

Hartington Telecommunications Co., Inc._ St Helena_ Attachment Letter G_2_ Revised 41923
 Financial Viability

		2023	2024	2025	2026	2027	2028	2029	Through 2039	Total
Total Constuction Cost	\$ 640,630	\$ -	\$ 640,630							
Drops Passed	42									
Match Percentage	5%									
Percent Funded Through Grant	95%									
Amount Funded Through Grant	\$ 608,598									
Amount of Grant Received by Year		\$ 152,150	\$ 456,449							
Estimated Take Rate **			0.7	0.8	0.85	0.85	0.85	0.85		
Projected Customers	0		29	34	36	36	36	36		
ARPU	\$ 74.00									
Annual Rev From Service			\$ 25,752	\$ 30,192	\$ 31,968	\$ 31,968	\$ 31,968	\$ 31,968	\$ 319,680	\$ 503,496
Annual Rev From Service + Support		\$ 152,150	\$ 482,201	\$ 30,192	\$ 31,968	\$ 31,968	\$ 31,968	\$ 31,968	\$ 319,680	\$ 1,112,094
Estimated Incremental Expense per sub per month	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$ 200,000	\$ 340,000
Estimated Cash Flow		\$ 132,150	\$ (178,430)	\$ 10,192	\$ 11,968	\$ 11,968	\$ 11,968	\$ 11,968	\$ 119,680	\$ 131,464
Accumulated Cash Flow		\$ 132,150	\$ (46,280)	\$ (36,088)	\$ (24,120)	\$ (12,152)	\$ (184)	\$ 11,784	\$ 131,464	

** Estimated take rate based on current take rate in areas served by the applicant