

Hartington Telecommunications Co., Inc.\_ Kohles Acres\_ Attachment Letter G\_2  
 Financial Viability

		2024	2025	2026	2027	2028	2028	2029	Through 2039	Total
Total Constuction Cost	\$ 1,600,707	\$ -	\$ 1,600,707							
Drops Passed	117									
Match Percentage	5%									
Percent Funded Through Grant	95%									
Amount Funded Through Grant	\$ 1,520,671									
Amount of Grant Received by Year		\$ 380,168	\$ 1,140,503							
Estimated Take Rate **			0.7	0.8	0.85	0.85	0.85	0.85		
Projected Customers	0		82	94	99	99	99	99		
ARPU	\$ 74.00									
Annual Rev From Service			\$ 72,727	\$ 83,117	\$ 88,312	\$ 88,312	\$ 88,312	\$ 88,312	\$ 883,116	\$ 1,392,206
Annual Rev From Service + Support		\$ 380,168	\$ 1,213,231	\$ 83,117	\$ 88,312	\$ 88,312	\$ 88,312	\$ 88,312	\$ 883,116	\$ 2,912,878
Estimated Incremental Expense	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 350,000	\$ 595,000
Estimated Cash Flow		\$ 345,168	\$ (422,476)	\$ 48,117	\$ 53,312	\$ 53,312	\$ 53,312	\$ 53,312	\$ 533,116	\$ 717,171
Accumulated Cash Flow		\$ 345,168	\$ (77,308)	\$ (29,191)	\$ 24,120	\$ 77,432	\$ 130,743	\$ 184,055	\$ 717,171	

\*\* Estimated take rate based on current take rate in areas served by the applicant