	A	B	C	D	E	F	G
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU	$ 65.00					
4	Fiber To The Premise ARPU	$ 85.00					
5	Homes in Project	77					
6	FTTH Construction Cost	$ 295,780.00					
7	Grant Match %	50%					
8	Grant Proceeds	$ 147,890.00					
9	Target Wireless Market Share	10%					
10	Target Fiber Market Share	70%					
11	Beginning Wireless Market Share	40%					
12	Transition Period (in Months)	12					
13	Financed Amount	$ 147,890.00					
14	Interest Rate	7%					
15	Loan Term	60					
16	->Monthly Expenses						
17	Loan Payment	$2,928.40					
18	Pole Attachment Fees	$ 50.00					
19	Utilities	$ 100.00					
20	Internet Backbone	$0					
21	Maintenance	$100					
22							
23							
24							
25	Month	1	2	3	4	5	6
26	Fixed Wireless Customers	20	15	10	8	8	8
27	Fiber Customers	0	5	10	15	20	25
28	Total Monthly Revenues	$ 1,300.00	$ 1,400.00	$ 1,500.00	$ 1,795.00	$ 2,220.00	$ 2,645.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ (1,878.40)	$ (1,778.40)	$ (1,678.40)	$ (1,383.40)	$ (958.40)	$ (533.40)

	A	H	I	J	K	L	M
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	7	8	9	10	11	12
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	30	15	40	45	50	54
28	Total Monthly Revenues	$ 3,070.00	$ 1,795.00	$ 3,920.00	$ 4,345.00	$ 4,770.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ (108.40)	$ (1,383.40)	$ 741.60	$ 1,166.60	$ 1,591.60	$ 1,903.60

	A	N	O	P	Q	R	S
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	13	14	15	16	17	18
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	54	54	54	54	54	54
28	Total Monthly Revenues	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60

	A	T	U	V	W	X	Y
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	19	20	21	22	23	24
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	54	54	54	54	54	54
28	Total Monthly Revenues	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60

	A	Z	AA	AB	AC	AD	AE
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	25	26	27	28	29	30
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	54	54	54	54	54	54
28	Total Monthly Revenues	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60

	A	AF	AG	AH	AI	AJ	AK
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	31	32	33	34	35	36
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	54	54	54	54	54	54
28	Total Monthly Revenues	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60

	A	AL	AM	AN	AO	AP	AQ
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	37	38	39	40	41	42
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	54	54	54	54	54	54
28	Total Monthly Revenues	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60

	A	AR	AS	AT	AU	AV	AW
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	43	44	45	46	47	48
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	54	54	54	54	54	54
28	Total Monthly Revenues	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60

	A	AX	AY	AZ	BA	BB	BC
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	49	50	51	52	53	54
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	54	54	54	54	54	54
28	Total Monthly Revenues	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60

	A	BD	BE	BF	BG	BH	BI
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
16	->Monthly Expenses						
17	Loan Payment						
18	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
21	Maintenance						
22							
23							
24							
25	Month	55	56	57	58	59	60
26	Fixed Wireless Customers	8	8	8	8	8	8
27	Fiber Customers	54	54	54	54	54	54
28	Total Monthly Revenues	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00	$ 5,082.00
29							
30	Total Monthly Expenses	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40	$3,178.40
31							
32	Net Margin	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60	$ 1,903.60