

PINPOINT COMMUNICATIONS, INC._SYRACUSE TO PALMYRA_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS

		<i>Start Year</i>									
Syracuse to Palmyra		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Subscribers		35	49	49	49	49	49	49	49	49	49
Estimated Revenue											
Broadband Revenue	\$	9,100	\$ 36,465	\$ 38,220	\$ 38,220	\$ 38,220	\$ 38,220	\$ 38,220	\$ 38,220	\$ 38,220	\$ 38,220
Voice Revenue	\$	700	\$ 2,805	\$ 2,940	\$ 2,940	\$ 2,940	\$ 2,940	\$ 2,940	\$ 2,940	\$ 2,940	\$ 2,940
Other Revenue	\$	455	\$ 1,823	\$ 1,911	\$ 1,911	\$ 1,911	\$ 1,911	\$ 1,911	\$ 1,911	\$ 1,911	\$ 1,911
Total Revenue	\$	10,255	\$ 41,093	\$ 43,071	\$ 43,071	\$ 43,071	\$ 43,071	\$ 43,071	\$ 43,071	\$ 43,071	\$ 43,071
Estimated Expenses											
Network Operating Expense	\$	770	\$ 3,086	\$ 3,234	\$ 3,234	\$ 3,234	\$ 3,234	\$ 3,234	\$ 3,234	\$ 3,234	\$ 3,234
Labor Allocation	\$	4,102	\$ 16,437	\$ 17,228	\$ 17,228	\$ 17,228	\$ 17,228	\$ 17,228	\$ 17,228	\$ 17,228	\$ 17,228
SG&A	\$	7,406	\$ 13,091	\$ 13,125	\$ 13,125	\$ 13,125	\$ 13,125	\$ 13,125	\$ 13,125	\$ 13,125	\$ 13,125
Total Expenses	\$	12,278	\$ 32,614	\$ 33,587	\$ 33,587	\$ 33,587	\$ 33,587	\$ 33,587	\$ 33,587	\$ 33,587	\$ 33,587
Operating Income	\$	(2,023)	\$ 8,479	\$ 9,484	\$ 9,484	\$ 9,484	\$ 9,484	\$ 9,484	\$ 9,484	\$ 9,484	\$ 9,484