

PINPOINT COMMUNICATIONS, INC._ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS

		<i>Start Year</i>									
JohnsonTown		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Subscribers		18	54	90	126	129	129	129	129	129	129
Estimated Revenue											
Broadband Revenue	\$	4,095	\$ 26,910	\$ 52,650	\$ 78,390	\$ 98,670	\$ 100,620	\$ 100,620	\$ 100,620	\$ 100,620	\$ 100,620
Voice Revenue	\$	315	\$ 2,070	\$ 4,050	\$ 6,030	\$ 7,590	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740
Other Revenue	\$	205	\$ 1,346	\$ 2,633	\$ 3,920	\$ 4,934	\$ 5,031	\$ 5,031	\$ 5,031	\$ 5,031	\$ 5,031
Total Revenue	\$	4,615	\$ 30,326	\$ 59,333	\$ 88,340	\$ 111,194	\$ 113,391	\$ 113,391	\$ 113,391	\$ 113,391	\$ 113,391
Estimated Expenses											
Network Operating Expense	\$	347	\$ 2,277	\$ 4,455	\$ 6,633	\$ 8,349	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514
Labor Allocation	\$	2,307	\$ 15,163	\$ 29,666	\$ 44,170	\$ 55,597	\$ 56,696	\$ 56,696	\$ 56,696	\$ 56,696	\$ 56,696
SG&A	\$	4,295	\$ 9,161	\$ 9,946	\$ 10,731	\$ 11,349	\$ 11,409	\$ 11,409	\$ 11,409	\$ 11,409	\$ 11,409
Total Expenses	\$	6,949	\$ 26,601	\$ 44,067	\$ 61,534	\$ 75,295	\$ 76,618	\$ 76,618	\$ 76,618	\$ 76,618	\$ 76,618
Operating Income	\$	(2,334)	\$ 3,725	\$ 15,265	\$ 26,806	\$ 35,898	\$ 36,773	\$ 36,773	\$ 36,773	\$ 36,773	\$ 36,773