

**PINPOINT COMMUNICATIONS, INC._MCCOOK NORTH EAST_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

	<i>Start Year</i>										
McCook North East	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	
Homes Passed	36	36	36	36	36	36	36	36	36	36	
Estimated Revenue											
Broadband Revenue	\$ 12,480	\$ 28,080	\$ 28,080	\$ 28,080	\$ 28,080	\$ 28,080	\$ 28,080	\$ 28,080	\$ 28,080	\$ 28,080	
Voice Revenue	\$ 960	\$ 2,160	\$ 2,160	\$ 2,160	\$ 2,160	\$ 2,160	\$ 2,160	\$ 2,160	\$ 2,160	\$ 2,160	
Other Revenue	\$ 624	\$ 1,404	\$ 1,404	\$ 1,404	\$ 1,404	\$ 1,404	\$ 1,404	\$ 1,404	\$ 1,404	\$ 1,404	
Total Revenue	\$ 14,064	\$ 31,644	\$ 31,644	\$ 31,644	\$ 31,644	\$ 31,644	\$ 31,644	\$ 31,644	\$ 31,644	\$ 31,644	
Estimated Expenses											
Network Operating Expense	\$ 1,056	\$ 2,376	\$ 2,376	\$ 2,376	\$ 2,376	\$ 2,376	\$ 2,376	\$ 2,376	\$ 2,376	\$ 2,376	
Labor Allocation	\$ 7,032	\$ 15,822	\$ 15,822	\$ 15,822	\$ 15,822	\$ 15,822	\$ 15,822	\$ 15,822	\$ 15,822	\$ 15,822	
SG&A	\$ 4,292	\$ 8,679	\$ 8,679	\$ 8,679	\$ 8,679	\$ 8,679	\$ 8,679	\$ 8,679	\$ 8,679	\$ 8,679	
Total Expenses	\$ 12,380	\$ 26,877	\$ 26,877	\$ 26,877	\$ 26,877	\$ 26,877	\$ 26,877	\$ 26,877	\$ 26,877	\$ 26,877	
Operating Income	\$ 1,684	\$ 4,767	\$ 4,767	\$ 4,767	\$ 4,767	\$ 4,767	\$ 4,767	\$ 4,767	\$ 4,767	\$ 4,767	