

Hartington Telecommunications Co., Inc._ Project E_ Attachment Letter G_2_REV 10052023
 Financial Viability

		2024	2025	2026	2027	2028	2029	2030	Through 2040	Total
Total Constuction Cost	\$ 4,407,310	\$ -	\$ 4,407,310							
Drops Passed	405									
Match Percentage	25%									
Percent Funded Through Grant	75%									
Amount Funded Through Grant	\$ 3,305,483									
Amount of Grant Received by Year		\$ 826,371	\$ 2,479,112							
Estimated Take Rate **			0.7	0.8	0.85	0.9	0.9	0.9		
Projected Customers			284	324	344	365	365	365		
ARPU	\$ 74.00									
Annual Rev From Service			\$ 251,748	\$ 287,712	\$ 305,694	\$ 323,676	\$ 323,676	\$ 323,676	\$ 3,236,760	\$ 5,052,942
Annual Rev From Service + Support		\$ 826,371	\$ 2,730,860	\$ 287,712	\$ 305,694	\$ 323,676	\$ 323,676	\$ 323,676	\$ 3,236,760	\$ 8,358,425
Estimated Incremental Expense	\$ 48,600	\$ 48,600	\$ 48,600	\$ 48,600	\$ 48,600	\$ 48,600	\$ 48,600	\$ 48,600	\$ 486,000	\$ 826,200
Estimated Cash Flow		\$ 777,771	\$ (1,725,050)	\$ 239,112	\$ 257,094	\$ 275,076	\$ 275,076	\$ 275,076	\$ 2,750,760	\$ 3,124,915
Accumulated Cash Flow		\$ 777,771	\$ (947,280)	\$ (708,168)	\$ (451,074)	\$ (175,998)	\$ 99,079	\$ 374,155	\$ 3,124,915	

** Estimated take rate based on current take rate in areas served by the applicant