

Attachment Letter G – Business Plan

Applicant: Midstates Data Transport, LLC d/b/a Stealth Broadband

Project: Meadow Grove

Project Total Cost: \$719,473

NBBP Requested Funds: \$359,736.50

Description: Fiber to the Home build in Meadow Grove and Rural South of Meadow Grove.

- Fiber Optic Middle Mile consisting of 4.12 miles connecting Meadow Grove back to the Stealth Broadband network
- 13 underserved rural locations in census blocks adjacent to new middle mile fiber route included in application
- 168 underserved locations in Meadow Grove, NE included in application

Useful Life of Facilities:

As this project is 100% fiber optic, the useful life of the physical fiber plant is 20+ years. Electronics being proposed in this application will support speeds up to 10 Gig data rates. With the current minimum standard set at 100 Mbps, the electronics will have a 10+ year useful life.

Legal Challenges:

- No legal challenges have been identified for this project

Permitting / RoW Challenges:

- Applicant has worked with the following entities on other projects and does not expect any challenges:
 - State of Nebraska
 - Madison County
 - Union Pacific Railroad
- Applicant will meet and work with the following entities to avoid any unexpected challenges:
 - Village of Meadow Grove

Capability to maintain network:

Stealth Broadband began ISP operations in January of 2016. Since that time, the fiber optic network has grown to over 260 miles and provides Internet and data transport services in 26 communities. Midstates has been able to successfully grow our staff to match the needs of our network and customer base. Stealth Broadband has business offices located in Neligh, Norfolk, and Blair to directly interface with customers.

Employee resources are as follows:

- Billing / Customer Service – 2 employees
- Installation, repair & locating – 6 employees
- Outside Plant Manager – 1 employee
- Engineering & locating – 3 employees
- Helpdesk / Technical – 6 employees

