

	A	B	C	D	E	F
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU	\$ 55.00				
4	Fiber To The Premise ARPU	\$ 65.00				
5	Homes in Project	612				
6	FTTH Construction Cost	\$ 784,741.36				
7	Grant Match %	50%				
8	Grant Proceeds	\$ 392,370.68				
9	Target Wireless Market Share	0%				
10	Target Fiber Market Share	50%				
11	Beginning Wireless Market Share	40%				
12	Transition Period (in Months)	12				
13	Financed Amount	\$ 392,370.68				
14	Interest Rate	7%				
15	Loan Term	60				
16	->Monthly Expenses					
17	Loan Payment	\$7,769.41				
18	Pole Attachment Fees	\$ 200.00				
19	Utilities	\$ 200.00				
20	Internet Backbone	\$2,500				
21	Maintenance	\$1,000				
22						
23						
24						
25	Month	1	2	3	4	5
26	Fixed Wireless Customers	160	130	100	70	60
27	Fiber Customers	30	60	90	120	150
28	Total Monthly Revenues	\$ 10,750.00	\$ 11,050.00	\$ 11,350.00	\$ 11,650.00	\$ 13,050.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ (919.41)	\$ (619.41)	\$ (319.41)	\$ (19.41)	\$ 1,380.59

	A	G	H	I	J	K
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	6	7	8	9	10
26	Fixed Wireless Customers	50	40	30	20	10
27	Fiber Customers	180	210	240	270	300
28	Total Monthly Revenues	\$ 14,450.00	\$ 15,850.00	\$ 17,250.00	\$ 18,650.00	\$ 20,050.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 2,780.59	\$ 4,180.59	\$ 5,580.59	\$ 6,980.59	\$ 8,380.59

	A	L	M	N	O	P
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	11	12	13	14	15
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	Q	R	S	T	U
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	16	17	18	19	20
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	V	W	X	Y	Z
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	21	22	23	24	25
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	AA	AB	AC	AD	AE
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	26	27	28	29	30
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	AF	AG	AH	AI	AJ
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	31	32	33	34	35
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	AK	AL	AM	AN	AO
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	36	37	38	39	40
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	AP	AQ	AR	AS	AT
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	41	42	43	44	45
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	AU	AV	AW	AX	AY
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	46	47	48	49	50
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	AZ	BA	BB	BC	BD
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	51	52	53	54	55
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59

	A	BE	BF	BG	BH	BI
1	Fixed Wireless to Fiber Cash Flow Transition Model					
2						
3	Fixed Wireless ARPU					
4	Fiber To The Premise ARPU					
5	Homes in Project					
6	FTTH Construction Cost					
7	Grant Match %					
8	Grant Proceeds					
9	Target Wireless Market Share					
10	Target Fiber Market Share					
11	Beginning Wireless Market Share					
12	Transition Period (in Months)					
13	Financed Amount					
14	Interest Rate					
15	Loan Term					
16	->Monthly Expenses					
17	Loan Payment					
18	Pole Attachment Fees					
19	Utilities					
20	Internet Backbone					
21	Maintenance					
22						
23						
24						
25	Month	56	57	58	59	60
26	Fixed Wireless Customers	0	0	0	0	0
27	Fiber Customers	306	306	306	306	306
28	Total Monthly Revenues	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00	\$ 19,890.00
29						
30	Total Monthly Expenses	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41	\$11,669.41
31						
32	Net Margin	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59	\$ 8,220.59