

Hartington Telecommunications Co., Inc._ Wynot_ Attachment Letter G_2_Revised 41923
 Financial Viability

		2023	2024	2025	2026	2027	2028	2029	Through 2039	Total
Total Constuction Cost	\$ 1,380,538	\$ -	\$ 1,380,538							
Drops Passed	124									
Match Percentage	5%									
Percent Funded Through Grant	95%									
Amount Funded Through Grant	\$ 1,311,511									
Amount of Grant Received by Year		\$ 327,878	\$ 983,633							
Estimated Take Rate **			0.7	0.8	0.85	0.85	0.85	0.85		
Projected Customers	0		87	99	105	105	105	105		
ARPU	\$ 74.00									
Annual Rev From Service			\$ 77,078	\$ 88,090	\$ 93,595	\$ 93,595	\$ 93,595	\$ 93,595	\$ 935,952	\$ 1,475,501
Annual Rev From Service + Support		\$ 327,878	\$ 1,060,712	\$ 88,090	\$ 93,595	\$ 93,595	\$ 93,595	\$ 93,595	\$ 935,952	\$ 2,787,012
Estimated Incremental Expense	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 45,000	\$ 450,000	\$ 765,000
Estimated Cash Flow		\$ 282,878	\$ (364,826)	\$ 43,090	\$ 48,595	\$ 48,595	\$ 48,595	\$ 48,595	\$ 485,952	\$ 641,474
Accumulated Cash Flow		\$ 282,878	\$ (81,949)	\$ (38,859)	\$ 9,736	\$ 58,331	\$ 106,927	\$ 155,522	\$ 641,474	

** Estimated take rate based on current take rate in areas served by the applicant