

PINPOINT COMMUNICATIONS, INC._INDIANOLA_ATTACHMENT G_2
REVISED BUSINESS PLAN -FINANCIAL ANALYSIS

	<i>Start Year</i>									
Indianola	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
Subscribers	30	90	129	129	129	129	129	129	129	129
Est Market Rate	14%	42%	60%	60%	60%	60%	60%	60%	60%	60%
Estimated Revenue										
Broadband Revenue	\$ 6,825	\$ 44,850	\$ 86,580	\$ 100,620	\$ 100,620	\$ 100,620	\$ 100,620	\$ 100,620	\$ 100,620	\$ 100,620
Voice Revenue	\$ 525	\$ 3,450	\$ 6,660	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740	\$ 7,740
Other Revenue	\$ 341	\$ 2,243	\$ 4,329	\$ 5,031	\$ 5,031	\$ 5,031	\$ 5,031	\$ 5,031	\$ 5,031	\$ 5,031
Total Revenue	\$ 7,691	\$ 50,543	\$ 97,569	\$ 113,391	\$ 113,391	\$ 113,391	\$ 113,391	\$ 113,391	\$ 113,391	\$ 113,391
Estimated Expenses										
Network Operating Expense	\$ 578	\$ 3,795	\$ 7,326	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514
Labor Allocation	\$ 3,846	\$ 25,271	\$ 48,785	\$ 56,696	\$ 56,696	\$ 56,696	\$ 56,696	\$ 56,696	\$ 56,696	\$ 56,696
SG&A	\$ 4,408	\$ 9,768	\$ 11,041	\$ 11,469	\$ 11,469	\$ 11,469	\$ 11,469	\$ 11,469	\$ 11,469	\$ 11,469
Total Expenses	\$ 8,831	\$ 38,834	\$ 67,151	\$ 76,678	\$ 76,678	\$ 76,678	\$ 76,678	\$ 76,678	\$ 76,678	\$ 76,678
Operating Income	\$ (1,140)	\$ 11,708	\$ 30,418	\$ 36,713	\$ 36,713	\$ 36,713	\$ 36,713	\$ 36,713	\$ 36,713	\$ 36,713
Other Expense										
Interest Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Depreciation Expense	\$ 14,464	\$ 28,929	\$ 28,929	\$ 28,929	\$ 28,929	\$ 28,929	\$ 28,929	\$ 28,929	\$ 9,286	\$ 7,500
Total Other Expense	\$ 14,464	\$ 28,929	\$ 28,929	\$ 28,929	\$ 28,929	\$ 28,929	\$ 28,929	\$ 28,929	\$ 9,286	\$ 7,500
Net Income	\$ (15,604)	\$ (17,220)	\$ 1,489	\$ 7,784	\$ 7,784	\$ 7,784	\$ 7,784	\$ 7,784	\$ 27,427	\$ 29,213