

PINPOINT COMMUNICATIONS, INC._ORLEANS_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS

	<i>Start Year</i>									
Orleans	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Subscribers	96	214	214	214	214	214	214	214	214	214
Estimated Revenue										
Broadband Revenue	\$ 21,840	\$ 134,680	\$ 166,920	\$ 166,920	\$ 166,920	\$ 166,920	\$ 166,920	\$ 166,920	\$ 166,920	\$ 166,920
Voice Revenue	\$ 1,680	\$ 10,360	\$ 12,840	\$ 12,840	\$ 12,840	\$ 12,840	\$ 12,840	\$ 12,840	\$ 12,840	\$ 12,840
Other Revenue	\$ 1,092	\$ 6,734	\$ 8,346	\$ 8,346	\$ 8,346	\$ 8,346	\$ 8,346	\$ 8,346	\$ 8,346	\$ 8,346
Total Revenue	\$ 24,612	\$ 151,774	\$ 188,106	\$ 188,106	\$ 188,106	\$ 188,106	\$ 188,106	\$ 188,106	\$ 188,106	\$ 188,106
Estimated Expenses										
Network Operating Expen	\$ 1,848	\$ 11,396	\$ 14,124	\$ 14,124	\$ 14,124	\$ 14,124	\$ 14,124	\$ 14,124	\$ 14,124	\$ 14,124
Labor Allocation	\$ 12,306	\$ 75,887	\$ 94,053	\$ 94,053	\$ 94,053	\$ 94,053	\$ 94,053	\$ 94,053	\$ 94,053	\$ 94,053
SG&A	\$ 7,592	\$ 17,960	\$ 18,943	\$ 18,943	\$ 18,943	\$ 18,943	\$ 18,943	\$ 18,943	\$ 18,943	\$ 18,943
Total Expenses	\$ 21,746	\$ 105,243	\$ 127,120	\$ 127,120	\$ 127,120	\$ 127,120	\$ 127,120	\$ 127,120	\$ 127,120	\$ 127,120
Operating Income	\$ 2,866	\$ 46,531	\$ 60,986	\$ 60,986	\$ 60,986	\$ 60,986	\$ 60,986	\$ 60,986	\$ 60,986	\$ 60,986