

**PINPOINT COMMUNICATIONS, INC.\_BEAVER LAKE SOUTH\_ATTACHMENT G\_2  
BUSINESS PLAN - FINANCIAL ANALYSIS**

	<i>Start Year</i>									
Beaver Lake South	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Subscribers	20	47	47	47	47	47	47	47	47	47
<b>Estimated Revenue</b>										
Broadband Revenue	\$ 3,250	\$ 31,005	\$ 36,660	\$ 36,660	\$ 36,660	\$ 36,660	\$ 36,660	\$ 36,660	\$ 36,660	\$ 36,660
Voice Revenue	\$ 250	\$ 2,385	\$ 2,820	\$ 2,820	\$ 2,820	\$ 2,820	\$ 2,820	\$ 2,820	\$ 2,820	\$ 2,820
Other Revenue	\$ 163	\$ 1,550	\$ 1,833	\$ 1,833	\$ 1,833	\$ 1,833	\$ 1,833	\$ 1,833	\$ 1,833	\$ 1,833
<b>Total Revenue</b>	<b>\$ 3,663</b>	<b>\$ 34,940</b>	<b>\$ 41,313</b>	<b>\$ 41,313</b>	<b>\$ 41,313</b>	<b>\$ 41,313</b>	<b>\$ 41,313</b>	<b>\$ 41,313</b>	<b>\$ 41,313</b>	<b>\$ 41,313</b>
<b>Estimated Expenses</b>										
Network Operating Expense	\$ 275	\$ 2,624	\$ 3,102	\$ 3,102	\$ 3,102	\$ 3,102	\$ 3,102	\$ 3,102	\$ 3,102	\$ 3,102
Labor Allocation	\$ 1,831	\$ 17,470	\$ 20,657	\$ 20,657	\$ 20,657	\$ 20,657	\$ 20,657	\$ 20,657	\$ 20,657	\$ 20,657
SG&A	\$ 2,560	\$ 8,329	\$ 8,502	\$ 8,502	\$ 8,502	\$ 8,502	\$ 8,502	\$ 8,502	\$ 8,502	\$ 8,502
<b>Total Expenses</b>	<b>\$ 4,667</b>	<b>\$ 28,423</b>	<b>\$ 32,260</b>	<b>\$ 32,260</b>	<b>\$ 32,260</b>	<b>\$ 32,260</b>	<b>\$ 32,260</b>	<b>\$ 32,260</b>	<b>\$ 32,260</b>	<b>\$ 32,260</b>
<b>Operating Income</b>	<b>\$ (1,004)</b>	<b>\$ 6,517</b>	<b>\$ 9,053</b>	<b>\$ 9,053</b>	<b>\$ 9,053</b>	<b>\$ 9,053</b>	<b>\$ 9,053</b>	<b>\$ 9,053</b>	<b>\$ 9,053</b>	<b>\$ 9,053</b>