Nebraska Broadband Bridge Program

Business Plan Narrative on behalf of Joint Applicant

Hartman Telephone Exchanges, Inc./BWTelcom Long Distance, Inc. (BWTelcom)

Village of Lebanon Project

BWTelcom will be marketing our fiber fed broadband services to the Village of Lebanon in Red Willow County, along with all other territories covered by BWTelcom. At the present time, the project area is considered an underserved area with customers currently able to receive speeds of 25/3, but not 100/20. Once the project is completed, customers will have access to speeds up to 1 Gig.

BWTelcom has developed a good working relationship with the members of the Village and anticipates no issues with zoning, rights of way, or county construction permit issues to complete this project.

BWTelcom will utilize its current managerial, technical and customer service staff to maintain the project areas. We will continue to use our billing and trouble shooting process we currently have in place. Once fiber is placed, we anticipate our trouble calls involving truck rolls will decrease. This will increase our efficiency and will help to keep us viable in the future.