



Scottsbluff North Project

Attachment G: Business Plan and Risk Factors

| Nebraska Broadband Bridge Program Cash Flow (in 000s) | | | | | | | | |
|---|---------|---------|------|------|------|------|------|---------|
| | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | Total |
| Current Revenue | - | - | - | - | - | - | - | - |
| Expected Revenue | 60 | 102 | 122 | 163 | 204 | 204 | 204 | 1,059 |
| Net New Revenue | - | 102 | 122 | 163 | 204 | 204 | 204 | 1,059 |
| Expense | (6) | (10) | (12) | (16) | (20) | (20) | (20) | (104) |
| EBITDA | (6) | 92 | 110 | 147 | 184 | 184 | 184 | 955 |
| Build Out | 1,675 | 1,675 | - | - | - | - | - | 3,349 |
| Reimbursement | (1,340) | (1,340) | - | - | - | - | - | (2,679) |
| Ongoing Drops | - | - | 35 | 69 | 69 | - | - | 173 |
| Capital Outlay | 335 | 335 | 35 | 69 | 69 | - | - | 843 |
| Cash Flow | (341) | (243) | 75 | 78 | 115 | 184 | 184 | 112 |

Scottsbluff North is a mostly new service area for GPC. As such, all revenues are projected to be net new.

As with any fiber construction, GPC will need to navigate local zoning, right of way and permitting. It is important to note, however, that GPC has been serving this area for many, many years and has established relationships and facilities that can be leveraged.

Because this is an area that GPC currently serves, there should be limited additional resources needed to continue to provide exemplary service after construction completion. GPC will work to transition existing customers from their current technology over to fiber so it will only be necessary to maintain one network in the area.