

**PINPOINT COMMUNICATIONS, INC._RURAL CENTRAL OTOE COUNTY_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>									
Rural Central Otoe County		2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Subscribers	35	95	155	215	241	241	241	241	241	241	241
Estimated Revenue											
Broadband Revenue	\$ 9,100	\$ 48,750	\$ 91,650	\$ 134,550	\$ 175,695	\$ 187,980	\$ 187,980	\$ 187,980	\$ 187,980	\$ 187,980	\$ 187,980
Voice Revenue	\$ 700	\$ 3,750	\$ 7,050	\$ 10,350	\$ 13,515	\$ 14,460	\$ 14,460	\$ 14,460	\$ 14,460	\$ 14,460	\$ 14,460
Other Revenue	\$ 455	\$ 2,438	\$ 4,583	\$ 6,728	\$ 8,785	\$ 9,399	\$ 9,399	\$ 9,399	\$ 9,399	\$ 9,399	\$ 9,399
Total Revenue	\$ 10,255	\$ 54,938	\$ 103,283	\$ 151,628	\$ 197,995	\$ 211,839	\$ 211,839	\$ 211,839	\$ 211,839	\$ 211,839	\$ 211,839
Estimated Expenses											
Network Operating Expense	\$ 770	\$ 4,125	\$ 7,755	\$ 11,385	\$ 14,867	\$ 15,906	\$ 15,906	\$ 15,906	\$ 15,906	\$ 15,906	\$ 15,906
Labor Allocation	\$ 5,128	\$ 27,469	\$ 51,641	\$ 75,814	\$ 98,997	\$ 105,920	\$ 105,920	\$ 105,920	\$ 105,920	\$ 105,920	\$ 105,920
SG&A	\$ 18,501	\$ 32,727	\$ 34,035	\$ 35,344	\$ 36,599	\$ 36,973	\$ 36,973	\$ 36,973	\$ 36,973	\$ 36,973	\$ 36,973
Total Expenses	\$ 24,398	\$ 64,321	\$ 93,432	\$ 122,543	\$ 150,463	\$ 158,799	\$ 158,799	\$ 158,799	\$ 158,799	\$ 158,799	\$ 158,799
Operating Income	\$ (14,143)	\$ (9,383)	\$ 9,851	\$ 29,085	\$ 47,532	\$ 53,040	\$ 53,040	\$ 53,040	\$ 53,040	\$ 53,040	\$ 53,040