

PINPOINT COMMUNICATIONS, INC._ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS

		<i>Start Year</i>									
Otoe	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	
Subscribers	21	57	67	67	67	67	67	67	67	67	
Estimated Revenue											
Broadband Revenue	\$ 5,460	\$ 29,250	\$ 49,985	\$ 52,260	\$ 52,260	\$ 52,260	\$ 52,260	\$ 52,260	\$ 52,260	\$ 52,260	\$ 52,260
Voice Revenue	\$ 420	\$ 2,250	\$ 3,845	\$ 4,020	\$ 4,020	\$ 4,020	\$ 4,020	\$ 4,020	\$ 4,020	\$ 4,020	\$ 4,020
Other Revenue	\$ 273	\$ 1,463	\$ 2,499	\$ 2,613	\$ 2,613	\$ 2,613	\$ 2,613	\$ 2,613	\$ 2,613	\$ 2,613	\$ 2,613
Total Revenue	\$ 6,153	\$ 32,963	\$ 56,329	\$ 58,893	\$ 58,893	\$ 58,893	\$ 58,893	\$ 58,893	\$ 58,893	\$ 58,893	\$ 58,893
Estimated Expenses											
Network Operating Expense	\$ 462	\$ 2,475	\$ 4,230	\$ 4,422	\$ 4,422	\$ 4,422	\$ 4,422	\$ 4,422	\$ 4,422	\$ 4,422	\$ 4,422
Labor Allocation	\$ 3,077	\$ 16,481	\$ 28,165	\$ 29,447	\$ 29,447	\$ 29,447	\$ 29,447	\$ 29,447	\$ 29,447	\$ 29,447	\$ 29,447
SG&A	\$ 3,282	\$ 6,232	\$ 6,865	\$ 6,934	\$ 6,934	\$ 6,934	\$ 6,934	\$ 6,934	\$ 6,934	\$ 6,934	\$ 6,934
Total Expenses	\$ 6,820	\$ 25,188	\$ 39,259	\$ 40,802	\$ 40,802	\$ 40,802	\$ 40,802	\$ 40,802	\$ 40,802	\$ 40,802	\$ 40,802
Operating Income	\$ (667)	\$ 7,774	\$ 17,071	\$ 18,091	\$ 18,091	\$ 18,091	\$ 18,091	\$ 18,091	\$ 18,091	\$ 18,091	\$ 18,091