

WINSTREAM NEBRASKA, INC.

NUSF-99 PRICE CAP APPLICATION – Milford EXCHANGE

**Checklist Item No. 1:**

A description of the proposed broadband project including download/upload speed capabilities which can be provided and a description of the proposed network infrastructure to be deployed. Minimum speed standards should be 4 mbps download and 1 mbps upload.

Windstream's Response:

Windstream submits the following project for the Commission's consideration of NUSF-99 broadband funding, to be constructed upon funding approval, using funding available from the 2018 funding allocation.

- Fixed Wireless to serve the Western area of the Milford, NE ILEC Exchange (Partial funding requested)

The Central Office for Milford is currently connected with interoffice fiber facilities. Customers within reach of the office are qualified for 4Mbps down / 1Mbps upload broadband or better, depending on the copper loop length from the equipment. This project intends to address those customers in the Western area of the exchange that have exceptionally long loop lengths and therefore are not broadband qualified by providing a Fixed Wireless solution.

- The project will place equipment at one site, one remote Base Station approximately 5.7 miles west of the Central Office.
- The Milford remote Base Station will provide the broadband connection to the customers, and have wireless backhaul to the Milford Central Office.

These network upgrades will enable a network capable of minimum speeds of 10Mbps download and 1Mbps upload for all impacted customers and depending upon the distance from the remote Base Station, the majority of customers will have speeds of 25Mbps and up to 100Mbps available.

Windstream projects the total deployment costs for this project is \$145,465, and Windstream is requesting Nebraska Universal Service Funding of \$84,224, the difference between the total project costs and the requested funding is because Windstream is not seeking funding for the areas funded by the FCC's Connect America Fund Phase 2 program. Windstream is requesting that the funding for this project be applied against the remaining 2018 funds allotted to Windstream.

**Checklist Item No. 2:**

A list in Excel Format of all the census blocks where broadband facilities would be deployed for the proposed project, which shall include 2010 Census Block identification number of service area, by project.

Windstream's Response:

See Attached Checklist Item #2.

**Checklist Item No. 3:**

An estimate of the number of potential new broadband subscribers for each project.

Windstream's Response:

See Attached Checklist Item #3

**Checklist Item No. 4:**

An estimated schedule for broadband deployment.

Windstream Response:

Upon approval of the application, the deployment schedule will be as indicated in the Attached Checklist Item #4 with the caveat that given the time of year, construction may be delayed due to weather conditions.

**Checklist Item No. 5:**

A proposed budget, showing total project costs, in electronic format, with a detailed breakdown of the cost elements and a depreciation schedule showing the life of the investment.

Windstream Response:

Please see Attached Checklist Item #5 which shows the proposed budget and the depreciation schedule showing the life of investment for the major plant categories associated with this project.

**Checklist Item No. 6:**

Proposed retail pricing, including both monthly recurring costs and nonrecurring costs for the new broadband service(s) to be offered. At a minimum the pricing should reflect the stand alone price for the speeds to be offered to the customer.

Windstream Response:

Attached Checklist Item #6 provides a listing of the retail pricing for the broadband services Windstream will be offering in the proposed service areas. This price list is consistent with Windstream pricing for similar services in other Nebraska exchanges.

**Checklist Item No. 7:**

The company's commitment to offer broadband services to all households within the service area of the project for a minimum of five (5) years.

Windstream Response:

If approved for funding, Windstream commits to offer broadband service to all households within the service area of the project for a minimum of five (5) years.

**Checklist Item No. 8:**

An affidavit from the company attesting 1) (a) that the area of the proposed project is a CAF II eligible area and have not refused CAF II funding, or (b) that the area of the proposed project is ineligible for CAF II funding. 2) That the company has done its due diligence to verify that comparable broadband does not already exist in the area of the proposed project. 3) The truth and accuracy of all information included in the project filing.

Windstream Response:

The Affidavit of Brad Brannon is provided in Attached Checklist Item #8.

CHECK LIST #2 CENSUS BLOCKS - Milford Exchange W RLO2

Criteria for Determining NUSF Eligibility for Census Blocks in Priority Order for Projects Using Fixed Wireless Technology:

- 1) If Census Block is CAF 2 - Not Eligible
- 2) If Census Block has Wireline Competitor with at least 10/1 broadband - Not Eligible
- 3) If Census Block Wireline Competitor is a Neighboring ILEC Sharing Service in the Census Block - Eligible
- 4) If Census Block has a Fixed Wireless Competitor with at least 10/1 Broadband but Does Not Provide Voice - Eligible
- 5) If Census Block has a Fixed Wireless Competitor that receives federal USF - Eligible
- 6) If proposal is for a wireline solution, then Fixed Wireless census blocks are counted - Eligible

Census Blocks	CAF 2 and Form 477 Status	Is Wireline Competitor a Neighboring ILEC?	Does Fixed Wireless Competitor Qualify as Competitor? *	NUSF Eligibility	Summary	# Census Blocks	%
311599601003297	CAF	NA	N	CAF2	CAF2	31	42%
311599601003308	CAF	NA	N	CAF2	NE BB Eligible	42	58%
311599601003310	CAF	NA	N	CAF2	Competition - FW	-	0%
311599601003312	CAF	NA	N	CAF2	Competition - Other	-	0%
311599601003313	CAF	NA	N	CAF2	WIN Only	-	0%
311599601003320	CAF	NA	N	CAF2	Total	73	100%
311599601003321	CAF	NA	N	CAF2			
311599604002027	Competition - FW	No Wireline Competitor	N	NE BB Eligible	Eligible for Funding	42	58%
311599604002033	CAF	NA	N	CAF2			
311599604002035	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002040	CAF	NA	N	CAF2			
311599604002044	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002046	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002064	CAF	NA	N	CAF2			
311599604002065	CAF	NA	N	CAF2			
311599604002067	CAF	NA	N	CAF2			
311599604002068	CAF	NA	N	CAF2			
311599604002153	CAF	NA	N	CAF2			
311599604002154	CAF	NA	N	CAF2			
311599604002156	CAF	NA	N	CAF2			
311599604002158	CAF	NA	N	CAF2			
311599604002159	CAF	NA	N	CAF2			
311599604002160	CAF	NA	N	CAF2			
311599604002161	CAF	NA	N	CAF2			
311599604002166	CAF	NA	N	CAF2			
311599604002167	CAF	NA	N	CAF2			
311599604002168	CAF	NA	N	CAF2			
311599604002170	CAF	NA	N	CAF2			
311599604002171	CAF	NA	N	CAF2			
311599604002172	CAF	NA	N	CAF2			
311599604002174	CAF	NA	N	CAF2			
311599604002175	CAF	NA	N	CAF2			
311599604002180	CAF	NA	N	CAF2			
311599604002187	CAF	NA	N	CAF2			
311599604003023	CAF	NA	N	CAF2			
311599601003311	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599601003355	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002002	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002003	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002004	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002005	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002006	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002007	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002008	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002028	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002029	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002030	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002031	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002032	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002034	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002041	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002042	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002043	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002045	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002069	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002070	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002071	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002072	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002073	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002074	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002155	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002157	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002162	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002163	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002164	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002165	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002169	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002176	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002179	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002185	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002186	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002388	Competition - FW	No Wireline Competitor	N	NE BB Eligible			
311599604002389	Competition - FW	No Wireline Competitor	N	NE BB Eligible			

Footnote:

\* All of the fixed wireless providers that reflect service in these census blocks per the FCC Form 477 data do not qualify as a competitor for NUSF eligibility purposes. The fixed wireless providers either do not provide voice service, do not provide broadband speeds greater than or equal to 10/1 or receive Federal USF support.

Check List #3 Subscribers - Milford Exchange W RL02

Exchange	# Locations in Deployment Area
Milford	60

Estimated Broadband Take Rate                      50%  
New Broadband Subscribers                              30

50% Take Rate assumption is likely low since broadband is generally not available due to long loop lengths

**Checklist Item #4 Estimated Schedule – Milford Exchange W RL02**

Proposed Schedule:

Engineering design & approval	30 Calendar Days
Site Acquisition, permitting & material acquisition	90 to 120 Calendar Days
Equipment deployment, testing, and turn-up	30 Calendar Days

Notes:

If multiple sites are involved, work activities will be conducted concurrently, so that total time for the project is 150 to 180 days

Schedule is subject to seasonal limitations regarding when construction can commence or be completed.

**Check List #5 Budget & Depreciation - Milford Exchange W RL02**

**Budget**

**Remote Sites**

Item	Labor	Material	Item Total	Quantity	Mat Total	Grand Total	Notes
Site Survey	\$1,000	\$0	\$1,000	1	\$0	\$1,000	
Fiber Buildout	\$0	\$0	\$0	0	\$0	\$0	\$0 Build out 1800' of fiber.
Desktop Planning	\$18	\$0	\$18	100	\$0	\$1,800	
Site Engineering	\$3,300	\$0	\$3,300	1	\$0	\$3,300	
Site Acquisition	\$10,183	\$0	\$10,183	1	\$0	\$10,183	
Power Make Ready	\$18,000	\$0	\$18,000	1	\$0	\$18,000	
95' AGL Wood Pole	\$5,746	\$23,800	\$29,546	1	\$23,800	\$29,546	
Base Station	\$6,000	\$6,000	\$12,000	4	\$24,000	\$48,000	5 GHz PtMP radio
PtP Radio	\$7,125	\$8,825	\$15,950	1	\$8,825	\$15,950	Assuming 18 GHz radio - Link Budget Calculation pending
Site Work	\$2,780	\$4,000	\$6,780	1	\$4,000	\$6,780	Placeholder for fiber + electricity work + pole mounted cabinet
Cabinet/PoE Switch	\$0	\$7,500	\$7,500	1	\$7,500	\$7,500	Pole-mounted
<b>Total</b>					<b>\$68,125</b>	<b>\$142,058</b>	

<b>Grand Total</b>					<b>\$68,125</b>	<b>\$142,058</b>
Tax	\$68,125	5.00%				\$3,406

**Excluded**

ROW			2			\$0
IDC	\$68,125	5.00%				\$3,406

<b>Total Project Costs</b>						<b>\$145,465</b>
<b>% of Eligible Census Blocks from Checklist #2</b>						<b>57.9%</b>
<b>Requested Funding Amount</b>						<b>\$84,224</b>

**Depreciation Lives**

	<b>Life in Years</b>
Fixed Wireless Assets	45
Poles	33

**Check List #6 Pricing - Milford Exchange W RL02**

**Price for Internet Only (HSI Simple or Solo Internet)**

Speed	Standard Price	Current Promo	Net Price
Up to 25Mb	\$60	\$5 off for 12 months	\$55
50Mb	\$70	\$5 off for 12 months	\$65
100Mb	\$70	\$5 off for 12 months	\$65

**Price for Internet + Bundle Phone Adder**

Speed	Standard Price	Current Promo	Net Price
Up to 25Mb	\$80	\$5 off for 12 months	\$75
50Mb	\$90	\$5 off for 12 months	\$85
100Mb	\$90	\$5 off for 12 months	\$85

\$50 Activation Fee and Free Professional Installation



Milford

Check List #8

AFFIDAVIT OF BRAD BRANNON

I, Brad Brannon, being first duly sworn upon oath, state as follows:

1. I am currently employed by Windstream as the Vice President Consumer & Small Business - Business Intelligence. In that capacity, I am personally familiar with the company's network structure in Nebraska.
2. I have reviewed the foregoing project filing and certify that (a) the areas of the proposed project are CAF II eligible areas and have not refused CAF II funding, or the areas of the proposed project are ineligible for CAF II funding; (b) Windstream has done its due diligence to verify that comparable broadband does not already exist in the areas of the proposed project that we are requesting funding; and (c) all information included in the project filing is true and accurate to the best of my knowledge and belief.

*BB*

Brad Brannon

ACKNOWLEDGMENT

STATE OF ARKANSAS )

SS

COUNTY OF PULASKI

Subscribed, sworn to and acknowledged before me on this 22 day of Nov, 2018<sup>9</sup>  
by Brad Brannon

*Julia Davis*

Notary Public

My Commission Expires

