

PINPOINT COMMUNICATIONS, INC._WILSONVILLE_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS

		<i>Start Year</i>									
Wilsonville	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	
Subscribers	60	61	61	61	61	61	61	61	61	61	
Estimated Revenue											
Broadband Revenue	\$ 13,650	\$ 47,515	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	
Voice Revenue	\$ 1,050	\$ 3,655	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	
Other Revenue	\$ 683	\$ 2,376	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	
Total Revenue	\$ 15,383	\$ 53,546	\$ 53,619	\$ 53,619	\$ 53,619	\$ 53,619	\$ 53,619	\$ 53,619	\$ 53,619	\$ 53,619	
Estimated Expenses											
Network Operating Exp	\$ 1,155	\$ 4,021	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	
Labor Allocation	\$ 7,691	\$ 26,773	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	
SG&A	\$ 3,283	\$ 7,183	\$ 7,185	\$ 7,185	\$ 7,185	\$ 7,185	\$ 7,185	\$ 7,185	\$ 7,185	\$ 7,185	
Total Expenses	\$ 12,130	\$ 37,977	\$ 38,021	\$ 38,021	\$ 38,021	\$ 38,021	\$ 38,021	\$ 38,021	\$ 38,021	\$ 38,021	
Operating Income	\$ 3,253	\$ 15,569	\$ 15,598	\$ 15,598	\$ 15,598	\$ 15,598	\$ 15,598	\$ 15,598	\$ 15,598	\$ 15,598	