

**PINPOINT COMMUNICATIONS, INC._ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>									
Cook		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Subscribers	18	54	90	126	130	130	130	130	130	130	130
Estimated Revenue											
Broadband Revenue	\$ 4,095	\$ 26,910	\$ 52,650	\$ 78,390	\$ 99,125	\$ 101,400	\$ 101,400	\$ 101,400	\$ 101,400	\$ 101,400	\$ 101,400
Voice Revenue	\$ 315	\$ 2,070	\$ 4,050	\$ 6,030	\$ 7,625	\$ 7,800	\$ 7,800	\$ 7,800	\$ 7,800	\$ 7,800	\$ 7,800
Other Revenue	\$ 205	\$ 1,346	\$ 2,633	\$ 3,920	\$ 4,956	\$ 5,070	\$ 5,070	\$ 5,070	\$ 5,070	\$ 5,070	\$ 5,070
Total Revenue	\$ 4,615	\$ 30,326	\$ 59,333	\$ 88,340	\$ 111,706	\$ 114,270	\$ 114,270	\$ 114,270	\$ 114,270	\$ 114,270	\$ 114,270
Estimated Expenses											
Network Operating Expense	\$ 347	\$ 2,277	\$ 4,455	\$ 6,633	\$ 8,388	\$ 8,580	\$ 8,580	\$ 8,580	\$ 8,580	\$ 8,580	\$ 8,580
Labor Allocation	\$ 2,307	\$ 15,163	\$ 29,666	\$ 44,170	\$ 55,853	\$ 57,135	\$ 57,135	\$ 57,135	\$ 57,135	\$ 57,135	\$ 57,135
SG&A	\$ 4,190	\$ 8,951	\$ 9,736	\$ 10,521	\$ 11,153	\$ 11,223	\$ 11,223	\$ 11,223	\$ 11,223	\$ 11,223	\$ 11,223
Total Expenses	\$ 6,844	\$ 26,391	\$ 43,857	\$ 61,324	\$ 75,394	\$ 76,938	\$ 76,938	\$ 76,938	\$ 76,938	\$ 76,938	\$ 76,938
Operating Income	\$ (2,229)	\$ 3,935	\$ 15,475	\$ 27,016	\$ 36,312	\$ 37,332	\$ 37,332	\$ 37,332	\$ 37,332	\$ 37,332	\$ 37,332