

**PINPOINT COMMUNICATIONS, INC.\_MCCOOK SOUTH\_ATTACHMENT G\_2**  
**BUSINESS PLAN - FINANCIAL ANALYSIS**

|                           |                 | <i>Start Year</i> |                  |                  |                  |                  |                  |                  |                  |                  |                  |
|---------------------------|-----------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| McCook South              | 2023            | 2024              | 2025             | 2026             | 2027             | 2028             | 2029             | 2030             | 2031             | 2032             |                  |
| Subscribers               | 18              | 18                | 18               | 18               | 18               | 18               | 18               | 18               | 18               | 18               |                  |
| <b>Estimated Revenue</b>  |                 |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Broadband Revenue         | \$ 4,940        | \$ 14,040         | \$ 14,040        | \$ 14,040        | \$ 14,040        | \$ 14,040        | \$ 14,040        | \$ 14,040        | \$ 14,040        | \$ 14,040        | \$ 14,040        |
| Voice Revenue             | \$ 380          | \$ 1,080          | \$ 1,080         | \$ 1,080         | \$ 1,080         | \$ 1,080         | \$ 1,080         | \$ 1,080         | \$ 1,080         | \$ 1,080         | \$ 1,080         |
| Other Revenue             | \$ 247          | \$ 702            | \$ 702           | \$ 702           | \$ 702           | \$ 702           | \$ 702           | \$ 702           | \$ 702           | \$ 702           | \$ 702           |
| <b>Total Revenue</b>      | <b>\$ 5,567</b> | <b>\$ 15,822</b>  | <b>\$ 15,822</b> | <b>\$ 15,822</b> | <b>\$ 15,822</b> | <b>\$ 15,822</b> | <b>\$ 15,822</b> | <b>\$ 15,822</b> | <b>\$ 15,822</b> | <b>\$ 15,822</b> | <b>\$ 15,822</b> |
| <b>Estimated Expenses</b> |                 |                   |                  |                  |                  |                  |                  |                  |                  |                  |                  |
| Network Operating Exp     | \$ 418          | \$ 1,188          | \$ 1,188         | \$ 1,188         | \$ 1,188         | \$ 1,188         | \$ 1,188         | \$ 1,188         | \$ 1,188         | \$ 1,188         | \$ 1,188         |
| Labor Allocation          | \$ 2,784        | \$ 7,911          | \$ 7,911         | \$ 7,911         | \$ 7,911         | \$ 7,911         | \$ 7,911         | \$ 7,911         | \$ 7,911         | \$ 7,911         | \$ 7,911         |
| SG&A                      | \$ 1,471        | \$ 3,069          | \$ 3,069         | \$ 3,069         | \$ 3,069         | \$ 3,069         | \$ 3,069         | \$ 3,069         | \$ 3,069         | \$ 3,069         | \$ 3,069         |
| <b>Total Expenses</b>     | <b>\$ 4,673</b> | <b>\$ 12,168</b>  | <b>\$ 12,168</b> | <b>\$ 12,168</b> | <b>\$ 12,168</b> | <b>\$ 12,168</b> | <b>\$ 12,168</b> | <b>\$ 12,168</b> | <b>\$ 12,168</b> | <b>\$ 12,168</b> | <b>\$ 12,168</b> |
| <b>Operating Income</b>   | <b>\$ 894</b>   | <b>\$ 3,654</b>   | <b>\$ 3,654</b>  | <b>\$ 3,654</b>  | <b>\$ 3,654</b>  | <b>\$ 3,654</b>  | <b>\$ 3,654</b>  | <b>\$ 3,654</b>  | <b>\$ 3,654</b>  | <b>\$ 3,654</b>  | <b>\$ 3,654</b>  |