**ATTACHMENT G**

**BUSINESS PLAN**

1. **Legal Challenges**
* HunTel CableVision, Inc. has statewide CLEC authority granted by the Nebraska Public Service Commission. Please refer to NPSC Application Nos. C-2862 and C-3828.
* As stated in Application Section I, item 14, HunTel Cablevision holds ETC status in Qwest’s service areas in Nebraska. Please refer to NPSC Application No. C-3581. If this application is granted, HunTel Cablevision will seek an order from the NPSC to expand its ETC status to become statewide in scope.
* HunTel CableVision has an Interconnection Agreement with Century Link/Lumen. Please refer to NPSC Application Nos. C-4219 and C-5296.
* HunTel CableVision will enter into an Interconnection Agreement with Windstream should this grant application be accepted.
* HunTel CableVision will abide by all franchising authority ordinances (including payment of applicable municipal occupation taxes), permitting processes, zoning requirements and right of way requirements should this grant be accepted. As a telecommunications company certificated by the Commission, HunTel Cablevision has the right to place facilities in public rights of way pursuant to the Telecommunications Rights-of-Way Act, Neb. Rev. Stat. sec. 86-701 – 86-710.
* HunTel Cablevision will also collect and remit to appropriate governmental entities all taxes and regulatory surcharges associated with the provision of services to customers in the proposed project areas.
* HunTel Cablevision will seek appropriate zoning approvals, rights of ways, and permits to carry out the project.
* We are unaware of any other legal challenges applicable to the project in question or the proposed network.
1. **Financial Analysis**

Build cost: $3,103,675

Net Build Cost: $2,327,675  (assumes $776,000 grant)

~847    HHPs

        40% Take Rate

      339    Installed HHs

$75 / mo ARPU

$25,425   Monthly Revenue

**$305,100 Annual Revenue**

**~10.17 years return (no grant)**

**~7.6 years return (with grant)**

Assume ~40% margin

**$122,040   Annual EBITDA**

**~25.4 years (no grant)**

**~19 years (with grant)**