

	A	B	C	D	E	F	G
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU	\$ 80.00					
4	Homes in Project	130					
5	FTTH Construction Cost	\$ 380,190.52					
6	Grant Match %	75%					
7	Grant Proceeds	\$ 285,142.89					
8	Target Fiber Market Share	75%					
9	Internal Labor (Drops, ISP Install, etc)	\$ 63,800.00					
10	Financed Amount	\$ 31,247.63					
11	Interest Rate	9%					
12	Loan Term	60					
13	->Monthly Expenses						
14	Loan Payment	\$641.09					
15	Pole Attachment Fees	\$ 200.00					
16	Utilities	\$ 100.00					
17	Internet Backbone (Licensed Backhaul)	\$1,200					
18	Maintenance	\$100					
19							
20							
21							
22	Month	1	2	3	4	5	6
23	Fiber Customers	10	20	30	40	50	60
24	Total Monthly Revenues	\$ 800.00	\$ 1,600.00	\$ 2,400.00	\$ 3,200.00	\$ 4,000.00	\$ 4,800.00
25							
26	Total Monthly Expenses	\$2,241.09	\$2,241.09	\$2,241.09	\$2,241.09	\$2,241.09	\$2,241.09
27							
28	Net Margin	\$ (1,441.09)	\$ (641.09)	\$ 158.91	\$ 958.91	\$ 1,758.91	\$ 2,558.91

	A	H	I	J	K	L	M
1	Fiber Cash Flow Model						
2							
3	Fiber To The Premise ARPU						
4	Homes in Project						
5	FTTH Construction Cost						
6	Grant Match %						
7	Grant Proceeds						
8	Target Fiber Market Share						
9	Internal Labor (Drops, ISP Install, etc)						
10	Financed Amount						
11	Interest Rate						
12	Loan Term						
13	->Monthly Expenses						
14	Loan Payment						
15	Pole Attachment Fees						
16	Utilities						
17	Internet Backbone (Licensed Backhaul)						
18	Maintenance						
19							
20							
21							
22	Month	7	8	9	10	11	12
23	Fiber Customers	70	80	90	98	98	98
24	Total Monthly Revenues	\$ 5,600.00	\$ 6,400.00	\$ 7,200.00	\$ 7,800.00	\$ 7,800.00	\$ 7,800.00
25							
26	Total Monthly Expenses	\$2,241.09	\$2,241.09	\$2,241.09	\$2,241.09	\$2,241.09	\$2,241.09
27							
28	Net Margin	\$ 3,358.91	\$ 4,158.91	\$ 4,958.91	\$ 5,558.91	\$ 5,558.91	\$ 5,558.91

















