

**PINPOINT COMMUNICATIONS, INC. _GOTHENBURG EAST_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

| | <i>Start Year</i> | | | | | | | | | |
|---------------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Gothenburg East | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 |
| Subscribers | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 |
| Estimated Revenue | | | | | | | | | | |
| Broadband Revenue | \$ 10,140 | \$ 21,840 | \$ 21,840 | \$ 21,840 | \$ 21,840 | \$ 21,840 | \$ 21,840 | \$ 21,840 | \$ 21,840 | \$ 21,840 |
| Voice Revenue | \$ 780 | \$ 1,680 | \$ 1,680 | \$ 1,680 | \$ 1,680 | \$ 1,680 | \$ 1,680 | \$ 1,680 | \$ 1,680 | \$ 1,680 |
| Other Revenue | \$ 507 | \$ 1,092 | \$ 1,092 | \$ 1,092 | \$ 1,092 | \$ 1,092 | \$ 1,092 | \$ 1,092 | \$ 1,092 | \$ 1,092 |
| Total Revenue | \$ 11,427 | \$ 24,612 | \$ 24,612 | \$ 24,612 | \$ 24,612 | \$ 24,612 | \$ 24,612 | \$ 24,612 | \$ 24,612 | \$ 24,612 |
| Estimated Expenses | | | | | | | | | | |
| Network Operating Expense | \$ 858 | \$ 1,848 | \$ 1,848 | \$ 1,848 | \$ 1,848 | \$ 1,848 | \$ 1,848 | \$ 1,848 | \$ 1,848 | \$ 1,848 |
| Labor Allocation | \$ 5,714 | \$ 12,306 | \$ 12,306 | \$ 12,306 | \$ 12,306 | \$ 12,306 | \$ 12,306 | \$ 12,306 | \$ 12,306 | \$ 12,306 |
| SG&A | \$ 3,731 | \$ 7,509 | \$ 7,509 | \$ 7,509 | \$ 7,509 | \$ 7,509 | \$ 7,509 | \$ 7,509 | \$ 7,509 | \$ 7,509 |
| Total Expenses | \$ 10,302 | \$ 21,663 | \$ 21,663 | \$ 21,663 | \$ 21,663 | \$ 21,663 | \$ 21,663 | \$ 21,663 | \$ 21,663 | \$ 21,663 |
| Operating Income | \$ 1,125 | \$ 2,949 | \$ 2,949 | \$ 2,949 | \$ 2,949 | \$ 2,949 | \$ 2,949 | \$ 2,949 | \$ 2,949 | \$ 2,949 |