

Retail Rate Comparison for Proposed Service Area

There will be two primary service packages for Vistabeam fiber customers in the proposed service area:

Fiber 100: 100Mbps x 100Mbps \$64.95/month Fiber Gig: 1Gbps x 1Gbps \$89.95/month

All Vistabeam plans have no usage caps, early termination fees or long-term contracts.

Vistabeam currently offers 100/100Mbps to commercial customers on dedicated fiber or microwave connection for \$900/month. The new plans will be available to residential customers and are much lower than the commercial rates.

For comparison, comparable retail rates for retail service from other providers in Nebraska are as follows:

Allo Communications: (https://www.allocommunications.com/locations/gering/)

> 50/50Mbps \$45/month 500/500Mbps \$60/month 1Gbps/1Gbps \$89/month

CenturyLink:

10-100Mbps/3Mbps \$50+\$10(modem) *Speed not guaranteed

1Gbps/1Gbps \$65+\$10(modem) *Where fiber network is available

Spectrum: (https://www.spectrum.com/policies/rate-card)

200Mbps/10Mbps \$74.99/month 1Gbps/35Mbps \$134.99/month

*Finding 100/100Mbps retail pricing was difficult with public Internet searches.