WINSTREAM NEBRASKA, INC.

NUSF-99 PRICE CAP APPLICATION – Milford EXCHANGE

Checklist Item No. 1:

A description of the proposed broadband project including download/upload speed capabilities which can be provided and a description of the proposed network infrastructure to be deployed. Minimum speed standards should be 4 mbps download and 1 mbps upload.

Windstream's Response:

Windstream submits the following project for the Commission's consideration of NUSF-99 broadband funding, to be constructed upon funding approval, using funding available from the 2018 funding allocation.

 Fixed Wireless to serve the Southwestern area of the Milford, NE ILEC Exchange (Partial funding requested)

The Central Office for Milford is currently connected with interoffice fiber facilities. Customers within reach of the office are qualified for 4Mbps down / 1Mbps upload broadband or better, depending on the copper loop length from the equipment. This project intends to address those customers in the Southwestern area of the exchange that that have exceptionally long loop lengths and therefore are not broadband qualified by providing a Fixed Wireless solution.

- The project will place equipment at one site, one remote Base Station approximately 4.6 miles southwest of the Central Office.
- The Milford remote Base Station will provide the broadband connection to the customers, and have wireless backhaul to the Milford Central Office.

These network upgrades will enable a network capable of <u>minimum</u> speeds of 10Mbps download and 1Mbps upload for all impacted customers and depending upon the distance from the remote Base Station, the majority of customers will have speeds of 25Mbps and up to 100Mbps available.

Windstream projects the total deployment costs for this project is \$145,465, and Windstream is requesting Nebraska Universal Service Funding of \$85,150, the difference between the total project costs and the requested funding is because Windstream is not seeking funding for the areas funded by the FCC's Connect America Fund Phase 2 program or where Windstream offers broadband service of 10Mbps or better. Windstream is requesting that the funding for this project be applied against the remaining 2018 funds allotted to Windstream.

Checklist Item No. 2:

A list in Excel Format of all the census blocks where broadband facilities would be deployed for the proposed project, which shall include 2010 Census Block identification number of service area, by project.

Windstream's Response:

See Attached Checklist Item #2.

Checklist Item No. 3:

An estimate of the number of potential new broadband subscribers for each project.

Windstream's Response:

See Attached Checklist Item #3

Checklist Item No. 4:

An estimated schedule for broadband deployment.

Windstream Response:

Upon approval of the application, the deployment schedule will be as indicated in the Attached Checklist Item #4 with the caveat that given the time of year, construction may be delayed due to weather conditions.

Checklist Item No. 5:

A proposed budget, showing total project costs, in electronic format, with a detailed breakdown of the cost elements and a depreciation schedule showing the life of the investment.

Windstream Response:

Please see Attached Checklist Item #5 which shows the proposed budget and the depreciation schedule showing the life of investment for the major plant categories associated with this project.

Checklist Item No. 6:

Proposed retail pricing, including both monthly recurring costs and nonrecurring costs for the new broadband service(s) to be offered. At a minimum the pricing should reflect the stand alone price for the speeds to be offered to the customer.

Windstream Response:

Milford Exchange SW RL04

Attached Checklist Item #6 provides a listing of the retail pricing for the broadband services Windstream will be offering in the proposed service areas. This price list is consistent with Windstream pricing for similar services in other Nebraska exchanges.

Checklist Item No. 7:

The company's commitment to offer broadband services to all households within the service area of the project for a minimum of five (5) years.

Windstream Response:

If approved for funding, Windstream commits to offer broadband service to all households within the service area of the project for a minimum of five (5) years.

Checklist Item No. 8:

An affidavit from the company attesting 1) (a) that the area of the proposed project is a CAF II eligible area and have not refused CAF II funding, or (b) that the area of the proposed project is ineligible for CAF II funding. 2) That the company has done its due diligence to verify that comparable broadband does not already exist in the area of the proposed project. 3) The truth and accuracy of all information included in the project filing.

Windstream Response:

The Affidavit of Brad Brannon is provided in Attached Checklist Item #8.

CHECK LIST #2 CENSUS BLOCKS - Milford Exchange SW RL04

Criteria for Determing NUSF Eligibility for Census Blocks in Priority Order for Projects Using Fixed Wireless Technology:

1) If Census Block is CAF 2 - Not Eligibile

2) If Census Block has Wireline Competitor with at least 10/1 broadband - Not Eligible

3) If Census Block Wireline Competitor is a Neighboring ILEC Sharing Service in the Census Block - Eligible

4) If Census Block has a Fixed Wireless Competitor with at least 10/1 Broadband but Does Not Provide Voice - Eligible

5) If Census Block has a Fixed Wireless Competitor that receives federal USF - Eligible

6) If proposal is for a wireline solution, then Fixed Wireless census blocks are counted - Eligible

| 6) If proposal is for a wireline solution, then Fixed Wireless census blocks are counted - Eligible Does Fixed Wireless | | | | | | | |
|--|--------------------------------------|---|---------------|----------------------------------|--|--|--|
| Census Blocks | CAF 2 and Form 477 | AF 2 and Form 477 Is Wireline Competitor a Status Neighboring ILEC? | | NUSF Eligibility | | | |
| 311519607001008 | CAF | NA NA | Competitor? * | CAF2 | | | |
| 311599604001097 | CAF | NA. | N | CAF2 | | | |
| 311599604001098 | CAF | NA | N | CAF2 | | | |
| 311599604001099 | CAF | NA | N | CAF2 | | | |
| 311599604001100 | CAF | NA | N | CAF2 | | | |
| 311599604001101 | CAF | NA NA | N N | CAF2 CAF2 | | | |
| 311599604001102 311599604001109 | CAF CAF | NA NA | N | CAF2 | | | |
| 311599604001110 | CAF | NA | N | CAF2 | | | |
| 311599604001111 | CAF | NA | N | CAF2 | | | |
| 311599604001114 | CAF | NA | N | CAF2 | | | |
| 311599604002171 | CAF | NA | N | CAF2 | | | |
| 311599604002172 | CAF | NA NA | N N | CAF2 CAF2 | | | |
| 311599604002180 311599604002181 | CAF WIN Only | NA No Wireline Competitor | N | WIN Only | | | |
| 311599604002181 | CAF | NA NA | N | CAF2 | | | |
| 311599604002183 | CAF | NA | N | CAF2 | | | |
| 311599604002184 | CAF | NA | N | CAF2 | | | |
| 311599604002308 | CAF | NA | N | CAF2 | | | |
| 311599604002312 | CAF | NA | N | CAF2 | | | |
| 311599604002313 | CAF | NA NA | N N | CAF2 CAF2 | | | |
| 311599604002314 311599604002319 | CAF CAF | NA NA | N | CAF2 | | | |
| 311599604002319 | CAF | NA NA | N | CAF2 | | | |
| 311599604002326 | CAF | NA | N | CAF2 | | | |
| 311599604002328 | CAF | NA | N | CAF2 | | | |
| 311599604002357 | CAF | NA | N | CAF2 | | | |
| 311599604002358 | CAF | NA | N | CAF2 | | | |
| 311599604002364 | CAF | NA NA | N | CAF2 CAF2 | | | |
| 311599604002367 311599604002372 | CAF CAF | NA NA | N N | CAF2 | | | |
| 311599604003030 | CAF | NA NA | N | CAF2 | | | |
| 311599604003033 | CAF | NA | N | CAF2 | | | |
| 311599604003034 | CAF | NA | N | CAF2 | | | |
| 311519607001010 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311519607001011 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311519607001012 311519607001013 | Competition - FW No Competition | No Wireline Competitor No Wireline Competitor | N N | NE BB Eligible NE BB Eligible | | | |
| 311519607001013 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604001112 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604001113 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604001175 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604001176 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604001177 | No Competition | No Wireline Competitor | N N | NE BB Eligible NE BB Eligible | | | |
| 311599604001178 311599604001180 | No Competition No Competition | No Wireline Competitor No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002173 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002179 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002185 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002303 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002304 | Competition - FW | No Wireline Competitor | N N | NE BB Eligible NE BB Eligible | | | |
| 311599604002306 311599604002307 | Competition - FW Competition - FW | No Wireline Competitor No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002309 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002310 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002311 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002315 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002316 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002317 | No Competition | No Wireline Competitor | N N | NE BB Eligible NE BB Eligible | | | |
| 311599604002318 311599604002320 | No Competition No Competition | No Wireline Competitor No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002322 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002323 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002324 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002325 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002327 | Competition - FW | No Wireline Competitor | N | NE BB Eligible NE BB Eligible | | | |
| 311599604002329 | Competition - FW | No Wireline Competitor No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002330 311599604002331 | Competition - FW Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002356 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002359 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002360 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002361 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002365 | Competition - FW | No Wireline Competitor | N N | NE BB Eligible NE BB Eligible | | | |
| 311599604002366 | Competition - FW | No Wireline Competitor | N N | NE BB Eligible | | | |
| 311599604002368 311599604002370 | No Competition No Competition | No Wireline Competitor No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604002371 | No Competition | No Wireline Competitor | N | NE BB Eligible | | | |
| 311599604003035 | Competition - FW | No Wireline Competitor | N | NE BB Eligible | | | |
| | | | | | | | |

| Summary | # Census Blacks | % | |
|----------------------|-----------------|------|--|
| CAF2 | 33 | 40% | |
| NE BB Eligible | 48 | 59% | |
| Competition - FW | | 0% | |
| Competition - Other | 12 | 0% | |
| WIN Only | 1 | 1% | |
| Total | 82 | 100% | |
| Eligible for Funding | 48 | 59% | |

| 311599604003036 Competition - FW | No Wireline Competitor | N | NE BB Eligible |
|----------------------------------|------------------------|---|----------------|
| 311599604003037 Competition - FW | No Wireline Competitor | N | NE BB Eligible |
| 311599604003038 Competition - FW | No Wireline Competitor | N | NE BB Eligible |

Footnote:

^{*} All of the fixed wireless providers that reflect service in these census blocks per the FCC Form 477 data do not qualify as a competitor for NUSF eligibility purposes. The fixed wireless providers either do not provide voice service, do not provide broadband speeds greater than or equal to 10/1 or receive Federal USF support.

Check List #3 Subscribers - Milford Exchange SW RL04

| Exchange | # Locations in Deployment Area |
|----------|--------------------------------------|
| Milford | 105 |

| Estimated Broadband Take Rate | 50% |
|-------------------------------|-----|
| New Broadband Subscribers | 53 |

50% Take Rate assumption is likely low since broadband is generally not available due to long loop lengths

Checklist Item #4 Estimated Schedule – Milford Exchange SW RL04

Proposed Schedule:

Engineering design & approval

30 Calendar Days

Site Acquisition, permitting & material acquisition

90 to 120 Calendar Days

Equipment deployment, testing, and turn-up

30 Calendar Days

Notes:

If multiple sites are involved, work activities will be conducted concurrently, so that total time for the project is 150 to 180 days

Schedule is subject to seasonal limitations regarding when construction can commence or be completed.

Check List #5 Budget & Depreciation - Milford Exchange SW RL04

Budget Remote Sites

Poles

| Remote Sites | | | | | | | |
|---|----------|------------|----------|-----|----------|---------------|---|
| tem | Labor | Material 1 | | | | Grand Total | Notes |
| Site Survey | \$1,000 | \$0 | \$1,000 | 1 | \$0 | | |
| iber Buildout | \$0 | \$0 | \$0 | 0 | \$0 | | |
| Desktop Planning | \$18 | \$0 | \$18 | 100 | \$0 | | |
| Site Engineering | \$3,300 | \$0 | \$3,300 | 1 | \$0 | \$3,300 | |
| Site Acquisition | \$10,183 | \$0 | \$10,183 | 1 | \$0 | \$10,183 | |
| Power Make Ready | \$18,000 | \$0 | \$18,000 | 1 | \$0 | \$18,000 | |
| 5' AGL Wood Pole | \$5,746 | \$23,800 | \$29,546 | 1 | \$23,800 | \$29,546 | |
| Base Station | \$6,000 | \$6,000 | \$12,000 | 4 | \$24,000 | | 5 GHz PtMP radio |
| PtP Radio | \$7,125 | \$8,825 | \$15,950 | 1 | \$8,825 | | Assuming 18 GHz radio - Link Budget Calculation pending |
| Site Work | \$2,780 | \$4,000 | \$6,780 | 1 | \$4,000 | \$6,780 | Placeholder for fiber + electricity work + pole mounted cabinet |
| Cabinet/PoE Switch | \$0 | \$7,500 | \$7,500 | 1 | \$7,500 | \$7,500 | Pole-mounted |
| Total | | | | | \$68,125 | \$142,058 | |
| | | | | | | | |
| Grand Total | | | | | \$68,125 | | |
| Tax | \$68,125 | 5.00% | | | | \$3,406 | |
| | | | | | | | |
| Excluded | | | | | | | |
| ROW | | 2 | | | | \$0 | |
| IDC | \$68,125 | 5.00% | | | | \$3,406 | |
| | | | | | | 4 | |
| Total Project Costs | | | | | | \$145,465 | |
| % of Eligible Census Blocks from Checklist #2 | | | 58.5% | | | | |
| Requested Funding Am | nount | | | | | \$85,150 | |
| Danier dation Live | | | | | | Life in Years | |
| Depreciation Live | • | | | | | 45 | |
| Fixed Wireless Assets | | | | | | 45 | |

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Check List #6 Pricing - Milford Exchange SW RL04

| Speed | Standard Price | Current Promo | Net Price \$55 | |
|------------|-------------------|--------------------------|-------------------|--|
| Up to 25Mb | \$60 | \$5 off for 12 months | | |
| 50Mb | \$70 | \$5 off for 12 months | \$65 | |
| 100Mb | \$70 | \$5 off for 12 months | \$65 | |

| Price for Internet + Bundle Phone Adder | | | | |
|---|-------------------|--------------------------|-----------|--|
| Speed | Standard Price | Current Promo | Net Price | |
| Up to 25Mb | \$80 | \$5 off for 12 months | \$75 | |
| 50Mb | \$90 | \$5 off for 12 months | \$85 | |
| 100Mb | \$90 | \$5 off for 12 months | \$85 | |

\$50 Activation Fee and Free Professional Installation



AFFIDAVIT OF BRAD BRANNON

| I, Brad Brannon, | being first duly | sworn upon | oath, state | as follows |
|------------------|------------------|------------|-------------|------------|
|------------------|------------------|------------|-------------|------------|

- 1. I am currently employed by Windstream as the <u>Vice President Consumer & Small Business</u> <u>Business Intelligence</u>. In that capacity, I am personally familiar with the company's network structure in Nebraska.
- 2. I have reviewed the foregoing project filing and certify that (a) the areas of the proposed project are CAF II eligible areas and have not refused CAF II funding, or the areas of the proposed project are ineligible for CAF II funding; (b) Windstream has done its due diligence to verify that comparable broadband does not already exist in the areas of the proposed project that we are requesting funding; and (c) all information included in the project filing is true and accurate to the best of my knowledge and belief.

Brad Bramon

ACKNOWLEDGMENT

STATE OF ARKANSAS

:55

COUNTY OF PULASKI

Subscribed, sworn to and acknowledged before me on this 22 day of 700, 2018 by Brad Brannon

Notary Public

My COMMISSION # 12690156
MY COMMISSION # 12690156
EXPIRES: June 24, 2025
Pulaski County