

Hartington Telecommunications Co., Inc._ Crofton_ Attachment Letter G_2
 Financial Viability

		2024	2025	2026	2027	2028	2028	2029	Through 2039	Total
Total Constuction Cost	\$ 5,877,107	\$ -	\$ 5,877,107							
Drops Passed	592									
Match Percentage	5%									
Percent Funded Through Grant	95%									
Amount Funded Through Grant	\$ 5,583,252									
Amount of Grant Received by Year		\$ 1,395,813	\$ 4,187,439							
Estimated Take Rate **			0.7	0.8	0.85	0.85	0.85	0.85		
Projected Customers	0		414	474	503	503	503	503		
ARPU	\$ 74.00									
Annual Rev From Service			\$ 367,987	\$ 420,557	\$ 446,842	\$ 446,842	\$ 446,842	\$ 446,842	\$ 4,468,416	\$ 7,044,326
Annual Rev From Service + Support		\$ 1,395,813	\$ 4,555,426	\$ 420,557	\$ 446,842	\$ 446,842	\$ 446,842	\$ 446,842	\$ 4,468,416	\$ 12,627,578
Estimated Incremental Expense	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 35,000	\$ 350,000	\$ 595,000
Estimated Cash Flow		\$ 1,360,813	\$ (1,356,681)	\$ 385,557	\$ 411,842	\$ 411,842	\$ 411,842	\$ 411,842	\$ 4,118,416	\$ 6,155,471
Accumulated Cash Flow		\$ 1,360,813	\$ 4,132	\$ 389,689	\$ 801,530	\$ 1,213,372	\$ 1,625,213	\$ 2,037,055	\$ 6,155,471	

** Estimated take rate based on current take rate in areas served by the applicant