

**PINPOINT COMMUNICATIONS, INC._BEAVER LAKE NOTRH_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

	<i>Start Year</i>									
Beaver Lake North	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Subscribers	20	32	32	32	32	32	32	32	32	32
Estimated Revenue										
Broadband Revenue	\$ 3,250	\$ 23,595	\$ 24,960	\$ 24,960	\$ 24,960	\$ 24,960	\$ 24,960	\$ 24,960	\$ 24,960	\$ 24,960
Voice Revenue	\$ 250	\$ 1,815	\$ 1,920	\$ 1,920	\$ 1,920	\$ 1,920	\$ 1,920	\$ 1,920	\$ 1,920	\$ 1,920
Other Revenue	\$ 163	\$ 1,180	\$ 1,248	\$ 1,248	\$ 1,248	\$ 1,248	\$ 1,248	\$ 1,248	\$ 1,248	\$ 1,248
Total Revenue	\$ 3,663	\$ 26,590	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128
Estimated Expenses										
Network Operating Expense	\$ 275	\$ 1,997	\$ 2,112	\$ 2,112	\$ 2,112	\$ 2,112	\$ 2,112	\$ 2,112	\$ 2,112	\$ 2,112
Labor Allocation	\$ 1,831	\$ 13,295	\$ 14,064	\$ 14,064	\$ 14,064	\$ 14,064	\$ 14,064	\$ 14,064	\$ 14,064	\$ 14,064
SG&A	\$ 2,695	\$ 8,507	\$ 8,549	\$ 8,549	\$ 8,549	\$ 8,549	\$ 8,549	\$ 8,549	\$ 8,549	\$ 8,549
Total Expenses	\$ 4,801	\$ 23,799	\$ 24,725	\$ 24,725	\$ 24,725	\$ 24,725	\$ 24,725	\$ 24,725	\$ 24,725	\$ 24,725
Operating Income	\$ (1,139)	\$ 2,791	\$ 3,403	\$ 3,403	\$ 3,403	\$ 3,403	\$ 3,403	\$ 3,403	\$ 3,403	\$ 3,403