



Lee Saltzgaber - Owner and Manager

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April 15, 2021

Attn: Nebraska Public Service Commission

Commissioners and NPSC Staff,

Thank you for your time and interest in the moving industry before and after the changes from LB461. I appreciate the thought and effort that has gone into these proposed rules and regulations and support these as a basic foundation to protect the consumer through basic standards. I would suggest the following changes to be considered:

1. Cargo Insurance (page 7 003.03A)
 - a. A minimum of \$35,000 to be required instead of the proposed \$5,000 minimum.
 - i. Reasoning: To be able to insure customers that desire to insure their belongings to a replacement value \$5,000 is not an adequate amount. I am suggesting at least a minimum of \$30,000. I come to this number because a medium/small moving truck holds 5,000 to 6,000lbs when full. Using the current industry standard of \$6/lb for household goods replacement value for that comes up to around \$35,000.
2. Required Weight tickets (page 47 13.09e2) and Required inventories (page 46 013.09c3)
 - a. For moves that do not leave a metropolitan area or do not cross county lines a mover may disregard obtaining a weight ticket or completing an inventory.
 - i. Reasoning: Most moves that stay within a short distance get loaded and unloaded on the same day making obtaining weight tickets impracticable and making an inventory unneeded.
 - ii. Reasoning: Using city (or metropolitan) limits and county lines creates a clear and legal lines of reference instead of using an arbitrary distance.
3. Disclosure of limits of Liability (page 46 013.09c6)
 - a. Disclosure of the limits of its liability and the valuation options available for any claims of damage to shipper's household goods must be made in a clear, concise and transparent way.
 - b. If a licensee does not make limitations to their liability clear and have written proof of such, I would support an effort to protect the customer and hold the licensee to a full value replacement level of liability to that customer.
 - i. Reasoning: A consistent moving industry issue is customers not realizing that they must set a valuation to their items before the move starts and that the mover may not be insuring their items to a value that they anticipated. Due to this being such a consistent issue, nationally the FMCSA mandated a special "declaration of value" form and made it incumbent on the mover to show a consumer their options. If a mover can

not show that the shipper was given valuation options, the mover is held to the highest level of liability, which I support.

Thank you again for your consideration. If you have any questions or would like any elaboration please let me know and i would be happy to be of service.

Sincerely,
Lee Saltzgaber
Owner/General Manager

Monroe, John

From: lee saltzgaber <l2saltzgaber@gmail.com>
Sent: Friday, April 16, 2021 7:57 AM
To: Reyes, Jamie; Monroe, John; PSC Motorfilings
Subject: Rules and Regulations 206 Response
Attachments: NPSC rules are regulations 206.docx; NPSC rules are regulations 206.pdf

Attached are remarks regarding this proposal. i have attached a pdf and a word copy for whatever is easier for you.
Thank you
Lee Saltzgaber
Heartland moving