

**PINPOINT COMMUNICATIONS, INC._RURAL SOUTH UNADILLA SYRACUSE_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>									
Rural South Unadilla Syracuse		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Subscribers		50	50	50	50	50	50	50	50	50	0
Estimated Revenue											
Broadband Revenue	\$ 17,875	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 35,750
Voice Revenue	\$ 1,375	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 2,750
Other Revenue	\$ 894	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,788
Total Revenue	\$ 20,144	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 40,288
Estimated Expenses											
Network Operating Expense	\$ 1,513	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,025
Labor Allocation	\$ 10,072	\$ 21,975	\$ 21,975	\$ 21,975	\$ 21,975	\$ 21,975	\$ 21,975	\$ 21,975	\$ 21,975	\$ 21,975	\$ 20,144
SG&A	\$ 10,126	\$ 12,687	\$ 12,687	\$ 12,687	\$ 12,687	\$ 12,687	\$ 12,687	\$ 12,687	\$ 12,687	\$ 12,687	\$ 11,630
Total Expenses	\$ 21,711	\$ 37,962	\$ 37,962	\$ 37,962	\$ 37,962	\$ 37,962	\$ 37,962	\$ 37,962	\$ 37,962	\$ 37,962	\$ 34,798
Operating Income	\$ (1,567)	\$ 5,988	\$ 5,988	\$ 5,988	\$ 5,988	\$ 5,988	\$ 5,988	\$ 5,988	\$ 5,988	\$ 5,988	\$ 5,489