

	A	B	C	D	E	F	G
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU	\$ 80.00					
4	Homes in Project	236					
5	FTTH Construction Cost	\$ 683,704.52					
6	Grant Match %	75%					
7	Grant Proceeds	\$ 512,778.39					
8	Target Fiber Market Share	65%					
9	Internal Labor (Drops, ISP Install, etc)	\$ 133,145.00					
10	Financed Amount	\$ 37,781.13					
11	Interest Rate	9%					
12	Loan Term	60					
13	->Monthly Expenses						
14	Loan Payment	\$775.14					
15	Pole Attachment Fees	\$ 300.00					
16	Utilities	\$ 100.00					
17	Internet Backbone (10G Fiber)	\$1,200					
18	Maintenance	\$150					
19							
20							
21							
22	Month	1	2	3	4	5	6
23	Fiber Customers	0	0	15	20	30	40
24	Total Monthly Revenues	\$ -	\$ -	\$ 1,200.00	\$ 1,600.00	\$ 2,400.00	\$ 3,200.00
25							
26	Total Monthly Expenses	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ (2,525.14)	\$ (2,525.14)	\$ (1,325.14)	\$ (925.14)	\$ (125.14)	\$ 674.86

	A	H	I	J	K	L	M
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
18	Maintenance						
19							
20							
21							
22	Month	7	8	9	10	11	12
23	Fiber Customers	50	60	70	80	153	153
24	Total Monthly Revenues	\$ 4,000.00	\$ 4,800.00	\$ 5,600.00	\$ 6,400.00	\$ 12,272.00	\$ 12,272.00
25							
26	Total Monthly Expenses	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ 1,474.86	\$ 2,274.86	\$ 3,074.86	\$ 3,874.86	\$ 9,746.86	\$ 9,746.86

