

PINPOINT COMMUNICATIONS, INC._LORTON_ATTACHMENT G_2

BUSINESS PLAN - FINANCIAL ANALYSIS

		<i>Start Year</i>									
Lorton		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Subscribers		17	17	17	17	17	17	17	17	17	17
Estimated Revenue											
Broadband Revenue	\$	4,030	\$ 13,260	\$ 13,260	\$ 13,260	\$ 13,260	\$ 13,260	\$ 13,260	\$ 13,260	\$ 13,260	\$ 13,260
Voice Revenue	\$	310	\$ 1,020	\$ 1,020	\$ 1,020	\$ 1,020	\$ 1,020	\$ 1,020	\$ 1,020	\$ 1,020	\$ 1,020
Other Revenue	\$	202	\$ 663	\$ 663	\$ 663	\$ 663	\$ 663	\$ 663	\$ 663	\$ 663	\$ 663
Total Revenue	\$	4,542	\$ 14,943	\$ 14,943	\$ 14,943	\$ 14,943	\$ 14,943	\$ 14,943	\$ 14,943	\$ 14,943	\$ 14,943
Estimated Expenses											
Network Operating Expense	\$	341	\$ 1,122	\$ 1,122	\$ 1,122	\$ 1,122	\$ 1,122	\$ 1,122	\$ 1,122	\$ 1,122	\$ 1,122
Labor Allocation	\$	2,271	\$ 7,472	\$ 7,472	\$ 7,472	\$ 7,472	\$ 7,472	\$ 7,472	\$ 7,472	\$ 7,472	\$ 7,472
SG&A	\$	1,683	\$ 3,524	\$ 3,524	\$ 3,524	\$ 3,524	\$ 3,524	\$ 3,524	\$ 3,524	\$ 3,524	\$ 3,524
Total Expenses	\$	4,295	\$ 12,118	\$ 12,118	\$ 12,118	\$ 12,118	\$ 12,118	\$ 12,118	\$ 12,118	\$ 12,118	\$ 12,118
Operating Income	\$	247	\$ 2,825	\$ 2,825	\$ 2,825	\$ 2,825	\$ 2,825	\$ 2,825	\$ 2,825	\$ 2,825	\$ 2,825