

**PINPOINT COMMUNICATIONS, INC._HARLAN NAPONEE_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

	<i>Start Year</i>									
Harlan-Naponee	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Subscribers	72	171	171	171	171	171	171	171	171	171
Estimated Revenue										
Broadband Revenue	\$ 16,380	\$ 103,545	\$ 133,380	\$ 133,380	\$ 133,380	\$ 133,380	\$ 133,380	\$ 133,380	\$ 133,380	\$ 133,380
Voice Revenue	\$ 1,260	\$ 7,965	\$ 10,260	\$ 10,260	\$ 10,260	\$ 10,260	\$ 10,260	\$ 10,260	\$ 10,260	\$ 10,260
Other Revenue	\$ 819	\$ 5,177	\$ 6,669	\$ 6,669	\$ 6,669	\$ 6,669	\$ 6,669	\$ 6,669	\$ 6,669	\$ 6,669
Total Revenue	\$ 18,459	\$ 116,687	\$ 150,309	\$ 150,309	\$ 150,309	\$ 150,309	\$ 150,309	\$ 150,309	\$ 150,309	\$ 150,309
Estimated Expenses										
Network Operating Expense	\$ 1,386	\$ 8,762	\$ 11,286	\$ 11,286	\$ 11,286	\$ 11,286	\$ 11,286	\$ 11,286	\$ 11,286	\$ 11,286
Labor Allocation	\$ 9,230	\$ 58,344	\$ 75,155	\$ 75,155	\$ 75,155	\$ 75,155	\$ 75,155	\$ 75,155	\$ 75,155	\$ 75,155
SG&A	\$ 9,830	\$ 21,819	\$ 22,729	\$ 22,729	\$ 22,729	\$ 22,729	\$ 22,729	\$ 22,729	\$ 22,729	\$ 22,729
Total Expenses	\$ 20,445	\$ 88,924	\$ 109,169	\$ 109,169	\$ 109,169	\$ 109,169	\$ 109,169	\$ 109,169	\$ 109,169	\$ 109,169
Operating Income	\$ (1,986)	\$ 27,764	\$ 41,140	\$ 41,140	\$ 41,140	\$ 41,140	\$ 41,140	\$ 41,140	\$ 41,140	\$ 41,140