	А	В	С	D	E	F	G
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU	\$ 80.00					
4	Homes in Project	236					
5	FTTH Construction Cost	\$ 683,704.52					
6	Grant Match %	75%					
7	Grant Proceeds	\$ 512,778.39					
8	Target Fiber Market Share	65%					
9	Internal Labor (Drops, ISP Install, etc)	\$ 133,145.00					
10	Financed Amount	\$ 37,781.13					
11	Interest Rate	9%					
12	Loan Term	60					
13	->Monthly Expenses						
14	Loan Payment	\$775.14					
15	Pole Attachment Fees	\$ 300.00					
16	Utilities	\$ 100.00					
17	Internet Backbone (10G Fiber)	\$1,200					
	Maintenance	\$150					
19							
20							
21							
22	Month	1	2	3	4	5	6
23	Fiber Customers	0	0	15	20	30	40
24	Total Monthly Revenues	\$ -	\$ -	\$ 1,200.00	\$ 1,600.00	\$ 2,400.00	\$ 3,200.00
25							
	Total Monthly Expenses	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ (2,525.14)	\$ (2,525.14)	\$ (1,325.14)	\$ (925.14)	\$ (125.14)	\$ 674.86

	А	Н	I	J	К	L	М
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
18	Maintenance						
19							
20							
21							
	Month	7	8	9	10	11	12
23	Fiber Customers	50	60	70	80	153	153
	Total Monthly Revenues	\$ 4,000.00	\$ 4,800.00	\$ 5 <i>,</i> 600.00	\$ 6,400.00	\$ 12,272.00	\$ 12,272.00
25							
	Total Monthly Expenses	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ 1,474.86	\$ 2,274.86	\$ 3 <i>,</i> 074.86	\$ 3,874.86	\$ 9,746.86	\$ 9,746.86

	А	N		0		Р		Q	R	S
1	Fiber Cash Flow Model		•		•		•			
2										
3	Fiber To The Premise ARPU									
4	Homes in Project									
5	FTTH Construction Cost									
6	Grant Match %									
7	Grant Proceeds									
8	Target Fiber Market Share									
9	Internal Labor (Drops, ISP Install, etc)									
10	Financed Amount									
11	Interest Rate									
12	Loan Term									
13	->Monthly Expenses									
14	Loan Payment									
15	Pole Attachment Fees									
16	Utilities									
17	Internet Backbone (10G Fiber)									
18	Maintenance									
19										
20										
21										
22	Month	13		14		15		16	17	18
23	Fiber Customers	153		153		153		153	153	153
	Total Monthly Revenues	\$ 12,272.00	\$	12,272.00	\$	12,272.00	\$	12,272.00	\$ 12,272.00	\$ 12,272.00
25										
	Total Monthly Expenses	\$2,525.14		\$2,525.14		\$2 <i>,</i> 525.14		\$2,525.14	\$2,525.14	\$2,525.14
27										
28	Net Margin	\$ 9,746.86	\$	9,746.86	\$	9,746.86	\$	9,746.86	\$ 9,746.86	\$ 9,746.86

	А	Т	U	V	W	Х	Y
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
	Maintenance						
19							
20							
21							
22	Month	19	20	21	22	23	24
	Fiber Customers	153	153	153	153	153	153
	Total Monthly Revenues	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00
25							
	Total Monthly Expenses	\$2,525.14	\$2,525.14	\$2 <i>,</i> 525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86

	А	Z	AA	AB	AC	AD	AE
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
	Maintenance						
19							
20							
21							
22	Month	25	26	27	28	29	30
23	Fiber Customers	153	153	153	153	153	153
	Total Monthly Revenues	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00
25							
	Total Monthly Expenses	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86

	А	AF	AG		AH	AI	AJ	AK
1	Fiber Cash Flow Model			•				
2								
3	Fiber To The Premise ARPU							
4	Homes in Project							
5	FTTH Construction Cost							
6	Grant Match %							
7	Grant Proceeds							
8	Target Fiber Market Share							
9	Internal Labor (Drops, ISP Install, etc)							
10	Financed Amount							
11	Interest Rate							
12	Loan Term							
13	->Monthly Expenses							
14	Loan Payment							
15	Pole Attachment Fees							
16	Utilities							
17	Internet Backbone (10G Fiber)							
18	Maintenance							
19								
20								
21								
22	Month	31	32		33	34	35	36
23	Fiber Customers	153	153		153	153	153	153
	Total Monthly Revenues	\$ 12,272.00	\$ 12,272.00	\$	12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00
25								
	Total Monthly Expenses	\$2,525.14	\$2,525.14		\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27								
28	Net Margin	\$ 9,746.86	\$ 9,746.86	\$	9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86

	А	AL	AM	AN	AO	AP	AQ
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
18	Maintenance						
19							
20							
21							
22	Month	37	38	39	40	41	42
23	Fiber Customers	153	153	153	153	153	153
	Total Monthly Revenues	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00
25							
	Total Monthly Expenses	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86

	А	AR	AS	AT	AU	AV	AW
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
18	Maintenance						
19							
20							
21							
22	Month	43	44	45	46	47	48
23	Fiber Customers	153	153	153	153	153	153
	Total Monthly Revenues	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00
25							
	Total Monthly Expenses	\$2 <i>,</i> 525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86

	А	AX	AY	AZ	BA	BB	BC
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
	Internet Backbone (10G Fiber)						
	Maintenance						
19							
20							
21							
	Month	49	50	51	52	53	54
	Fiber Customers	153	153	153	153	153	153
	Total Monthly Revenues	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00
25							
	Total Monthly Expenses	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86

	А	BD	BE	BF	BG	BH	BI
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
	Maintenance						
19							
20							
21							
22	Month	55	56	57	58	59	60
23	Fiber Customers	153	153	153	153	153	153
	Total Monthly Revenues	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00	\$ 12,272.00
25							
	Total Monthly Expenses	\$2 <i>,</i> 525.14	\$2,525.14	\$2 <i>,</i> 525.14	\$2,525.14	\$2,525.14	\$2,525.14
27							
28	Net Margin	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86	\$ 9,746.86