

**PINPOINT COMMUNICATIONS, INC.\_ATTACHMENT G\_2**  
**BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>									
Dunbar	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	
Subscribers	21	57	61	61	61	61	61	61	61	61	
<b>Estimated Revenue</b>											
Broadband Revenue	\$ 5,460	\$ 29,250	\$ 46,800	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580	\$ 47,580
Voice Revenue	\$ 420	\$ 2,250	\$ 3,600	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660	\$ 3,660
Other Revenue	\$ 273	\$ 1,463	\$ 2,340	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379	\$ 2,379
<b>Total Revenue</b>	<b>\$ 6,153</b>	<b>\$ 32,963</b>	<b>\$ 52,740</b>	<b>\$ 53,619</b>	<b>\$ 53,619</b>	<b>\$ 53,619</b>	<b>\$ 53,619</b>	<b>\$ 53,619</b>	<b>\$ 53,619</b>	<b>\$ 53,619</b>	<b>\$ 53,619</b>
<b>Estimated Expenses</b>											
Network Operating Expense	\$ 462	\$ 2,475	\$ 3,960	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026	\$ 4,026
Labor Allocation	\$ 3,077	\$ 16,481	\$ 26,370	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810	\$ 26,810
SG&A	\$ 3,089	\$ 5,902	\$ 6,437	\$ 6,461	\$ 6,461	\$ 6,461	\$ 6,461	\$ 6,461	\$ 6,461	\$ 6,461	\$ 6,461
<b>Total Expenses</b>	<b>\$ 6,628</b>	<b>\$ 24,858</b>	<b>\$ 36,767</b>	<b>\$ 37,297</b>	<b>\$ 37,297</b>	<b>\$ 37,297</b>	<b>\$ 37,297</b>	<b>\$ 37,297</b>	<b>\$ 37,297</b>	<b>\$ 37,297</b>	<b>\$ 37,297</b>
<b>Operating Income</b>	<b>\$ (475)</b>	<b>\$ 8,104</b>	<b>\$ 15,973</b>	<b>\$ 16,322</b>	<b>\$ 16,322</b>	<b>\$ 16,322</b>	<b>\$ 16,322</b>	<b>\$ 16,322</b>	<b>\$ 16,322</b>	<b>\$ 16,322</b>	<b>\$ 16,322</b>