

NUSF 92.56

BEFORE THE NEBRASKA PUBLIC SERVICE COMMISSION

In the Matter of the Nebraska Public)
Service Commission, on its Own)
Motion, to Administer the Nebraska)
Universal Service Fund Broadband)
Program.)

NUSF-92

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Nebraska
Public Service Commission

APPLICATION OF NE COLORADO CELLULAR, INC.
d/b/a VIAERO WIRELESS

FOR FUNDING FROM THE
NEBRASKA UNIVERSAL SERVICE FUND BROADBAND PROGRAM

(PUBLIC)

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APPLICATION OF
NE COLORADO CELLULAR, INC. d/b/a VIAERO WIRELESS
FOR FUNDING FROM THE
NEBRASKA UNIVERSAL SERVICE FUND BROADBAND PROGRAM

NE Colorado Cellular, Inc., d/b/a Viaero Wireless ("Viaero"), a mobile broadband provider, respectfully submits this application and request for funding ("Application") in accordance with the procedures set forth in the Nebraska Public Service Commission's Orders in this Docket. The Application Template, with modified criteria as established pursuant to Progression Order No. 9 in this Docket, has been electronically filed with the Commission as required.

I. EXECUTIVE SUMMARY

Viaero submits for the Commission's consideration nine (9) discrete and separate projects (singularly "Project" or collectively, "Projects") for possible funding from the Nebraska Universal Service Fund Broadband Program ("Program"). Each Project involves the construction of a new cellular tower with 4G LTE equipment that will provide mobile voice and broadband, together with a fixed wireless broadband service in remote and high-cost areas of Nebraska. Each Project contained in this Application is a separate project and the Commission is not required to fund any Project in any particular order. Viaero will fund ten percent (10%) of the cost of each Project, with the remaining cost of each Project to be funded from the Program as set forth in each Project's individual detailed budget. Viaero believes that each Project meets every criterion for funding from the Program as established in the Commission's Orders in this Docket.

II. CHECKLIST ITEMS

Viaero has organized all of the relevant details regarding its Application consistent with the Commission's Proposed Application Checklist contained within the Order opening Commission Docket NUSF-92.

1. ASSOCIATED COMPANIES

The only company associated with the Projects is NE Colorado Cellular, Inc., d/b/a Viaero Wireless ("Viaero"). Pursuant to the Commission's Progression Order No 8, entered on November 5, 2019, Viaero is a mobile broadband provider that offers both mobile and fixed broadband services.

2. DESCRIPTION OF THE PROPOSED BROADBAND PROJECT PLAN

Viaero hereby submits nine (9) separate Projects for the Commission's consideration. Each of the Projects consists of the construction of a new wireless tower and related infrastructure, and will be designed to deliver wireless telecommunication service and broadband service to high-cost, rural areas in Nebraska that are either unserved or underserved. Support from the Program for these Projects would enable consumers in these areas to obtain wireless services and broadband of at least 25 Mbps downstream and 3 Mbps upstream, as set forth in Neb. Rev. Stat. § 86-1101.

The following is a list of the Projects, with each Project identified by geographic location:

1. Brainard, NE (**Confidential Exhibit 1-A**)
2. Cordova, NE (**Confidential Exhibit 1-B**)
3. Hordville, NE (**Confidential Exhibit 1-C**)
4. Loma, NE (**Confidential Exhibit 1-D**)
5. Lushton, NE (**Confidential Exhibit 1-E**)
6. Polk, NE (**Confidential Exhibit 1-F**)
7. Staplehurst, NE (**Confidential Exhibit 1-G**)

8. Stockham, NE (**Confidential Exhibit 1-H**)

9. Worms, NE (**Confidential Exhibit 1-I**)

The description of each proposed broadband Project is provided, on a per Project basis, in attached **Confidential Exhibits 1-A to 1-I**. Once a Project is completed, Viaero will provide broadband speeds of at least 25 Mbps downstream and 3 Mbps upstream, as set forth in Neb. Rev. Stat. § 86-1101.

3. **“UNSERVED” AND “UNDERSERVED” ANALYSIS**

Viaero utilized its own internally developed service analysis, including drive testing, field observations, engineering testing, competitive market analysis, public service utilization reports, and other proprietary resources, to identify served, underserved and unserved areas based on the statutory criteria of 25 Mbps download, and 3 Mbps upload. The Commission has recognized that utilization of the Nebraska State Broadband Map is not reliable in determining which areas of the State are served, underserved and unserved by wireless broadband service, therefore Viaero has not utilized this resource. Based on Viaero’s internal proprietary analysis, each proposed Project is in an area that is underserved, as defined by the Commission in prior Orders in this Docket.

4. **RURAL THRESHOLD.**

Viaero has provided a breakdown for each Project below outlining the current household per square mile as set forth in Progression Order 9, as modified to include as “eligible areas” where there may be up to 10 households per square mile.

Site Name	Area	HH	HH Density	Project Cost	Cost / HH
Brainard NE	65.4	398	6.085626911	\$477,776.52	\$1,080.40
Cordova NE	80.54	221	2.743978148	\$495,776.52	\$2,019.00
Hordville NE	84.98	430	5.060014121	\$469,965.78	\$983.65
Loma	65.11	221	3.394255875	\$477,776.52	\$1,945.70
Lushton NE	83.51	224	2.682313495	\$487,965.78	\$1,960.58
Polk NE	92.27	391	4.237563672	\$477,776.52	\$1,099.74
Staplehurst NE	64.88	418	6.442663379	\$477,776.52	\$1,028.71
Stockham NE	77.1	139	1.802853437	\$487,965.78	\$3,159.49

Worms NE	83.14	378	4.546547991	\$477,776.52	\$1,137.56
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5. ESTIMATE OF THE NUMBER OF POTENTIAL NEW SUBSCRIBERS

Viaero's estimate as to the number of potential new subscribers for each Project is set forth by Project in attached **Confidential Exhibits 1-A to 1-I**.

6. DEPLOYMENT SCHEDULE

Viaero hereby commits to completing the construction of the nine (9) sites within a 24 month timeframe from the date of Order granting a project. Overall time for completion of a Project, excluding unforeseen delays associated with obtaining equipment, licenses, or zoning permits, is outlined by milestones and time frames for each milestone as follows:

<u>Description of Milestone</u>	<u>Time Frame</u>
Acquisition of suitable land and submission of applications for approval	12 months
Completion of all equipment ordering,	12 months
Delivery of all equipment and completion of all construction and implementation plans	16 months
Receipt of all approvals and commitments of construction; implementation and deployment	20 months
Completion of all installations, tuning, testing and turn-up	24 months

7. PROPOSED BUDGET

The proposed budgets showing the total cost for each Project, including a depreciation schedule showing the life of the investment for each Project, are attached as **Confidential Exhibits 1-A to 1-I**. The proposed costs to the Program for each Project are as follows:

	Total Cost	Program Cost	Viaero Cost
1. Brainard, NE			
2. Cordova, NE			
3. Hordville, NE			
4. Loma, NE			
5. Lushton, NE			
6. Polk, NE			
7. Staplehurst, NE			
8. Stockham, NE			
9. Worms, NE			
TOTAL:	\$		

8. PROPOSED RETAIL PRICING

Viaero's proposed retail pricing plans, including both monthly recurring costs and nonrecurring costs for its broadband products, are attached hereto as **Exhibit 2**. Viaero does charge a monthly recurring rate to the end user for broadband Customer Premises Equipment (CPE), which is also included in **Exhibit 2**. Additional information for Viaero's retail pricing plans for basic voice service, unlimited mobile plans and home internet are attached hereto as **Exhibit 3**.

10. SERVICE COMMITMENT

Viaero commits to provide broadband service within the approved service area for each Project for at least five (5) years.

11. DESCRIPTION OF THE APPLICANT'S FINANCIAL QUALIFICATIONS

To demonstrate Viaero's financial qualifications, copies of its audited financial statements as of December 31, 2018 (the most recent financial statements available) are attached hereto as **Confidential Exhibit 4**.

12. **FINANCIAL, TECHNICAL AND MANAGERIAL COMPETENCE**

Reference is first made to **Confidential Exhibit 4**, which outlines Viaero's strong financial position. Viaero is managed by a team of experienced telecommunications professionals with extensive experience providing wireless service, including wireless data service, within the proposed service territory of the Projects. A description of the background of the senior management team is attached hereto as **Exhibit 5**.

Viaero currently operates an extensive wireless network, including 4G LTE broadband in some areas, within the State of Nebraska and has a proven track record of technical competence in the design and operation of wireless voice and broadband telecommunications networks. Viaero monitors the performance of its voice and data network on a site-by-site basis from its Network Operations Center in Fort Morgan, Colorado on a 24 hours per day, 7 days a week, 365 days a year basis.

13. **FINANCIAL MATCH NEEDED TO MEET PROJECT COMMITMENTS.**

Viaero commits to a ten percent (10%) match to any Project selected for funding by the Commission. A statement of Viaero's financial commitment to each project in this Application is included in the Proposed Budget for each Project, as set forth in **Confidential Exhibits 1-A to 1-**

I.

14. **OTHER PROJECT DATA**

A spreadsheet identifying the following data for each Project is attached hereto as **Exhibit**

6.

- a) Covered Households
- b) Latitude/Longitude
- c) Tower Height
- d) Coverage Area

- e) Household Density
- f) Cost per Household of Grant Dollars
- g) Distance from the Closest Tower

15. EQUIPMENT

Viaero hereby commits that it will follow any and all congressional actions, laws, executive orders, or other regulatory mandates or orders implemented by the FCC concerning the use or purchase of equipment from a vendor that has been placed on the Restricted Entity list or prohibited in any federal or state grant project. Accordingly, all equipment and facilities that are contained in these projects and necessary to deliver such services does not and will not include equipment from any such vendor. A list of all equipment and the supplier of the same is set forth in **Confidential Exhibits 1-A to 1-I.**

16. VEHICLE TRAFFIC

Viaero has provided a screen shot from the Nebraska Department of Transportation reflecting the busiest, measured road that falls within the footprint of each project, and contains the Average Daily Traffic for each project as **Exhibit 7.**

17. TRUTH AND ACCURACY AFFIDAVIT

The Affidavit attesting to the truth and accuracy of the information contained in the Application is attached as **Exhibit 8.**

III. SATISFACTION OF ELIGIBILITY REQUIREMENTS

Viaero satisfies each of the eligibility requirements established by the Commission in this Docket, and in support thereof states as follows:

- 1) Viaero hereby commits to offer the supported broadband services described in this Application upon completion of any funded Project to all households within the service area defined in this Application for a minimum of five (5) years;

- 2) Viaero hereby commits to offer a voice grade service to customers within the service area of each of Viaero's proposed Projects as defined in this Application;
- 3) Viaero hereby commits to offer access to emergency services throughout its service area;
- 4) Viaero hereby commits to use support from the Nebraska Universal Fund Broadband Program only for the purposes intended and which have been approved by the Commission through the application process established in this Docket;
- 5) Viaero hereby commits to offer its voice and broadband services at reasonably comparable rates for comparable services in urban areas;
- 6) Viaero hereby commits to fulfill all reporting and audit requirements by the Commission for oversight by the Nebraska Universal Fund Broadband Program; and
- 7) Viaero hereby commits to abide by all applicable Commission rules, regulations and orders.

IV. VIAERO CONTACT INFORMATION

The following Viaero representatives are authorized to serve as contacts for this Application:

- 1. Frank DiRico**
President
Viaero Wireless
1224 West Platte Ave
Fort Morgan, CO 80701
Office: 970-768-3000
reefclan@aol.com
- 2. Mike Felicissimo**
Executive Vice-President & CFO
Viaero Wireless
1224 West Platte Avenue
Fort Morgan, CO 80701
Office: 970-542-3605
Fax: 970-867-3589
mike.felicissimo@viaero.com

3. **Wes Burnett**
VP Technical Operations/CTO
Viaero Wireless
1224 West Platte Ave
Fort Morgan, CO 80701
Office: 970-542-3667
Fax: 970-867-3589
wes.burnett@viaero.com
4. **Monica Akin**
General Counsel
Viaero Wireless
1224 West Platte Avenue
Fort Morgan, CO 80701
Office: 970-467-3141
Fax: 970-867-3589
monica.akin@viaero.com
5. **Loel P. Brooks**
Local Counsel
Viaero Wireless
Brooks, Pansing Brooks, PC, LLO
1248 O Street, Suite 984
Lincoln, NE 68508
Office: 402-476-3300
Fax: 402-476-6368
lbrooks@brookspanlaw.com

V. CONCLUSION

By this Application for funding from the Nebraska Universal Service Fund Broadband Program, and the exhibits attached hereto, Viaero has demonstrated that its proposed Projects satisfy the Application and Eligibility Requirements established by the Commission in its Orders in this Docket. Viaero believes that each proposed Project effectively and efficiently advances the objectives of the Nebraska Telecommunication Universal Services Fund Act and the specific objectives of the Commission set forth in its Orders in this Docket.

FOR THE ABOVE REASONS, Viaero respectfully requests that the Commission enter an Order approving the Application and authorizing Viaero to recover support from the Nebraska

Universal Service Fund Broadband Program for the recovery of applicable costs for the deployment of these Projects, as determined by the Commission.

Respectfully submitted this 17th day of January, 2020.

NE COLORADO CELLULAR, INC.
d/b/a VIAERO WIRELESS

By: 

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CERTIFICATE OF SERVICE

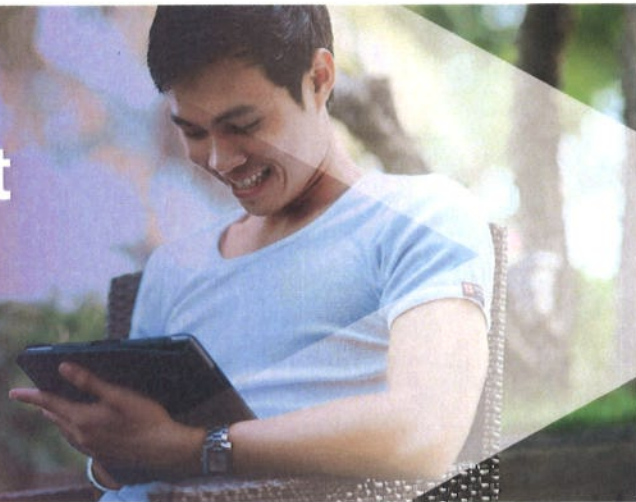
The undersigned hereby certifies that on this 17th day of January, 2020, an original (both confidential and redacted), five copies and an electronic copy of Viaero Wireless' Application for Funding from the Nebraska Universal Service Fund Broadband Program in Docket No. NUSF-92 were delivered to:

Shana Knutson Nebraska Public Service Commission 1200 N Street, Suite 300 Lincoln, NE 68508 shana.knutson@nebraska.gov	Brandy Zierott Nebraska Public Service Commission 1200 N Street, Suite 300 Lincoln, NE 68508 brandy.zierott@nebraska.gov
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Loel P. Brooks

ProConnect Unlimited Entertainment



High Speed HD Internet

5 Mbps	10 Mbps	15 Mbps	25 Mbps*
\$35	\$45	\$65	\$95

*Where available. Usage in excess of 15GB in any one day may be slowed based on network availability and capacity.

No Up-Front Equipment Charges | FREE Installation

Monthly equipment fee of \$7.50 charged for 24 mos. Taxes and fees based on full price of equipment due at sale. All credits combined will not result in a refund or additional credit in any following months. Additional discounts may apply. For terms and conditions applicable to service plans & Internet, visit www.viaero.com/legal.

Get Access To **NETFLIX** with **AirTV Media Player**

AirTV Media Player lets you see your channel guide right on your TV. Access your local channels, favorite shows, movies & sports while maintaining the familiar TV experience you love.



w/Proconnect
High-Speed Internet
\$39.99

Only
\$19.99
When You
BUNDLE!

- Get **AirTV** for **\$19.99** when you purchase the Viaero Bundle
- Fully integrated with Sling TV for a seamless experience
- Works with **NETFLIX**, YouTube, Google Play and other streaming services
- Watch local channels in HD with the AirTV Adapter
- Cloud DVR additional



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ShareMore HD

1. Choose Phone Lines

1 Line	2 Lines	3 Lines	4 Lines	More than 4 Lines?
\$25*	\$50	\$75	\$100	\$25/per line

*30/Mo. service contract equipment purchases require \$40 access charge.

2. Choose Tablet Lines

1 Line	2 Lines	3 Lines	4 Lines	More than 4 Lines?
\$10	\$20	\$30	\$40	\$10/per line

Save more when you bundle a phone & tablet!

3. Select Data⁺

1 GB	2 GB	4 GB	8 GB	16 GB	24 GB	30 GB	40 GB	50 GB
\$5	\$10	\$20	\$35	\$45	\$55	\$67.50	\$90	\$112.50

⁺Once high speed data bucket is used, overage charges will apply.

Need More Data?

Upgrade to **Unlimited HD or HD Plus** & Stream **NETFLIX** with our included streaming discount.



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PREPARED FOR

Name: _____ Phone: () _____ - _____

Date: ____/____/____ Email Address: _____

Associate Name: _____ Phone: () _____ - _____



1 MOBILE PLANS

Device	Pmt	UHD+ ⁵	UHD ⁶	SM ⁷	Data
1	\$	\$80	\$80	\$25/\$10	\$5 1GB ⁸
2	\$	\$40	\$30	\$25/\$10	\$10 2GB ⁸
3	\$	\$35	\$30	\$25/\$10	\$20 4GB ⁸
4	\$	\$35	\$30	\$25/\$10	\$35 8GB
5	\$	\$35	\$30	\$25/\$10	\$45 16GB
6	\$	\$35	\$30	\$25/\$10	\$ Other
Subtotals	\$	\$	\$	\$	\$

5 ACCESSORIES

Device	Case	Scrn Prot	Cord
\$	\$	\$	\$
\$	\$	\$	\$
\$	\$	\$	\$
\$	\$	\$	\$
\$	\$	\$	\$
Accessories	\$	\$	\$

6 PROTECTION PLANS

<input type="checkbox"/> Assurance/Fortegra	\$11/mo.
AppleCare [*]	
<input type="checkbox"/> iPhone SE, iPad	\$99/\$33x3
<input type="checkbox"/> iPhone 8, 7	\$129/\$43x3
<input type="checkbox"/> iPhone XR, 8; 7 ⁺	\$149/\$49.6 ⁹ x3
<input type="checkbox"/> iPhone Xs Max, Xs, X	\$199/\$66.3 ⁹ x3
Protection Plans	\$

2 ADDITIONAL FEATURES

<input type="checkbox"/> Global Connect	\$10
<input type="checkbox"/> Premium VM	\$3
<input type="checkbox"/> Deluxe VM	FREE
<input type="checkbox"/> Detailed Bill	\$3
<input type="checkbox"/> Summary Bill	\$2
Features Subtotal	\$

3 HIGH SPEED INTERNET

ProConnect^{**}	
<input type="checkbox"/> 5 Mbps	\$35
<input type="checkbox"/> 10 Mbps	\$45
<input type="checkbox"/> 15 Mbps	\$65
<input type="checkbox"/> 25 Mbps	\$95

PC Total \$

4 HOME PHONE

<input type="checkbox"/> Home Phone (no data)	\$19. ⁹⁵
<input type="checkbox"/> VIP International LD	\$9. ⁹⁵
<input type="checkbox"/> Deluxe Residential VMail	\$4. ⁹⁵
<input type="checkbox"/> 4 Calling Feature Bundle	\$4. ⁹⁵
<input type="checkbox"/> Call Conferencing	\$2
<input type="checkbox"/> Call Forwarding	\$2
<input type="checkbox"/> Call ID	\$2
<input type="checkbox"/> Call Waiting	\$2
Home Phone Subtotal	\$

HomeConnect[*]	
<input type="checkbox"/> 25 GB Peak	\$29. ⁹⁵
<input type="checkbox"/> 50 GB Peak	\$49. ⁹⁵
<input type="checkbox"/> 100 GB Peak	\$89. ⁹⁵
<input type="checkbox"/> 250 GB Peak	\$149. ⁹⁵

HC Subtotal \$

⁸ Includes up to 1.5GB/day of high speed hotspot data for HD+, 1GB/day for HD. Unused daily hotspot data is banked, up to 45GB/line HD+, 30GB/line HD, allowing you access to high speed rates beyond your normal daily limits up to your banked total. After the high speed limit has been exceeded, data rates will be limited to a maximum of 512 kbps until 12:01am the next day.

¹ Promotional Pricing. † 30/mo. service contact equipment purchases require \$40 access charge. ** Usage in excess of 15GB in any one day may be slowed based on network availability and capacity. † Off peak hours: 12am-6:59am. † When you enroll in the Viaero LTE Unlimited HD plan, you are automatically enrolled in eBill. You will be moved to Summary Bill if you have not registered on myviaero.com before your first bill cycle. † Actual taxes may vary.

7 DISCOUNTS

Bundle Discounts^{*}

<input type="checkbox"/> Tablet Bundle	_____ x \$5.00
<input type="checkbox"/> Internet	\$5.00
<input type="checkbox"/> Home Phone	\$5.00

^{*} Bundle Discounts available on qualified lines of service when combining mobile service with other Viaero services.

Other Discounts

<input type="checkbox"/> Streaming Discount	1 line \$5/ 2 lines \$15
<input type="checkbox"/> eBill & AutoPay [†]	1 line \$5/ 2 lines \$10
<input type="checkbox"/> Other	\$

Discounts Subtotal \$

8 TOTALS

Estimated Tax:^{††}	Sales \$	Service \$
Est. Today \$	Est. Mo. \$	You Save \$
NOTES		

5

___ 1 Line \$75

___ 2 Lines \$100

___ 3 Lines \$135

___ 4 Lines \$170

___ 5 Lines \$205

Notes:

___ 1GB \$30

Unlimited Talk & Text + 1GB* High Speed Data

— 4GB \$35
Unlimited Talk & Text + 4GB* High Speed Data

— 15GB \$45
Unlimited Talk & Text + 15GB* High Speed Data

— 20GB \$60
Unlimited Talk & Text + 20GB* High Speed Data
(Includes Mexico/Canada Calling & Service)

***Additional Nationwide High Speed Data \$.10/MB**

Worksheet:

MANAGEMENT RESUMES AND TRACK RECORD

Frank DiRico, President and CEO

Mr. DiRico is a successful telecommunications entrepreneur with a 38 year track record of success. In 1991, Mr. DiRico established Cellular One of Northeast Colorado, headquartered in Fort Morgan, Colorado. After acquiring Nebraska Wireless Telephone Company in 2003, the company changed its name to Viaero Wireless and today provides portions of rural Eastern Colorado, Nebraska, Kansas and Wyoming with unparalleled coverage and service through 32 retail sales and service locations and numerous dealers. The company has grown organically from its inception to a present network that includes approximately 900 towers and a growing number of wireless voice and wireless data subscribers. Under his leadership, the company currently experiences double-digit revenue growth, which is reinvested into the business to enhance the company's network reach and capabilities.

Mr. DiRico is also Chairman and Chief Executive Officer of New England based Industrial Communications and Electronics ("Industrial"). Mr. DiRico started Industrial in 1974, growing it to the third largest SMR operator and Motorola Radio Dealer in the United States until the profitable sale of 800 Mhz frequencies to Nextel in 1998. Currently, Industrial operates as an engineering, tower leasing and construction company. Mr. DiRico also developed and holds a US patent on his Skycell ® tower-top equipment building. In 1997, Mr. DiRico expanded Industrial's site leasing, radio sales and service business to the Miami, Florida area.

Mr. DiRico served on the Ocean Reef Academy school board in Key Largo, Florida, the Board of Directors for the American Telecommunication Association in Washington, D.C. and as Board Member of the Founders Society Baptist Hospital System. In 1994, he earned Chief Pilot status with the Altar Helicopter Corporation.

Michael Felicissimo, Executive Vice-President

Mr. Felicissimo has extensive strategic planning, financial and operations experience in the telecommunications industry, with over ten years of experience at the highest levels of senior management. Mr. Felicissimo joined Viaero in 2004, and heads the company's accounting, regulatory, procurement, billing and collections departments. He also oversees the company's sales, marketing and general business operations.

Prior to joining Viaero, Mr. Felicissimo served as CFO at Extend America, Inc., a Bismark, North Dakota-Based rural wireless carrier, developing the company's financial model, business case, operational metrics and financial statements. Prior to his time at Extend America, he served as Vice-President, Business Development for Advantage Wireless, Inc., an Englewood, Colorado based direct and indirect wireless retailer, and was responsible for 400,000 annual wireless activations through 1,100 retail outlets in 29 states.

Mr. Felicissimo joined U S West financial services in 1987, and held various financial and management positions within U S West until his promotion to Vice-President and CFO of U S West Wireless in 1998. Mr. Felicissimo managed the financial operations of U S West Wireless as it grew from a start-up operation in late 1997 through its acquisition by Qwest Wireless, LLC in 2000 and the acquisition of 1.1 Million subscribers. He led all financial planning, reporting and analysis for the company, including a \$1.7 Billion network buildout and complex financial transactions associated with the business.

From 1980 to 1985, Mr. Felicissimo developed Middle Eastern sales channels for U.S. Electrical Motors, a division of Emerson Electric, and was promoted to International Sales manager in 1981, overseeing sales for the division with an enterprise value of approximately \$125 Million.

Mr. Felicissimo holds a Masters in Business Administration from the American Graduate School of International Management, awarded in 1986, and a Bachelor of Arts Degree in French, with a minor in business, awarded by the University of Connecticut in 1980.

Wes Burnett, Vice-President – Technical Operations

Mr. Burnett has over thirty years of experience designing, engineering and operating a wide range telecommunications platforms, from traditional telephone service to Global System for Mobile (GSM), EDGE, UMTS, CDMA and TDMA platforms. He has extensive knowledge regarding all major vendors' switching and radio frequency (RF) equipment. He has designed and managed both urban and rural wireless networks, and has over twenty years of senior-level experience managing telecommunications networks and network operations teams.

Mr. Burnett joined Viaero in 2004 and manages all aspects of its day-to-day network operations. He designed and supervised the construction of one of the nation's largest high-bandwidth microwave networks, along with a digital PCS network consisting of more than 360 telecommunications towers, two major switching centers, a network operations center and related facilities. This network consistently delivers 99.9999% network reliability to Viaero's subscribers.

From 1999 to 2004, Mr. Burnett was Managing Director of AirCell, Inc., a provider of airborne voice and data services utilizing AMPS and CDMA technology. Under his leadership, and utilizing his network design, the company developed and implemented the world's first air-to-ground data network. He managed the aviation department and provided flight testing of the company's products, as well as interfacing with the FCC regarding licensing issues. During his tenure, the company expanded from 30 to 142 cell sites.

Prior to joining AirCell, Mr. Burnett was the Director of Engineering and Operations, and later the Director of RF Engineering for McCaw Cellular (later AT&T Wireless). He supervised all engineering and operations for the company's Texas, Oklahoma and Missouri Markets, including a staff of 60 employees, 209 cell sites, 3 switches and 7000 channels spanning 5 MSAs and 3 RSAs.

Prior to joining McCaw Cellular in 1994, Mr. Burnett held supervisory positions with GTE Mobilnet, Gulf Oil/Chevron, and Hicks and Ragland.

Mr. Burnett received his Bachelor of Science in Electrical Engineering from Texas Tech University in 1979. He holds an FCC General Class License and is a NARTE Engineer Second Class with Master Endorsement. He holds an FAA airline Transport Pilot Certificate and First Class Medical certification.

Mr. Burnett has attended numerous specialized technical training courses, including courses regarding the following products and equipment: Lucent 5ESS, Autoplex Series 2, Nortel, Motorola, LCC, Farinon, Avantek, Alcatel, Nokia UltraSite, Lenkurt, Western Electric, Southwest Bell, GTE Transmission Engineering.

Summary of Management Track Record

Viaero's President and Vice-Presidents have worked together within the organization for nearly fifteen years, and their track record is marked with numerous successes:

- Double digit year-over-year average revenue growth
- The acquisition of additional service territories with a population exceeding 2.1 Million
- Construction of nearly 900 telecommunications towers
- Acquisition of over 31,500 new PCS and wireless data customers, more than doubling the company's subscriber base
- Refinement of scalable customer care, network operations, billing and accounting functions
- Exemplary record of compliance with state and federal regulations, including Federal Universal Service Fund reporting and compliance obligations
- Management of explosive growth in wireless minutes of use (MOU) and data traffic.

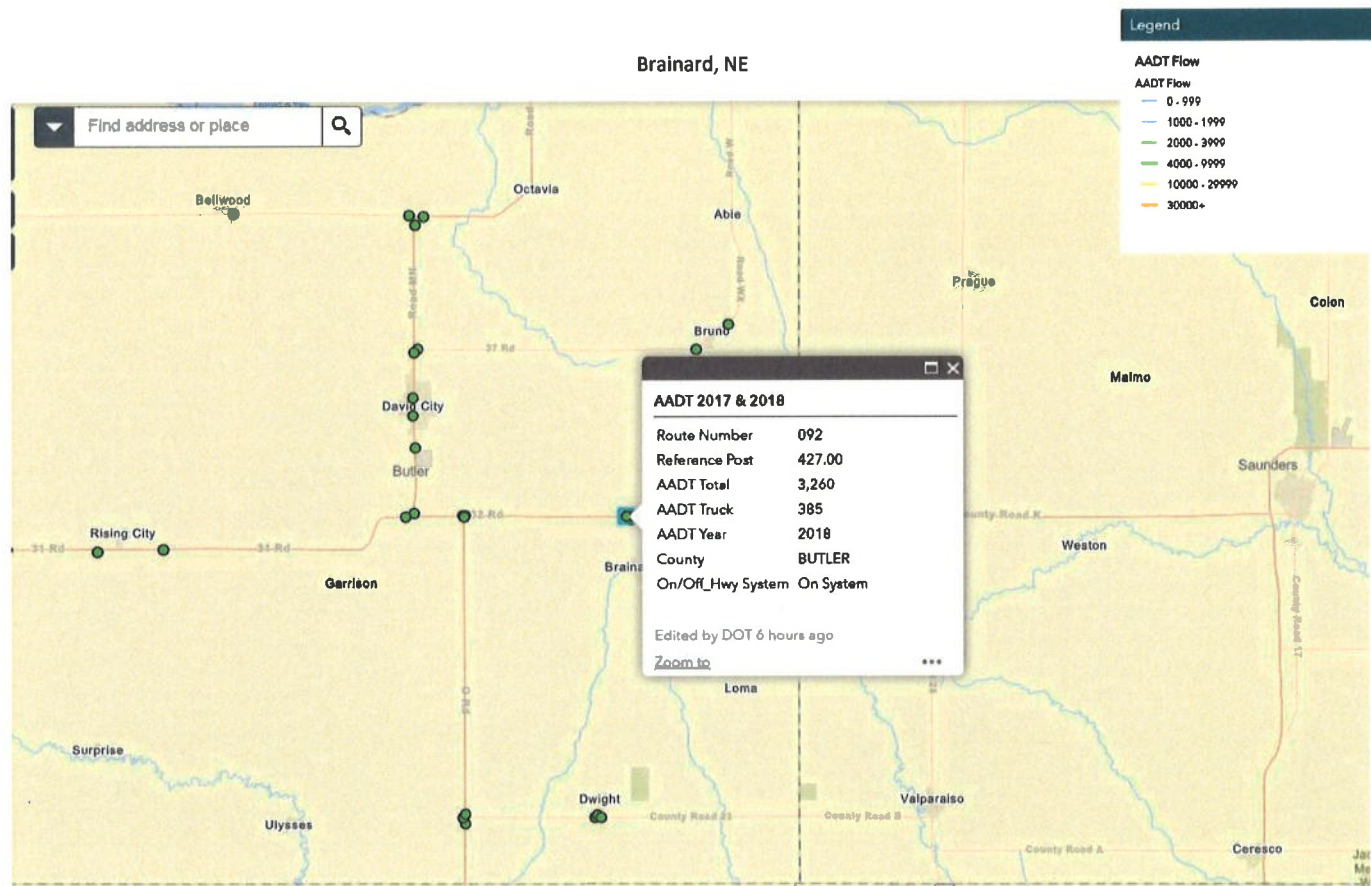
Frank DiRico, Viaero's President and CEO, will have ultimate responsibility for the project, and will lead all strategic and business planning activities. He has decades of experience with constructing and profitably operating wireless telecommunications facilities, including lower-speed broadband data networks. Mr. DiRico is especially focused on details surrounding tower site acquisition and construction.

Michael Felicissimo will oversee the company's financial reporting and compliance associated with the project, billing and customer care expansion and changes, sales and marketing efforts, and product procurement. Mr. Felicissimo has had this precise responsibility with respect to the company's existing PCS and wireless data businesses, and has managed rapid change resulting from subscriber growth and new products.

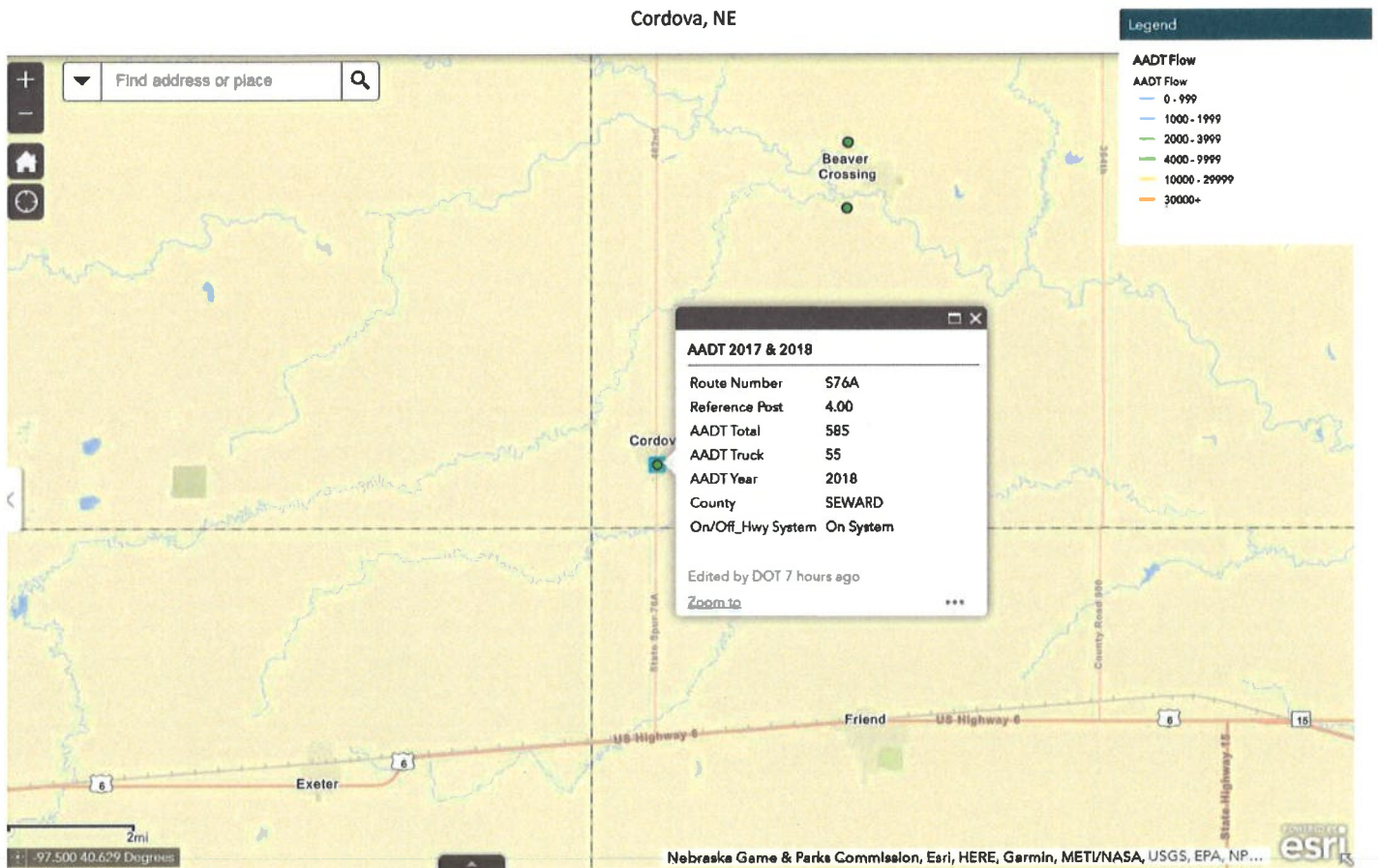
Wes Burnett will supervise the construction of all additional network facilities, monitor their performance. He was responsible for the design and construction of Viaero's existing network facilities and oversaw the successful launch of Viaero's WCDMA trial network in southern Colorado. He has extensive experience designing, licensing and scaling high capacity microwave transmission networks.

Site Name	LAT	LON	Height	Area	HH	HH Density	Rank	Sectors	Total Project Cost	Match 10%	Grant Funding	Cost Per HH of Grant Dollars	Distance from Nearest Tower
Brainard NE	41.175551000000	-96.997236000000	150	65.4	398	6.085626911	10	4	\$477,776.52	\$47,777.65	\$429,998.87	\$1,080.40	5 miles - American Tower
Cordova NE	40.717760879706	-97.356106022302	150	80.54	221	2.743978148	5	4	\$495,776.52	\$49,577.65	\$446,198.87	\$2,019.00	5.5 miles - Industrial Tower
Hordville NE	41.079543854484	-97.890160383810	150	84.98	430	5.060014121	9	4	\$469,965.78	\$46,996.58	\$422,969.20	\$983.65	5.7 miles - US Cellular
Loma	41.128081000000	-96.944225000000	150	65.11	221	3.394255875	6	4	\$477,776.52	\$47,777.65	\$429,998.87	\$1,945.70	4.7 miles - Alltel
Lushton NE	40.723585486832	-97.727522563698	150	83.51	224	2.682313495	4	4	\$487,965.78	\$48,796.58	\$439,169.20	\$1,960.58	6.3 miles - Industrial Tower
Polk NE	41.075010028279	-97.783250552057	150	92.27	391	4.237563672	7	4	\$477,776.52	\$47,777.65	\$429,998.87	\$1,099.74	7.2 miles - Alltel
Staplehurst NE	40.975038318234	-97.171937065941	150	64.88	418	6.442663379	11	4	\$477,776.52	\$47,777.65	\$429,998.87	\$1,028.71	4.3 miles - American Tower
Stockham NE	40.714682585420	-97.948188736677	150	77.1	139	1.802853437	2	4	\$487,965.78	\$48,796.58	\$439,169.20	\$3,159.49	6.1 miles - American Tower (Global)
Worms NE	41.092323845208	-98.278163480556	150	83.14	378	4.546547991	8	4	\$477,776.52	\$47,777.65	\$429,998.87	\$1,137.56	4.4 miles - Horvath Towers
Total									\$4,330,556.46	\$433,055.65	\$3,897,500.81		

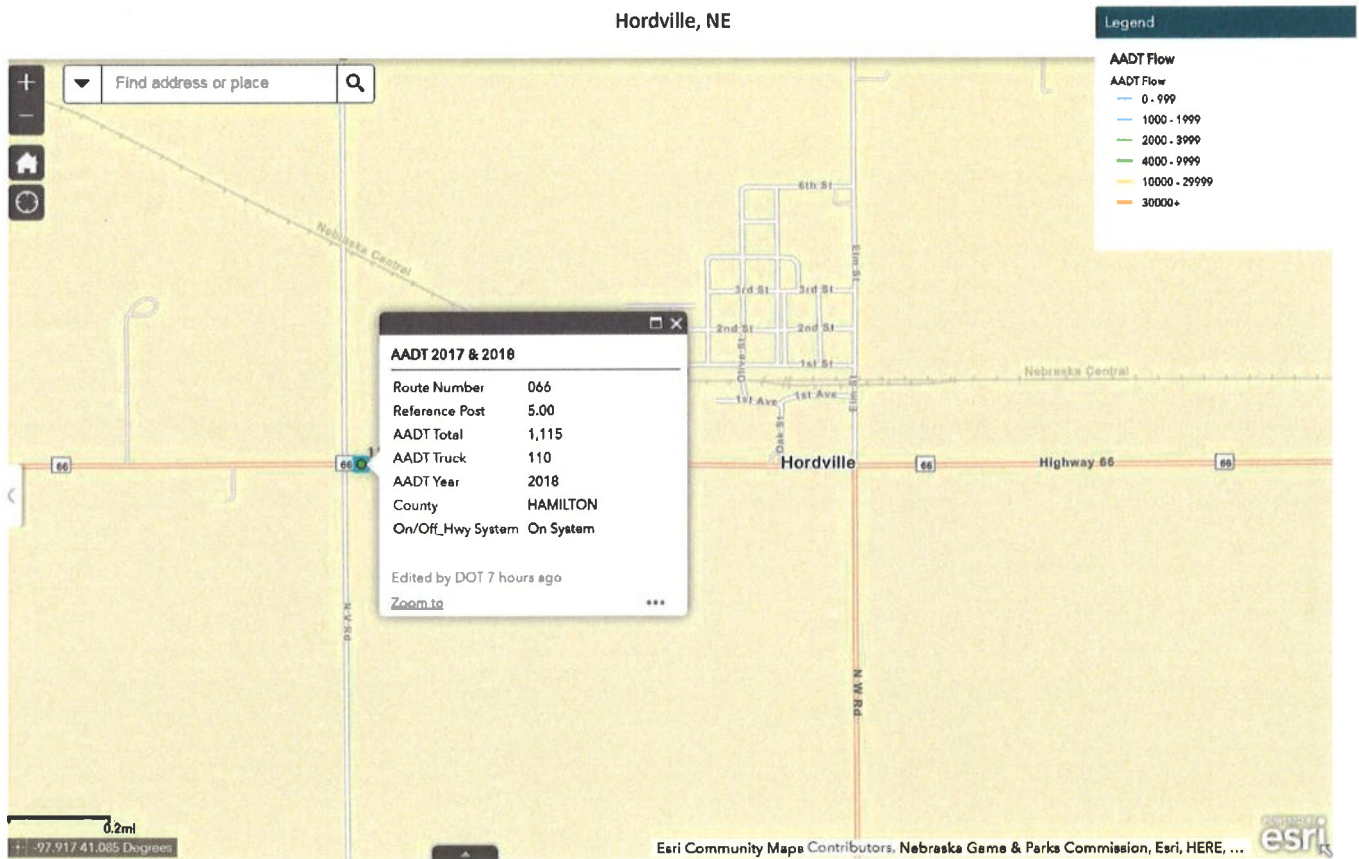
Brainard, NE



Cordova, NE



Hordville, NE

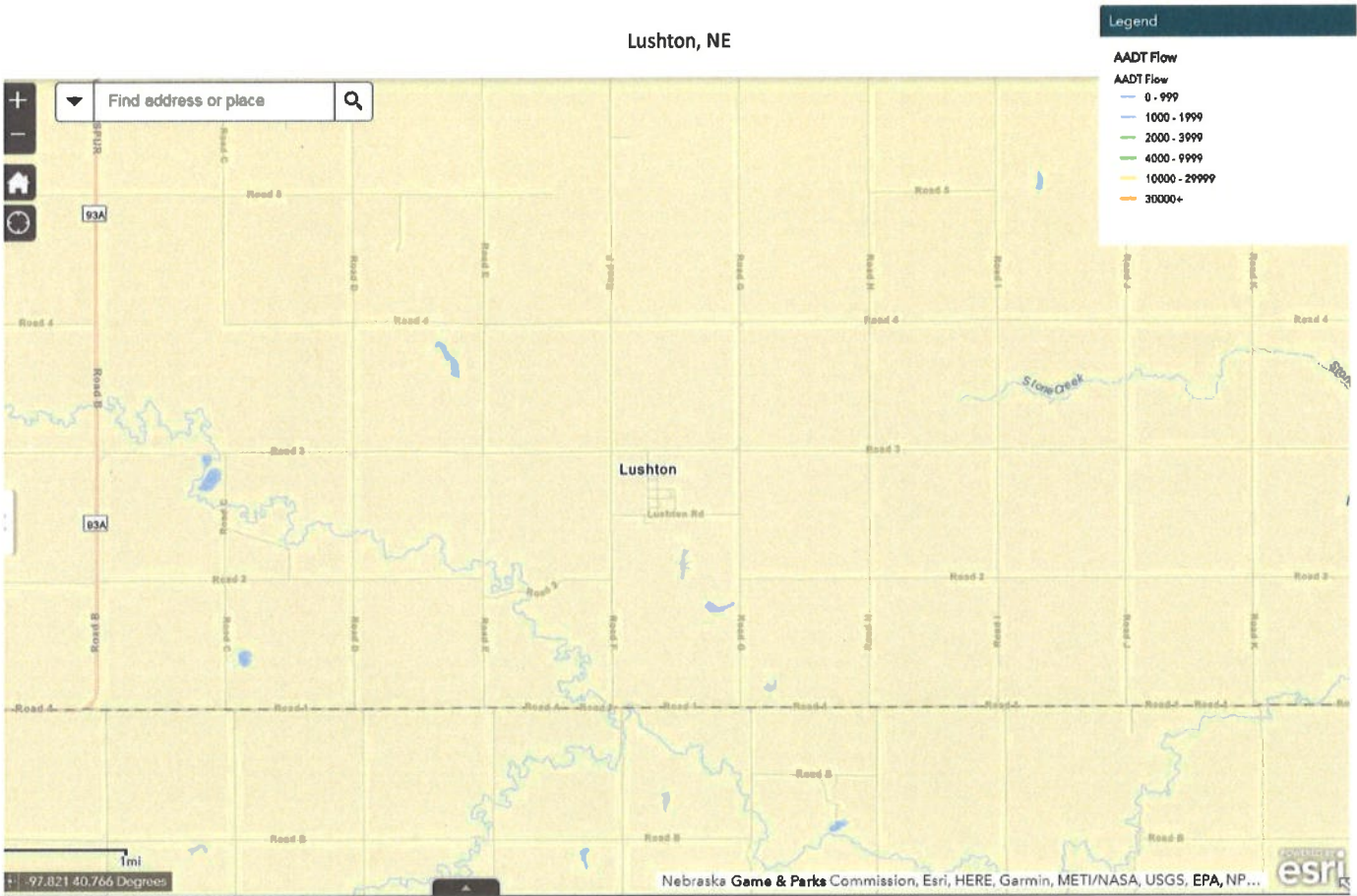


Loma, NE



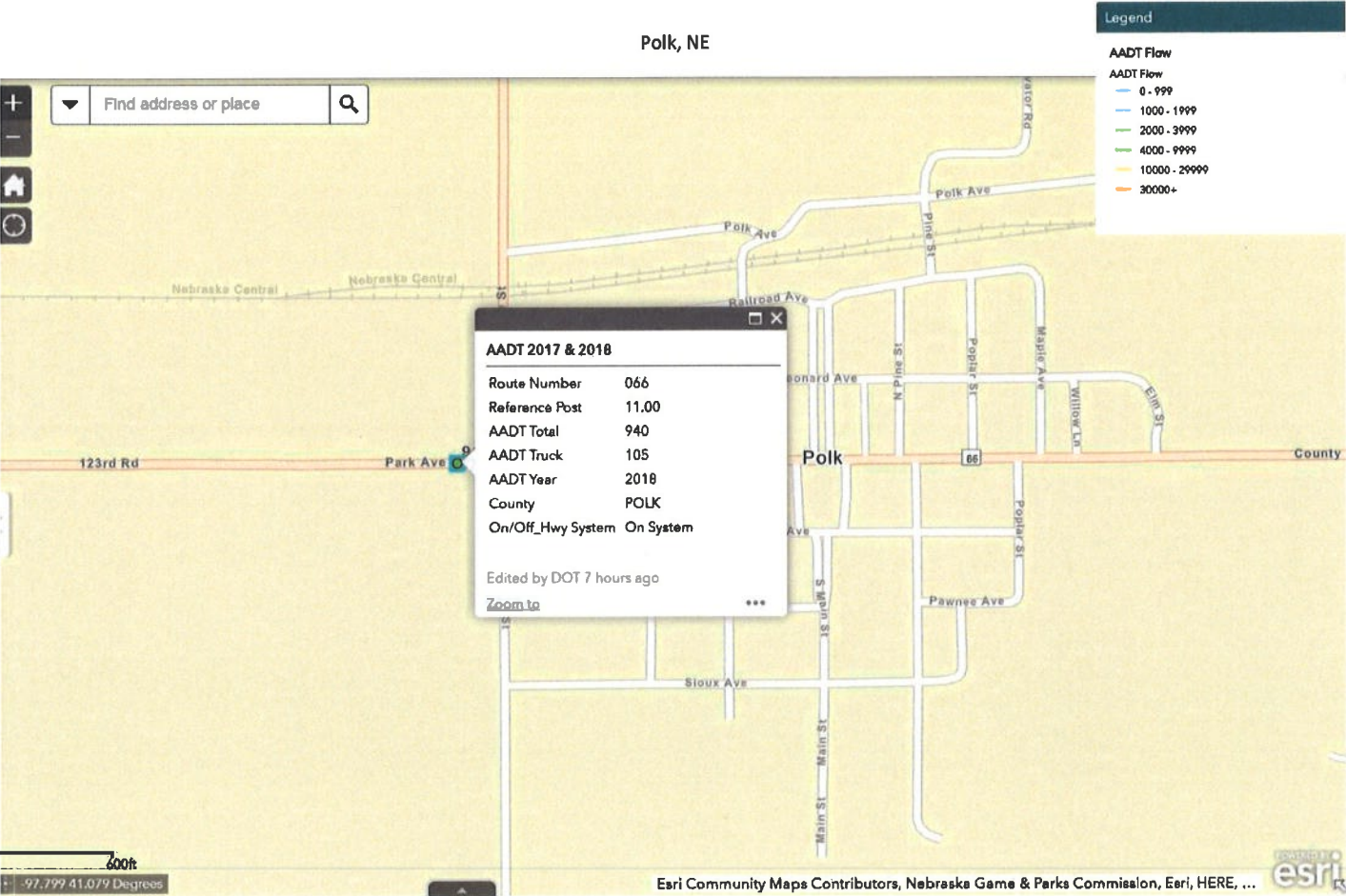
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Lushton, NE



No Traffic Data Available

Polk, NE



Staplehurst, NE

Legend

AADT Flow

AADT Flow

0 - 999

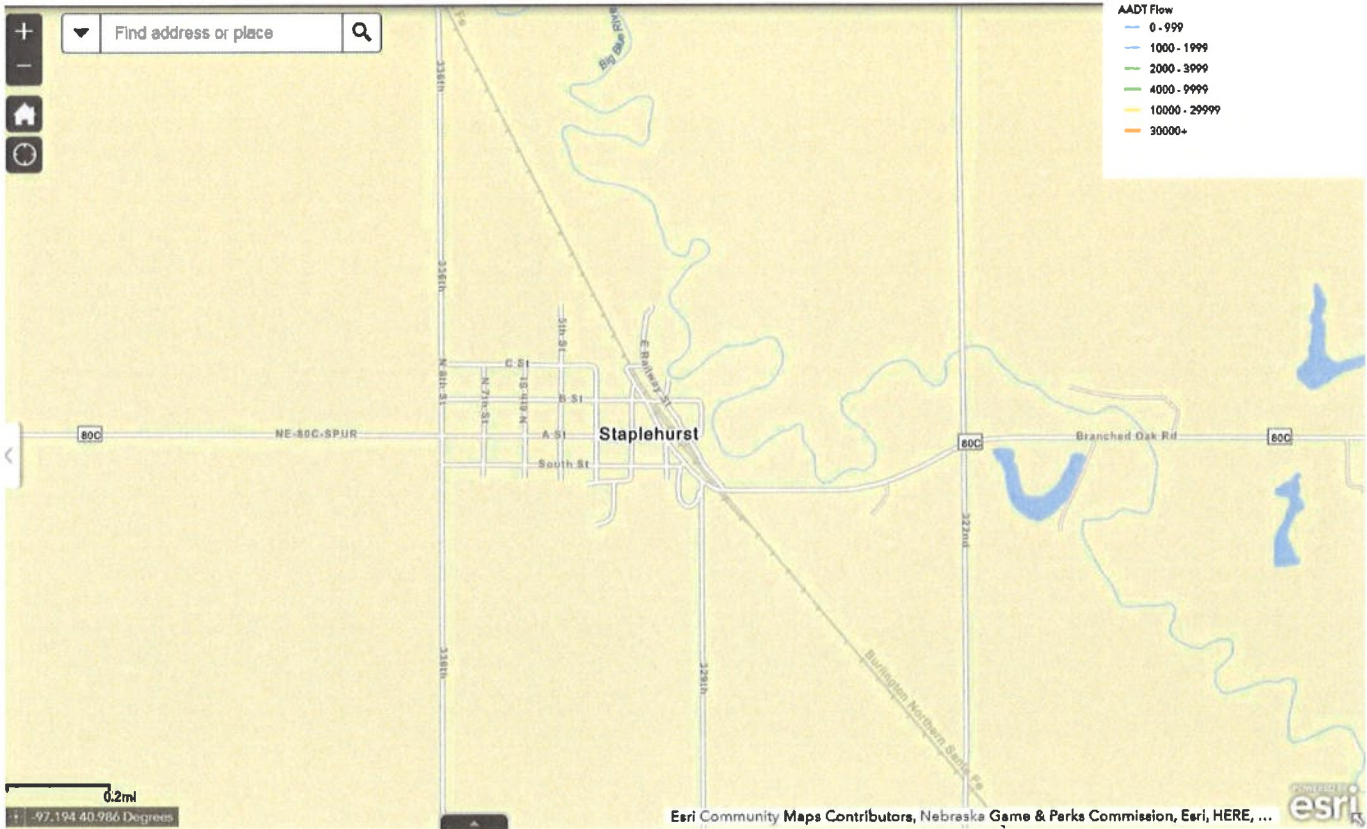
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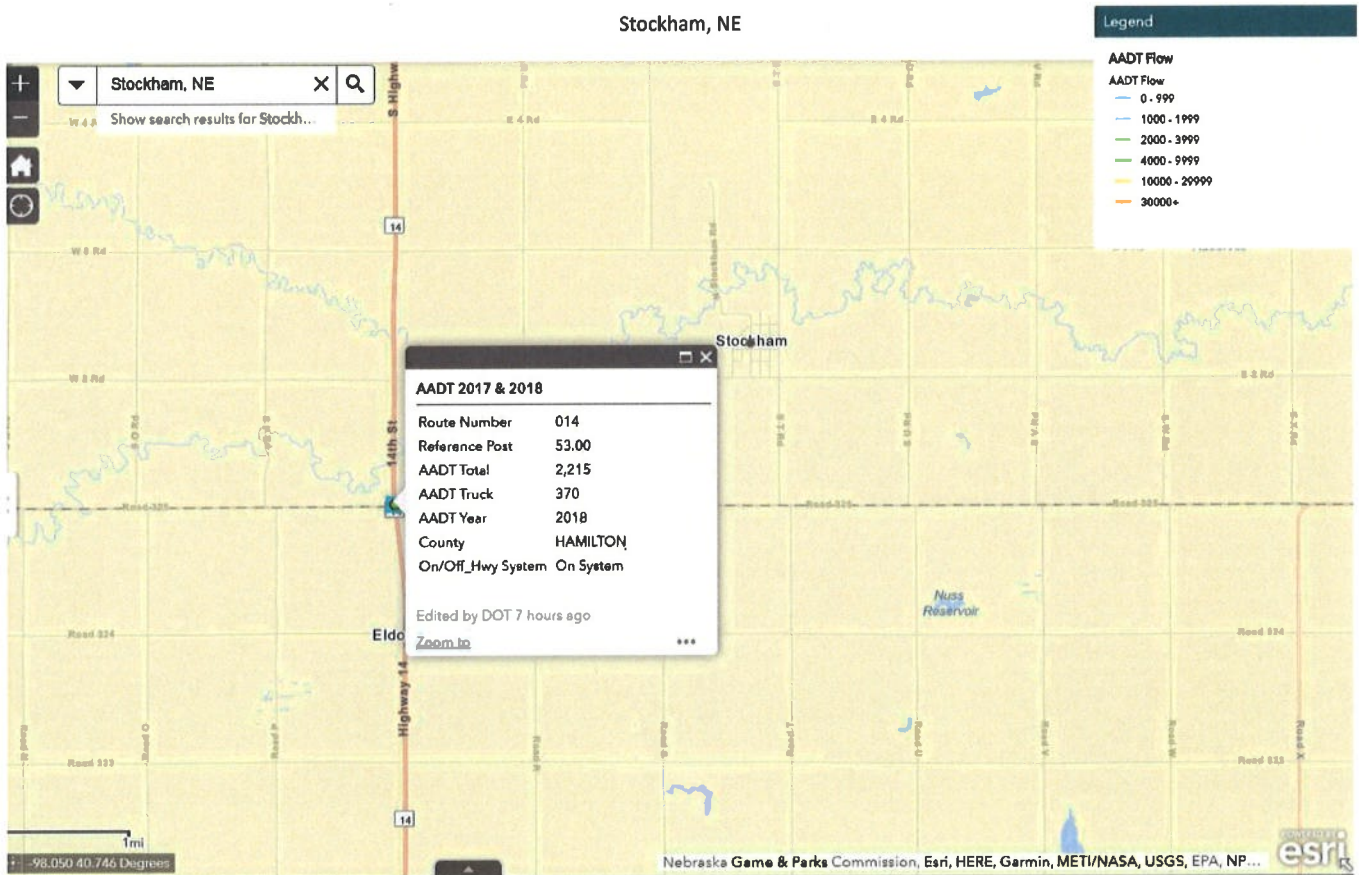
10000 - 29999

30000+

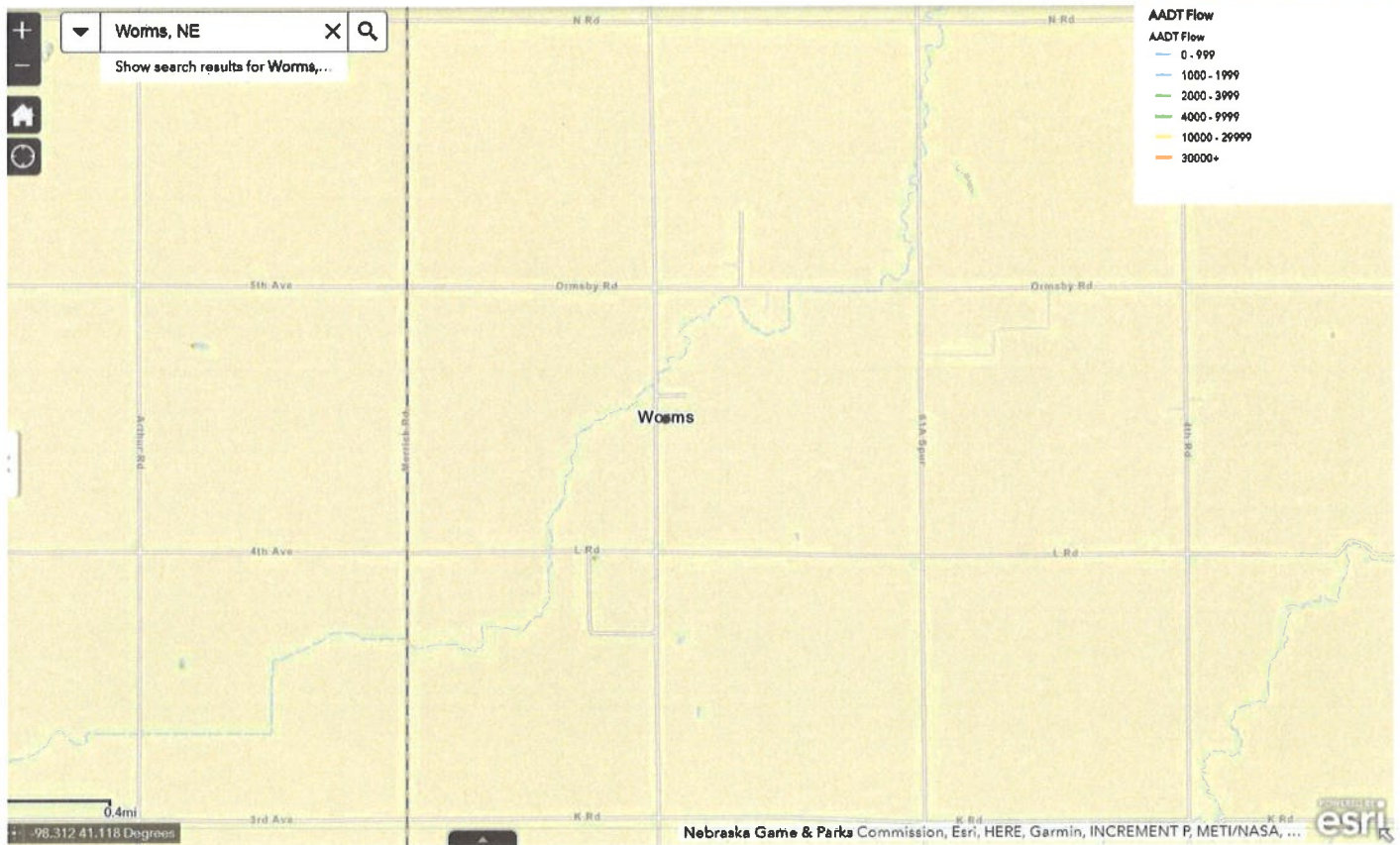


No Traffic Data Available

Stockham, NE



Worms, NE

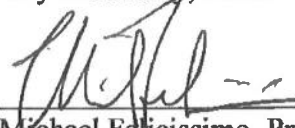


No Traffic Data Available

VERIFICATION AFFIDAVIT

I, Michael Felicissimo, under penalty of perjury, certify that I am a duly authorized official of NE Colorado Cellular, Inc. d/b/a Viaero Wireless, possessing full power and authority to make binding representation on its behalf. I have read the foregoing Application for Funding from the Nebraska Universal Service Fund Broadband Program and know the contents thereof, and the facts stated herein, insofar as they relate to Viaero Wireless are true and accurate to the best of my knowledge, information and belief.


Executed in Fort Morgan, Colorado on this 13th day of January, 2020.

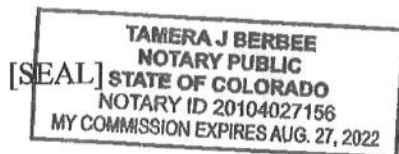

Michael Felicissimo, President

STATE OF COLORADO)
) ss:
COUNTY OF MORGAN)

The foregoing instrument was acknowledged before me this 13th day of January, 2020, by Michael Felicissimo, as President of NE Colorado Cellular, Inc., d/b/a/ Viaero Wireless, a Colorado corporation, on behalf of the corporation.

Witness my hand and official seal.


Notary Public



My commission expires: 8/27/2022

VERIFICATION AFFIDAVIT

I, Thomas W. Burnett, under penalty of perjury, certify that I am a duly authorized official of NE Colorado Cellular, Inc., d/b/a Viaero Wireless, possessing full power and authority to make binding representation on its behalf. I have read the foregoing Application for Funding from the Nebraska Universal Service Fund Broadband Program and know the contents thereof, and the facts stated herein, insofar as they relate to Viaero Wireless are true and accurate to the best of my knowledge, information and belief.

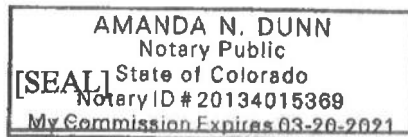
Executed in Fort Morgan, Colorado on this 13th day of January, 2020.

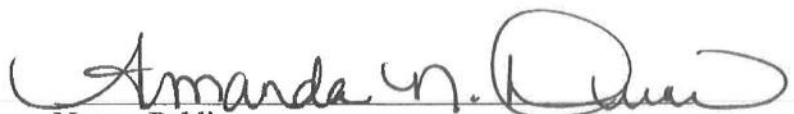

Thomas W. Burnett, CTO

STATE OF COLORADO)
) ss:
COUNTY OF MORGAN)

The foregoing instrument was acknowledged before me this 13 day of January, 2020, by Thomas W. Burnett, as Chief Technical Officer of NE Colorado Cellular, Inc., d/b/a/ Viaero Wireless, a Colorado corporation, on behalf of the corporation.

Witness my hand and official seal.




Notary Public

My commission expires 3/20/2021