	A		В	С	D	E	F	G	
1	Fixed Wireless to Fiber Cash Flow Transition Model								
2	]								
3	Fixed Wireless ARPU	\$	65.00						
4	Fiber To The Premise ARPU	\$	85.00						
5	Homes in Project		622						
6	FTTH Construction Cost	\$ 3	2,155,404.00						
7	Grant Match %		75%						
8	Grant Proceeds	\$	1,616,553.00						
9	Target Wireless Market Share		0%						
10	Target Fiber Market Share		45%						
11	Beginning Wireless Market Share		1%						
12	Transition Period (in Months)		12						
13	Financed Amount	\$	538,851.00						
14	Interest Rate		7%						
15	Loan Term		60						
16	->Monthly Expenses								
17	Loan Payment		\$10,669.90						
18	Pole Attachment Fees	\$	200.00						
19	Utilities	\$	100.00						
20	Internet Backbone		\$1,200						
21	Maintenance		\$100						
22									
23									
24									
	Month		1	2	3	4	5		6
	Fixed Wireless Customers		50	25	0	0	0		0
-	Fiber Customers		0	25	50	75	100		125
	Total Monthly Revenues	\$	3,250.00	\$ 3,750.00	\$ 4,250.00	\$ 6,375.00	\$ 8,500.00	\$ 10,625.	00
29	-								
30	Total Monthly Expenses		\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.	90
31	4								
32	Net Margin	\$	(9,019.90)	\$ (8,519.90)	\$ (8,019.90)	\$ (5,894.90)	\$ (3,769.90)	\$ (1,644.	90)

	А		Н		I		J	К	L		М
1	Fixed Wireless to Fiber Cash Flow Transition Model					•					
2											
3	Fixed Wireless ARPU										
4	Fiber To The Premise ARPU										
5	Homes in Project										
6	FTTH Construction Cost										
7	Grant Match %										
8	Grant Proceeds										
9	Target Wireless Market Share										
10	Target Fiber Market Share										
11	Beginning Wireless Market Share										
12	Transition Period (in Months)										
13	Financed Amount										
14	Interest Rate										
15	Loan Term										
16	->Monthly Expenses										
17	Loan Payment										
18	Pole Attachment Fees										
19	Utilities										
	Internet Backbone										
	Maintenance										
22											
23											
24											
	Month		7		8		9	10	11		12
	Fixed Wireless Customers		0		0		0	0	0		0
	Fiber Customers		150		175		200	225	250		280
28	Total Monthly Revenues	\$ 12	,750.00	\$	14,875.00	\$	17,000.00	\$ 19,125.00	\$ 21,250.00	\$	23,791.50
29				-							
	Total Monthly Expenses	\$12	,269.90	\$	\$12,269.90		\$12,269.90	\$12,269.90	\$12,269.90	Ş	512,269.90
31											
32	Net Margin	\$	480.10	\$	2,605.10	\$	4,730.10	\$ 6,855.10	\$ 8,980.10	\$	11,521.60

	А	N	0	Р	Q	R	S
1	Fixed Wireless to Fiber Cash Flow Transition Model	•		•			
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
	->Monthly Expenses						
17	Loan Payment						
	Pole Attachment Fees						
19	Utilities						
20	Internet Backbone						
	Maintenance						
22							
23							
24							
	Month	13	14		16	17	
_	Fixed Wireless Customers	0	0		0	0	
	Fiber Customers	280				280	
	Total Monthly Revenues	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50
29		4	4	4	4	4	1
	Total Monthly Expenses	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90
31		4	4	4	4	4	1
32	Net Margin	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60	\$   11,521.60

	Α	Т	U	V	W	Х	Y
1	Fixed Wireless to Fiber Cash Flow Transition Model			•			
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
	Transition Period (in Months)						
	Financed Amount						
	Interest Rate						
	Loan Term						
	->Monthly Expenses						
	Loan Payment						
	Pole Attachment Fees						
	Utilities						
	Internet Backbone						
	Maintenance						
22							
23							
24							
	Month	19	20			23	
	Fixed Wireless Customers	0	0			0	
	Fiber Customers	280				280	
	Total Monthly Revenues	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50
29							
	Total Monthly Expenses	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90
31						A 44 504 60	
32	Net Margin	Ş 11,521.60	\$ 11,521.60	\$ 11,521.60	Ş 11,521.60	\$ 11,521.60	\$ 11,521.60

	A	Z		AA	AB	AC	AD	AE	
1	Fixed Wireless to Fiber Cash Flow Transition Model								
2									
3	Fixed Wireless ARPU								
4	Fiber To The Premise ARPU								
5	Homes in Project								
6	FTTH Construction Cost								
7	Grant Match %								
8	Grant Proceeds								
9	Target Wireless Market Share								
10	Target Fiber Market Share								
11	Beginning Wireless Market Share								
12	Transition Period (in Months)								
13	Financed Amount								
14	Interest Rate								
15	Loan Term								
16	->Monthly Expenses								
	Loan Payment								
	Pole Attachment Fees								
19									
20	Internet Backbone								
21	Maintenance								
22									
23									
24									
25	Month	25		26	27	28	29		30
-	Fixed Wireless Customers	0		0	0	0	0		0
27	Fiber Customers	280		280	280	280	280		280
28	Total Monthly Revenues	\$ 23,791.50	\$ 2	23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,79	91.50
29									
30	Total Monthly Expenses	\$12,269.90	\$1	12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,26	59.90
31									
32	Net Margin	\$ 11,521.60	Ş 1	L1,521.60	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60	Ş 11,52	21.60

	А	AF	AG	AH	AI	AJ	AK
1	Fixed Wireless to Fiber Cash Flow Transition Model	•	•				
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
	->Monthly Expenses						
	Loan Payment						
	Pole Attachment Fees						
	Utilities						
	Internet Backbone						
	Maintenance						
22							
23							
24							
	Month	31			34		36
	Fixed Wireless Customers	0			0	-	0
	Fiber Customers	. 280					280
	Total Monthly Revenues	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50
29		<b>.</b>			<b>.</b>	<b>.</b>	
	Total Monthly Expenses	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90
31			6 44 FOA 60				A 14 FO4 CO
32	Net Margin	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60	Ş 11,521.60	Ş 11,521.60	Ş 11,521.60

	А	4	AL	AM		AN		AO	AP		AQ	٦
1	Fixed Wireless to Fiber Cash Flow Transition Model	•	•							1		
2												
3	Fixed Wireless ARPU											
4	Fiber To The Premise ARPU											
5	Homes in Project											
6	FTTH Construction Cost											
7	Grant Match %											
8	Grant Proceeds											
9	Target Wireless Market Share											
10	Target Fiber Market Share											
11	Beginning Wireless Market Share											
12	Transition Period (in Months)											
13	Financed Amount											
14	Interest Rate											
15	Loan Term											
16	->Monthly Expenses											
17	Loan Payment											
18	Pole Attachment Fees											
19	Utilities											
20	Internet Backbone											
	Maintenance											
22												
23												
24												
	Month		37		38	3	9	40		41	2	42
	Fixed Wireless Customers		0		0		0	0		0		0
-	Fiber Customers		280		280	28		280		280		80
	Total Monthly Revenues	\$23,	791.50	\$ 23,79	1.50	\$ 23,791.50	) \$	23,791.50	\$ 23,7	91.50	\$ 23,791.5	0
29												
	Total Monthly Expenses	\$12,	269.90	\$12,26	9.90	\$12,269.90	0	\$12,269.90	\$12,2	59.90	\$12,269.9	0
31						4	_ ,				4	
32	Net Margin	Ş 11,	521.60	\$ 11,52	1.60	\$ 11,521.6	) \$	11,521.60	Ş 11,5	21.60	Ş 11,521.6	0

	А	AR	AS	AT	AU	AV	AW
1	Fixed Wireless to Fiber Cash Flow Transition Model		•	•	•	•	
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
	->Monthly Expenses						
	Loan Payment						
18	Pole Attachment Fees						
	Utilities						
_	Internet Backbone						
	Maintenance						
22							
23							
24							
	Month			4 45		47	48
	Fixed Wireless Customers		-	0 0		-	0
_	Fiber Customers	. 28					
	Total Monthly Revenues	\$ 23,791.50	) \$ 23,791.50	) \$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50
29		4		4	<b>.</b>	<b>.</b>	
	Total Monthly Expenses	\$12,269.90	) \$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90
31							
32	Net Margin	\$ 11,521.60	) \$ 11,521.60	) \$ 11,521.60	Ş 11,521.60	Ş 11,521.60	Ş 11,521.60

	А	AX	AY	AZ	BA	BB	BC
1	Fixed Wireless to Fiber Cash Flow Transition Model						
2							
3	Fixed Wireless ARPU						
4	Fiber To The Premise ARPU						
5	Homes in Project						
6	FTTH Construction Cost						
7	Grant Match %						
8	Grant Proceeds						
9	Target Wireless Market Share						
10	Target Fiber Market Share						
11	Beginning Wireless Market Share						
12	Transition Period (in Months)						
13	Financed Amount						
14	Interest Rate						
15	Loan Term						
	->Monthly Expenses						
	Loan Payment						
	Pole Attachment Fees						
	Utilities						
	Internet Backbone						
	Maintenance						
22							
23							
24							
	Month	49			52	53	54
	Fixed Wireless Customers	0			0	0	0
	Fiber Customers	280			280	280	280
	Total Monthly Revenues	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50	\$ 23,791.50
29						<b>.</b>	
	Total Monthly Expenses	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90	\$12,269.90
31			6 44 FOA 60		4 44 594 59		
32	Net Margin	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60	\$ 11,521.60

	А		BD		BE		BF		BG		BH		BI
1	Fixed Wireless to Fiber Cash Flow Transition Model												
2													
3	Fixed Wireless ARPU												
4	Fiber To The Premise ARPU												
5	Homes in Project												
6	FTTH Construction Cost												
7	Grant Match %												
8	Grant Proceeds												
9	Target Wireless Market Share												
10	Target Fiber Market Share												
11	Beginning Wireless Market Share												
	Transition Period (in Months)												
13	Financed Amount												
	Interest Rate												
	Loan Term												
	->Monthly Expenses												
	Loan Payment												
	Pole Attachment Fees												
	Utilities												
	Internet Backbone												
	Maintenance												
22													
23													
24													
	Month		55		56		57		58		59		60
	Fixed Wireless Customers		0		0		0		0		0		0
	Fiber Customers		280		280		280		280		280		280
	Total Monthly Revenues	\$	23,791.50	\$	23,791.50	\$	23,791.50	\$	23,791.50	\$	23,791.50	\$	23,791.50
29			+ · • • • • · -		<b>.</b>		<b>.</b>		<b></b>		4		
	Total Monthly Expenses		\$12,269.90		\$12,269.90		\$12,269.90		\$12,269.90		\$12,269.90	1	512,269.90
31		4	44 594 66	4	44 504 65		44 504 65	4	44 504 65		44 504 00	4	44 594 66
32	Net Margin	Ş	11,521.60	Ş	11,521.60	Ş	11,521.60	Ş	11,521.60	Ş	11,521.60	Ş	11,521.60