

	A	B	C	D	E	F	G
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU	\$ 80.00					
4	Homes in Project	235					
5	FTTH Construction Cost	\$ 617,560.50					
6	Grant Match %	75%					
7	Grant Proceeds	\$ 463,170.38					
8	Target Fiber Market Share	65%					
9	Internal Labor (Drops, ISP Install, etc)	\$ 132,606.25					
10	Financed Amount	\$ 21,783.88					
11	Interest Rate	9%					
12	Loan Term	60					
13	->Monthly Expenses						
14	Loan Payment	\$446.93					
15	Pole Attachment Fees	\$ 300.00					
16	Utilities	\$ 100.00					
17	Internet Backbone (10G Fiber)	\$1,200					
18	Maintenance	\$150					
19							
20							
21							
22	Month	1	2	3	4	5	6
23	Fiber Customers	10	20	30	40	50	60
24	Total Monthly Revenues	\$ 800.00	\$ 1,600.00	\$ 2,400.00	\$ 3,200.00	\$ 4,000.00	\$ 4,800.00
25							
26	Total Monthly Expenses	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93
27							
28	Net Margin	\$ (1,396.93)	\$ (596.93)	\$ 203.07	\$ 1,003.07	\$ 1,803.07	\$ 2,603.07

	A	H	I	J	K	L	M
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
18	Maintenance						
19							
20							
21							
22	Month	7	8	9	10	11	12
23	Fiber Customers	70	80	90	100	110	120
24	Total Monthly Revenues	\$ 5,600.00	\$ 6,400.00	\$ 7,200.00	\$ 8,000.00	\$ 8,800.00	\$ 9,600.00
25							
26	Total Monthly Expenses	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93
27							
28	Net Margin	\$ 3,403.07	\$ 4,203.07	\$ 5,003.07	\$ 5,803.07	\$ 6,603.07	\$ 7,403.07

	A	N	O	P	Q	R	S
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (10G Fiber)						
18	Maintenance						
19							
20							
21							
22	Month	13	14	15	16	17	18
23	Fiber Customers	130	140	153	153	153	153
24	Total Monthly Revenues	\$ 10,400.00	\$ 11,200.00	\$ 12,220.00	\$ 12,220.00	\$ 12,220.00	\$ 12,220.00
25							
26	Total Monthly Expenses	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93	\$2,196.93
27							
28	Net Margin	\$ 8,203.07	\$ 9,003.07	\$ 10,023.07	\$ 10,023.07	\$ 10,023.07	\$ 10,023.07

