

**PINPOINT COMMUNICATIONS, INC._RURAL AUBURN TECUMSEH COOK_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>								
Rural Auburn Tecumseh Cook	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Subscribers	45	81	81	81	81	81	81	81	81	81
Estimated Revenue										
Broadband Revenue	\$ 14,625	\$ 53,560	\$ 63,180	\$ 63,180	\$ 63,180	\$ 63,180	\$ 63,180	\$ 63,180	\$ 63,180	\$ 63,180
Voice Revenue	\$ 1,125	\$ 4,120	\$ 4,860	\$ 4,860	\$ 4,860	\$ 4,860	\$ 4,860	\$ 4,860	\$ 4,860	\$ 4,860
Other Revenue	\$ 731	\$ 2,678	\$ 3,159	\$ 3,159	\$ 3,159	\$ 3,159	\$ 3,159	\$ 3,159	\$ 3,159	\$ 3,159
Total Revenue	\$ 16,481	\$ 60,358	\$ 71,199	\$ 71,199	\$ 71,199	\$ 71,199	\$ 71,199	\$ 71,199	\$ 71,199	\$ 71,199
Estimated Expenses										
Network Operating Expense	\$ 1,238	\$ 4,532	\$ 5,346	\$ 5,346	\$ 5,346	\$ 5,346	\$ 5,346	\$ 5,346	\$ 5,346	\$ 5,346
Labor Allocation	\$ 8,241	\$ 30,179	\$ 35,600	\$ 35,600	\$ 35,600	\$ 35,600	\$ 35,600	\$ 35,600	\$ 35,600	\$ 35,600
SG&A	\$ 17,794	\$ 24,764	\$ 25,057	\$ 25,057	\$ 25,057	\$ 25,057	\$ 25,057	\$ 25,057	\$ 25,057	\$ 25,057
Total Expenses	\$ 27,272	\$ 59,475	\$ 66,003	\$ 66,003	\$ 66,003	\$ 66,003	\$ 66,003	\$ 66,003	\$ 66,003	\$ 66,003
Operating Income	\$ (10,791)	\$ 883	\$ 5,196	\$ 5,196	\$ 5,196	\$ 5,196	\$ 5,196	\$ 5,196	\$ 5,196	\$ 5,196