	А		В	С	D	Е	F	G
1	Fixed Wireless to Fiber Cash Flow Transition Model	•	•					
2								
3	Fixed Wireless ARPU	\$	65.00					
4	Fiber To The Premise ARPU	\$	85.00					
5	Homes in Project		582					
6	FTTH Construction Cost	\$ 2	1,007,820.00					
7	Grant Match %		75%					
8	Grant Proceeds	\$	755,865.00					
9	Target Wireless Market Share		0%					
10	Target Fiber Market Share		45%					
11	Beginning Wireless Market Share		1%					
12	Transition Period (in Months)		12					
13	Financed Amount	\$	251,955.00					
14	Interest Rate		7%					
15	Loan Term		60					
16	->Monthly Expenses							
	Loan Payment		\$4,989.01					
18	Pole Attachment Fees	\$	200.00					
19	Utilities	\$	100.00					
	Internet Backbone		\$1,200					
21	Maintenance		\$100					
22								
23								
24								
	Month		1	2	3	4	5	6
26	Fixed Wireless Customers		5	0	0	0	0	0
27	Fiber Customers		0	25	50	75	100	125
	Total Monthly Revenues	\$	325.00 \$	2,125.00	\$ 4,250.00	\$ 6,375.00	\$ 8,500.00	\$ 10,625.00
29								
	Total Monthly Expenses		\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01
31								
32	Net Margin	\$	(6,264.01) \$	(4,464.01)	\$ (2,339.01)	\$ (214.01)	\$ 1,910.99	\$ 4,035.99

	A	Н	I		J		K		L	М
1	Fixed Wireless to Fiber Cash Flow Transition Model									
2										
3	Fixed Wireless ARPU									
4	Fiber To The Premise ARPU									
5	Homes in Project									
6	FTTH Construction Cost									
7	Grant Match %									
8	Grant Proceeds									
9	Target Wireless Market Share									
10	Target Fiber Market Share									
11	Beginning Wireless Market Share									
12	Transition Period (in Months)									
	Financed Amount									
	Interest Rate									
15	Loan Term									
16	->Monthly Expenses									
17	Loan Payment									
	Pole Attachment Fees									
	Utilities									
	Internet Backbone									
21	Maintenance									
22										
23										
24										
	Month	7	8		9		10		11	12
26	Fixed Wireless Customers	0	0		0		0		0	0
27	Fiber Customers	150	175		200		225		250	262
28	Total Monthly Revenues	\$ 12,750.00	\$ 14,875.00	\$	17,000.00	\$	19,125.00	\$	21,250.00	\$ 22,261.50
29										
30	Total Monthly Expenses	\$6,589.01	\$6,589.01		\$6,589.01		\$6,589.01		\$6,589.01	\$6,589.01
31				_		_		_		
32	Net Margin	\$ 6,160.99	\$ 8,285.99	\$	10,410.99	\$	12,535.99	\$	14,660.99	\$ 15,672.49

	A	N		0	Р	Q	R	S
1	Fixed Wireless to Fiber Cash Flow Transition Model							
2								
3	Fixed Wireless ARPU							
4	Fiber To The Premise ARPU							
5	Homes in Project							
6	FTTH Construction Cost							
7	Grant Match %							
8	Grant Proceeds							
9	Target Wireless Market Share							
10	Target Fiber Market Share							
11	Beginning Wireless Market Share							
12	Transition Period (in Months)							
	Financed Amount							
	Interest Rate							
15	Loan Term							
16	->Monthly Expenses							
17	Loan Payment							
	Pole Attachment Fees							
	Utilities							
	Internet Backbone							
21	Maintenance							
22								
23								
24								
	Month	13		14	15	16	17	18
26	Fixed Wireless Customers	0		0	0	0	0	0
27	Fiber Customers	262		262	262	262	262	262
28	Total Monthly Revenues	\$ 22,261.50	\$	22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50
29								
30	Total Monthly Expenses	\$6,589.01		\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01
31			_					
32	Net Margin	\$ 15,672.49	\$	15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49

	A		T		U		V		W		Χ		Υ
1	Fixed Wireless to Fiber Cash Flow Transition Model												
2													
3	Fixed Wireless ARPU												
4	Fiber To The Premise ARPU												
5	Homes in Project												
6	FTTH Construction Cost												
7	Grant Match %												
8	Grant Proceeds												
9	Target Wireless Market Share												
	Target Fiber Market Share												
	Beginning Wireless Market Share												
	Transition Period (in Months)												
	Financed Amount												
	Interest Rate												
_	Loan Term												
	->Monthly Expenses												
_	Loan Payment												
	Pole Attachment Fees												
	Utilities												
	Internet Backbone												
21	Maintenance												
22													
23													
24													
	Month		19		20		21		22		23		24
	Fixed Wireless Customers		0		0		0		0		0		0
27	Fiber Customers		262		262		262		262		262		262
28	Total Monthly Revenues	\$	22,261.50	\$	22,261.50	\$	22,261.50	\$	22,261.50	\$	22,261.50	\$	22,261.50
29													
30	Total Monthly Expenses		\$6,589.01		\$6,589.01		\$6,589.01		\$6,589.01		\$6,589.01		\$6,589.01
31		_		_		_		_		_		_	
32	Net Margin	\$	15,672.49	\$	15,672.49	Ş	15,672.49	Ş	15,672.49	\$	15,672.49	Ş	15,672.49

	А	Z	AA		AB	AC	AD	AE
1	Fixed Wireless to Fiber Cash Flow Transition Model			•				
2								
3	Fixed Wireless ARPU							
4	Fiber To The Premise ARPU							
5	Homes in Project							
6	FTTH Construction Cost							
7	Grant Match %							
8	Grant Proceeds							
9	Target Wireless Market Share							
10	Target Fiber Market Share							
11	Beginning Wireless Market Share							
12	Transition Period (in Months)							
13	Financed Amount							
14	Interest Rate							
15	Loan Term							
16	->Monthly Expenses							
17	Loan Payment							
18	Pole Attachment Fees							
19	Utilities							
20	Internet Backbone							
21	Maintenance							
22								
23								
24								
25	Month	25	26		27	28	29	30
26	Fixed Wireless Customers	0	0		0	0	0	0
27	Fiber Customers	262	262		262	262	262	262
28	Total Monthly Revenues	\$ 22,261.50	\$ 22,261.50	\$	22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50
29								
30	Total Monthly Expenses	\$6,589.01	\$6,589.01		\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01
31								
32	Net Margin	\$ 15,672.49	\$ 15,672.49	\$	15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49

	A	AF	AG	АН	Al	AJ	AK
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	31	32	33	34	35	36
26	Fixed Wireless Customers	0	0	0	0	0	0
27	Fiber Customers	262	262	262	262	262	262
	Total Monthly Revenues	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50
29							
30	Total Monthly Expenses	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01
31							
32	Net Margin	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49

	A	AL	AM	AN	AO	AP	AQ
1	Fixed Wireless to Fiber Cash Flow Transition Model			•			
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
	Pole Attachment Fees						
	Utilities						
	Internet Backbone						
21	Maintenance						
22							
23							
24							
	Month	37	38	39	40	41	42
	Fixed Wireless Customers	0	0	0	0	0	0
27	Fiber Customers	262	262	262	262	262	262
	Total Monthly Revenues	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50
29							
	Total Monthly Expenses	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01
31							
32	Net Margin	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49

	A	AR	AS	AT	AU	AV	AW
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
	Internet Backbone						
21	Maintenance						
22							
23							
24							
	Month	43	44	45	46	47	48
	Fixed Wireless Customers	0	0	0	0	0	0
27	Fiber Customers	262	262	262	262	262	262
	Total Monthly Revenues	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50
29							
	Total Monthly Expenses	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01
31							
32	Net Margin	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49

	A	AX	AY	AZ	BA	ВВ	ВС
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
	Month	49	50	51	52	53	54
26	Fixed Wireless Customers	0	0	0	0	0	0
27	Fiber Customers	262	262	262	262	262	262
28	Total Monthly Revenues	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50
29							
30	Total Monthly Expenses	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01
31							
32	Net Margin	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49

	A	BD	BE	BF	BG	ВН	ВІ
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
	Financed Amount						
	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
	Month	55	56	57	58	59	60
26	Fixed Wireless Customers	0	0	0	0	0	0
27	Fiber Customers	262	262	262	262	262	262
28	Total Monthly Revenues	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50	\$ 22,261.50
29							
30	Total Monthly Expenses	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01	\$6,589.01
31							
32	Net Margin	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49	\$ 15,672.49