

**PINPOINT COMMUNICATIONS, INC._RURAL NORTHEAST BROCK_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>									
Rural Northeast Brock		2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Subscribers	20	20	20	20	20	20	20	20	20	20	20
Estimated Revenue											
Broadband Revenue	\$ 3,250	\$ 15,600	\$ 15,600	\$ 15,600	\$ 15,600	\$ 15,600	\$ 15,600	\$ 15,600	\$ 15,600	\$ 15,600	\$ 15,600
Voice Revenue	\$ 250	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200	\$ 1,200
Other Revenue	\$ 163	\$ 780	\$ 780	\$ 780	\$ 780	\$ 780	\$ 780	\$ 780	\$ 780	\$ 780	\$ 780
Total Revenue	\$ 3,663	\$ 17,580	\$ 17,580	\$ 17,580	\$ 17,580	\$ 17,580	\$ 17,580	\$ 17,580	\$ 17,580	\$ 17,580	\$ 17,580
Estimated Expenses											
Network Operating Expense	\$ 275	\$ 1,320	\$ 1,320	\$ 1,320	\$ 1,320	\$ 1,320	\$ 1,320	\$ 1,320	\$ 1,320	\$ 1,320	\$ 1,320
Labor Allocation	\$ 1,831	\$ 8,790	\$ 8,790	\$ 8,790	\$ 8,790	\$ 8,790	\$ 8,790	\$ 8,790	\$ 8,790	\$ 8,790	\$ 8,790
SG&A	\$ 2,317	\$ 7,130	\$ 7,130	\$ 7,130	\$ 7,130	\$ 7,130	\$ 7,130	\$ 7,130	\$ 7,130	\$ 7,130	\$ 7,130
Total Expenses	\$ 4,423	\$ 17,240	\$ 17,240	\$ 17,240	\$ 17,240	\$ 17,240	\$ 17,240	\$ 17,240	\$ 17,240	\$ 17,240	\$ 17,240
Operating Income	\$ (761)	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340	\$ 340