

HartingtonTelecommunications Co., Inc_ Project A2_ Attachment Letter G_2_REV 10052023
 Financial Viability

| | | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | Through 2040 | Total |
|-----------------------------------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Total Constuction Cost | \$ 1,715,967 | \$ - | \$ 1,715,967 | | | | | | | |
| Drops Passed | 48 | | | | | | | | | |
| Match Percentage | 25% | | | | | | | | | |
| Percent Funded Through Grant | 75% | | | | | | | | | |
| Amount Funded Through Grant | \$ 1,286,975 | | | | | | | | | |
| Amount of Grant Received by Year | | \$ 321,744 | \$ 965,231 | | | | | | | |
| Estimated Take Rate ** | | | 0.7 | 0.8 | 0.85 | 0.9 | 0.9 | 0.9 | | |
| Projected Customers | 0 | | 34 | 38 | 41 | 43 | 43 | 43 | | |
| ARPU | \$ 74.00 | | | | | | | | | |
| Annual Rev From Service | | \$ 29,837 | \$ 34,099 | \$ 36,230 | \$ 38,362 | \$ 38,362 | \$ 38,362 | \$ 38,362 | \$ 383,616 | \$ 598,867 |
| Annual Rev From Service + Support | | \$ 321,744 | \$ 995,068 | \$ 34,099 | \$ 36,230 | \$ 38,362 | \$ 38,362 | \$ 38,362 | \$ 383,616 | \$ 1,885,842 |
| Estimated Incremental Expense | \$ 5,760 | \$ 5,760 | \$ 5,760 | \$ 5,760 | \$ 5,760 | \$ 5,760 | \$ 5,760 | \$ 5,760 | \$ 57,600 | \$ 97,920 |
| Estimated Cash Flow | | \$ 315,984 | \$ (726,659) | \$ 28,339 | \$ 30,470 | \$ 32,602 | \$ 32,602 | \$ 32,602 | \$ 326,016 | \$ 71,955 |
| Accumulated Cash Flow | | \$ 315,984 | \$ (410,675) | \$ (382,336) | \$ (351,865) | \$ (319,264) | \$ (286,662) | \$ (254,061) | \$ 71,955 | |

** Estimated take rate based on current take rate in areas served by the applicant