

**PINPOINT COMMUNICATIONS, INC.\_RURAL SOUTH LAKE MALONEY\_ATTACHMENT G\_2  
BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>									
Rural South Lake Maloney		2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Subscribers		35	63	63	63	63	63	63	63	63	63
<b>Estimated Revenue</b>											
Broadband Revenue	\$ 9,100	\$ 43,095	\$ 49,140	\$ 49,140	\$ 49,140	\$ 49,140	\$ 49,140	\$ 49,140	\$ 49,140	\$ 49,140	\$ 49,140
Voice Revenue	\$ 700	\$ 3,315	\$ 3,780	\$ 3,780	\$ 3,780	\$ 3,780	\$ 3,780	\$ 3,780	\$ 3,780	\$ 3,780	\$ 3,780
Other Revenue	\$ 455	\$ 2,155	\$ 2,457	\$ 2,457	\$ 2,457	\$ 2,457	\$ 2,457	\$ 2,457	\$ 2,457	\$ 2,457	\$ 2,457
<b>Total Revenue</b>	<b>\$ 10,255</b>	<b>\$ 48,565</b>	<b>\$ 55,377</b>	<b>\$ 55,377</b>	<b>\$ 55,377</b>	<b>\$ 55,377</b>	<b>\$ 55,377</b>	<b>\$ 55,377</b>	<b>\$ 55,377</b>	<b>\$ 55,377</b>	<b>\$ 55,377</b>
<b>Estimated Expenses</b>											
Network Operating Expense	\$ 770	\$ 3,647	\$ 4,158	\$ 4,158	\$ 4,158	\$ 4,158	\$ 4,158	\$ 4,158	\$ 4,158	\$ 4,158	\$ 4,158
Labor Allocation	\$ 5,128	\$ 24,282	\$ 27,689	\$ 27,689	\$ 27,689	\$ 27,689	\$ 27,689	\$ 27,689	\$ 27,689	\$ 27,689	\$ 27,689
SG&A	\$ 12,066	\$ 21,523	\$ 21,708	\$ 21,708	\$ 21,708	\$ 21,708	\$ 21,708	\$ 21,708	\$ 21,708	\$ 21,708	\$ 21,708
<b>Total Expenses</b>	<b>\$ 17,964</b>	<b>\$ 49,452</b>	<b>\$ 53,554</b>	<b>\$ 53,554</b>	<b>\$ 53,554</b>	<b>\$ 53,554</b>	<b>\$ 53,554</b>	<b>\$ 53,554</b>	<b>\$ 53,554</b>	<b>\$ 53,554</b>	<b>\$ 53,554</b>
<b>Operating Income</b>	<b>\$ (7,709)</b>	<b>\$ (887)</b>	<b>\$ 1,823</b>	<b>\$ 1,823</b>	<b>\$ 1,823</b>	<b>\$ 1,823</b>	<b>\$ 1,823</b>	<b>\$ 1,823</b>	<b>\$ 1,823</b>	<b>\$ 1,823</b>	<b>\$ 1,823</b>