

**PINPOINT COMMUNICATIONS, INC.\_ATTACHMENT G\_2**  
**BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>									
Talmage		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Subscribers		18	54	90	98	98	98	98	98	98	98
<b>Estimated Revenue</b>											
Broadband Revenue	\$	4,095	\$ 26,910	\$ 52,650	\$ 73,840	\$ 76,440	\$ 76,440	\$ 76,440	\$ 76,440	\$ 76,440	\$ 76,440
Voice Revenue	\$	315	\$ 2,070	\$ 4,050	\$ 5,680	\$ 5,880	\$ 5,880	\$ 5,880	\$ 5,880	\$ 5,880	\$ 5,880
Other Revenue	\$	205	\$ 1,346	\$ 2,633	\$ 3,692	\$ 3,822	\$ 3,822	\$ 3,822	\$ 3,822	\$ 3,822	\$ 3,822
<b>Total Revenue</b>	<b>\$</b>	<b>4,615</b>	<b>\$ 30,326</b>	<b>\$ 59,333</b>	<b>\$ 83,212</b>	<b>\$ 86,142</b>	<b>\$ 86,142</b>	<b>\$ 86,142</b>	<b>\$ 86,142</b>	<b>\$ 86,142</b>	<b>\$ 86,142</b>
<b>Estimated Expenses</b>											
Network Operating Expense	\$	347	\$ 2,277	\$ 4,455	\$ 6,248	\$ 6,468	\$ 6,468	\$ 6,468	\$ 6,468	\$ 6,468	\$ 6,468
Labor Allocation	\$	2,307	\$ 15,163	\$ 29,666	\$ 41,606	\$ 43,071	\$ 43,071	\$ 43,071	\$ 43,071	\$ 43,071	\$ 43,071
SG&A	\$	3,440	\$ 7,451	\$ 8,236	\$ 8,882	\$ 8,961	\$ 8,961	\$ 8,961	\$ 8,961	\$ 8,961	\$ 8,961
<b>Total Expenses</b>	<b>\$</b>	<b>6,094</b>	<b>\$ 24,891</b>	<b>\$ 42,357</b>	<b>\$ 56,736</b>	<b>\$ 58,500</b>	<b>\$ 58,500</b>	<b>\$ 58,500</b>	<b>\$ 58,500</b>	<b>\$ 58,500</b>	<b>\$ 58,500</b>
<b>Operating Income</b>	<b>\$</b>	<b>(1,479)</b>	<b>\$ 5,435</b>	<b>\$ 16,975</b>	<b>\$ 26,476</b>	<b>\$ 27,642</b>	<b>\$ 27,642</b>	<b>\$ 27,642</b>	<b>\$ 27,642</b>	<b>\$ 27,642</b>	<b>\$ 27,642</b>