



CAPEX SUMMARY

IL category	Description	Unit	Unit cost	Units	Ext. Cost	Match
Design Engineering	Permitting and Drafting	Labor per foot	\$ 0.60	6,903.83	\$ 4,142.30	\$ 1,656.98
Construction						
Construction crews	Contracted teams	Labor per foot	\$ 15.96	6,903.83	\$ 110,185.09	\$ 44,075.64
Construction	Construction Foreman				\$ 110,185.09	\$ 44,075.64
EML						
Underground			\$ 1.09	6,903.83	\$ 7,525.17	
EML	Conduit	Material per foot	\$ 1.09	6,903.83	\$ 7,525.17	\$ 3,010.18
Fiber/Copper						
EML - Underground	HEAVY DUTY OSP TONABLE 48 COUNT	Material per foot	\$ 0.50	1,023.58	\$ 507.70	\$ 203.09
EML - Underground	HEAVY DUTY OSP TONABLE 96 COUNT	Material per foot	\$ 0.69	824.46	\$ 568.05	\$ 227.23
EML	Fiber/Copper		\$ 0.58	1,848.04	\$ 1,075.75	\$ 430.32
EML	Optical Equipment + Cabinet	Per cabinet	\$ 25,790.26	-	\$ -	\$ -
EML	Slackloops	Average cost per foot	\$ 0.56	300.00	\$ 168.10	\$ 67.24
EML	Connectorized drop hubs	Average cost per foot	\$ 0.38	4,000.00	\$ 1,514.87	\$ 605.97
EML	Vaults	Average cost per	\$ 245.00	10.00	\$ 2,450.00	\$ 980.04
EML	Splitters - Medium	Cost per unit	\$ 332.59	2.00	\$ 665.18	\$ 266.08
Total EML					\$ 13,399.08	\$ 5,359.82
Other construction material					\$ -	\$ -
Total capex excluding install					\$ 127,726.46	\$ 51,092.44
Customer Premise Equipment	See customer prem	Per take rate install	\$ 352.95	28	\$ 10,032.66	\$ 4,013.21
Install vehicles					\$ -	\$ -
Totals					\$ 137,759.12	\$ 55,105.65 40.0%
Locations at 100%				39	39	
Locations at take rate				28	28	
Take rate				70%	70%	
Project cost per location (excluding CPE & install)					\$ 3,275.04	
Project cost per foot (excluding CPE and install)					\$ 18.50	
Fiber feet				6,148.04		
Fiber miles				1.16		



Pro Forma Financial Statements: Includes Income Statement, Balance Sheet, and Statement of Cash Flows for next 10 years.

WITH GRANT

Pro Forma Income Statement Summary										
Year	1	2	3	4	5	6	7	8	9	10
Monthly incremental % complete	100%	0%	0%	0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Cumulative complete by year	100%	100%	100%	100%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Total subscribers	9	20	28	28	28	28	28	28	28	28
Grant revenue	52,730	2,375	-	-	-	-	-	-	-	-
RDOF grant revenue	-	-	-	-	-	-	-	-	-	-
Subscriber fee revenue	2,492	14,474	24,809	27,825	27,825	27,825	27,825	27,825	27,825	27,825
Total revenue	55,222	16,850	24,809	27,825	27,825	27,825	27,825	27,825	27,825	27,825
Cost of goods sold	192	258	217	124	124	124	124	124	124	124
Gross profit	55,031	16,591	24,592	27,702	27,702	27,702	27,702	27,702	27,702	27,702
Total operating expense	924	5,162	8,771	9,824	9,824	9,824	9,824	9,824	9,824	9,824
Operating income	54,106	11,429	15,821	17,878	17,878	17,878	17,878	17,878	17,878	17,878
Total other expense (income)	6,723	14,530	15,758	15,802	14,359	13,131	12,773	12,773	12,773	12,773
Net income	47,383	(3,101)	63	2,076	3,518	4,747	5,105	5,105	5,105	5,105

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Pro Forma Income Statement												
Year:	1	1	1	1	1	1	1	1	1	1	1	1
Month:	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
Revenue												
Grant revenue	\$ 55,105.65	-	-	-	-	-	21,377	-	-	31,353	-	-
Subscriber fee revenue												
50/50	\$ 49.99	-	-	-	-	-	56	72	89	105	121	137
100/100	\$ 79.99	-	-	-	-	-	26	78	104	130	156	156
500/500	\$ 89.99	-	-	-	-	-	29	58	88	117	146	175
1000/1000	\$ 109.99	-	-	-	-	-	36	71	107	143	179	214
Subscriber fee revenue	-	-	-	-	-	-	147	254	362	469	576	683
Total revenue							21,524	254	362	31,822	576	683
Cost of goods sold												
Bandwidth Expense	\$ -	-	-	-	-	-	-	-	-	-	-	-
Utilities	\$ -	-	-	-	-	-	-	-	-	-	-	-
Data Center	\$ 10.31	-	-	10	10	10	10	10	10	10	10	10
Fuel Expenses	\$ 11.51	-	-	-	-	-	24	15	15	15	15	15
Cost of goods sold	-	-	-	10	10	10	34	25	25	25	25	25
Gross profit				(10)	(10)	(10)	21,490	229	336	31,797	551	658
Gross margin				100.0%	100.0%	100.0%	99.8%	90.1%	93.0%	99.9%	95.6%	96.3%
Operating expenses												
Sales and marketing	\$ 4.33	-	-	-	-	-	9	15	20	26	32	37
Technical operations expense	\$ 12.28	-	-	-	-	-	26	42	58	74	90	106
Customer support expense	\$ 6.15	-	-	-	-	-	13	21	29	37	45	53
G&A expense	\$ 6.04	-	-	-	-	-	13	21	28	36	44	52
Total operating expense	-	-	-	-	-	-	60	98	135	173	210	248
Operating income				(10)	(10)	(10)	21,429	131	201	31,624	341	410
Operating margin				100.0%	100.0%	100.0%	99.6%	51.6%	55.6%	99.4%	59.1%	60.1%
Other expense (income)												
Depreciation & Amortization	9	17	26	35	230	434	641	849	1,066	1,123	1,136	1,149
Interest expense	-	3	6	-	-	-	-	-	-	-	-	-
Total other expense (income)	9	20	32	35	230	434	641	849	1,066	1,123	1,136	1,149
Net income	(9)	(20)	(32)	(45)	(240)	(444)	20,788	(718)	(865)	30,501	(795)	(738)
Net margin	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	96.6%	(282.1%)	(239.1%)	95.8%	(138.0%)	(108.0%)

Note: Revenue includes grant revenue



Pro Forma Financial Statements: Includes Income Statement, Balance Sheet, and Statement of Cash Flows for next 10 years.

WITH GRANT

Pro Forma Balance Sheet Summary										
Year	1	2	3	4	5	6	7	8	9	10
Cash	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Other current assets	1,141	1,133	565	565	565	565	565	565	565	565
PPE	124,048	113,647	100,756	84,954	70,595	57,464	44,691	31,918	19,146	6,373
Current liabilities	491	1,090	1,491	1,491	1,491	1,491	1,491	1,491	1,491	1,491
Debt	-	-	-	-	-	-	-	-	-	-
Retained earnings and equity	(9)	2,045	981	1,963	35,142	59,665	82,689	105,566	129,875	128,413

Pro Forma Balance Sheet																						
Year:	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Month:	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	1	2	3	4	5	6	7	8	9	10
Assets																						
Current assets																						
Cash	-	2,074	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	-	-	0	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Accounts receivable	7.31	-	-	-	-	9,970	10,423	36	62	88	114	140	167	167	402	565	565	565	565	565	565	565
Inventory	117.7	-	-	-	-	9,970	10,423	11,091	10,945	11,398	3,240	975	975	975	731	-	-	-	-	-	-	-
Total current assets	-	2,074	(2,074)	(2,074)	-	7,896	8,340	9,053	8,932	9,412	3,355	1,115	1,141	1,141	1,141	1,133	565	565	565	565	565	565
Property, plant & equipment																						
Fiber network	1,036	2,071	3,107	4,142	27,581	52,084	74,457	97,896	122,400	127,726	127,726	127,726	127,726	127,726	127,726	127,726	127,726	127,726	127,726	127,726	127,726	127,726
Construction equipment and vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Installed equipment (CPE)	-	-	-	-	-	-	741	1,200	1,659	2,118	2,577	3,035	3,035	7,165	10,033	10,033	10,033	10,033	10,033	10,033	10,033	10,033
Accumulated depreciation	(9)	(26)	(52)	(85)	(316)	(750)	(1,391)	(2,240)	(3,306)	(4,430)	(5,566)	(6,714)	(6,714)	(21,244)	(37,003)	(52,805)	(67,164)	(80,295)	(93,068)	(105,841)	(118,613)	(131,386)
Total property, plant & equipment	1,027	2,045	3,055	4,056	27,265	51,334	73,067	96,655	120,752	125,415	124,737	124,048	124,048	113,647	100,756	84,954	70,595	57,464	44,691	31,918	19,146	6,373
Total assets	1,027	4,119	981	1,982	35,160	59,683	82,860	105,788	130,164	128,769	125,852	125,189	125,189	114,780	101,321	85,519	71,160	58,029	45,256	32,483	19,711	6,938
Liabilities and equity																						
Current Liabilities																						
Accounts Payable	53.95	-	-	19	19	19	171	222	289	356	424	491	491	1,090	1,491	1,491	1,491	1,491	1,491	1,491	1,491	1,491
Payroll related liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total current liabilities	-	-	-	19	19	19	171	222	289	356	424	491	491	1,090	1,491	1,491	1,491	1,491	1,491	1,491	1,491	1,491
Long-Term Liabilities																						
Debt	1,036	2,074	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Long-Term Liabilities	1,036	2,074	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total liabilities	1,036	2,074	-	19	19	19	171	222	289	356	424	491	491	1,090	1,491	1,491	1,491	1,491	1,491	1,491	1,491	1,491
Equity																						
Required initial investment from Grantee	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Additional investment outside of Grant proposal	-	2,074	1,042	2,069	35,488	60,455	62,691	86,286	111,459	79,497	77,308	77,315	77,315	69,408	55,486	37,609	19,731	1,853	(16,025)	(33,903)	(51,780)	(69,658)
Retained Earnings	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income	(9)	(29)	(61)	(106)	(346)	(790)	19,998	19,280	18,415	48,916	48,121	47,383	47,383	47,383	(3,101)	63	2,076	3,518	4,747	5,105	5,105	5,105
Total Retained Earnings	(9)	2,045	981	1,963	35,142	59,665	82,689	105,566	129,875	128,413	125,429	124,698	124,698	113,690	99,831	84,028	69,669	56,538	43,765	30,993	18,220	5,447
Total equity	(9)	2,045	981	1,963	35,142	59,665	82,689	105,566	129,875	128,413	125,429	124,698	124,698	113,690	99,831	84,028	69,669	56,538	43,765	30,993	18,220	5,447
Total liabilities and equity	1,027	4,119	981	1,982	35,160	59,683	82,860	105,788	130,164	128,769	125,852	125,189	125,189	114,780	101,321	85,519	71,160	58,029	45,256	32,483	19,711	6,938

Note: Revenue includes grant revenue



Pro Forma Financial Statements: Includes Income Statement, Balance Sheet, and Statement of Cash Flows for next 10 years.

WITH GRANT

Pro Forma Statement of Cash Flows Summary											
Year	1	2	3	4	5	6	7	8	9	10	
Net cash from operating activities	\$ 53,447	\$ 12,036	\$ 16,789	\$ 17,878	\$ 17,878	\$ 17,878	\$ 17,878	\$ 17,878	\$ 17,878	\$ 17,878	
Net cash used in investing activities	\$ (130,762)	\$ (4,130)	\$ (2,868)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Net cash used in financing activities	\$ 77,315	\$ (7,907)	\$ (13,922)	\$ (17,878)	\$ (17,878)	\$ (17,878)	\$ (17,878)	\$ (17,878)	\$ (17,878)	\$ (17,878)	
Cash and cash equivalents at end of period	\$ 0	\$ (0)	\$ (0)	\$ (0)	\$ (0)	\$ (0)	\$ (0)	\$ (0)	\$ (0)	\$ (0)	

Pro Forma Statement of Cash Flows												1	2	3	4	5	6	7	8	9	10
Year:	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Month:	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24									
Cash flows from operating activities														47,383	(3,101)	63	2,076	3,518	4,747	5,105	5,105
Net Earnings	(9)	(20)	(32)	(45)	(240)	(444)	20,788	(718)	(865)	30,501	(795)	(738)									
Adjustments to net earnings																					
Add depreciation	9	17	26	35	230	434	641	849	1,066	1,123	1,136	1,149	6,714	14,530	15,758	15,802	14,359	13,131	12,773	12,773	
Decrease/(Increase) in trade and other receivables	-	-	-	-	-	-	(36)	(26)	(26)	(26)	(26)	(26)	(167)	(235)	(163)	-	-	-	-	-	
Decrease/(Increase) in inventory	-	-	-	-	(9,970)	(453)	(668)	147	(453)	8,157	2,366	-	(975)	244	731	-	-	-	-	-	
Increase/(Decrease) in trade payable	-	-	-	19	-	-	152	51	67	67	67	67	491	599	401	-	-	-	-	-	
Increase/(Decrease) in other payables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Net cash from operating activities	-	(3)	(6)	8	(9,980)	(463)	20,878	302	(211)	39,823	2,648	452	53,447	12,036	16,789	17,878	17,878	17,878	17,878	17,878	
Cash flows from investing activities																					
PPE capital expenditure	(1,036)	(1,036)	(1,036)	(1,036)	(23,438)	(24,504)	(23,114)	(23,897)	(24,963)	(5,786)	(459)	(459)	(130,762)	(4,130)	(2,868)	-	-	-	-	-	
Net cash used in investing activities	(1,036)	(1,036)	(1,036)	(1,036)	(23,438)	(24,504)	(23,114)	(23,897)	(24,963)	(5,786)	(459)	(459)	(130,762)	(4,130)	(2,868)	-	-	-	-	-	
Cash flows from financing activities																					
APIC - Required initial investment from Grantee	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
APIC - Additional investment outside of Grant proposal	-	2,074	(1,033)	1,027	33,419	24,967	2,236	23,595	25,174	(31,963)	(2,189)	7	77,315	(7,907)	(13,922)	(17,878)	(17,878)	(17,878)	(17,878)	(17,878)	
Increase/(Decrease) to Long-term Liabilities	1,036	1,039	(2,074)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Net cash used in financing activities	1,036	3,113	(3,107)	1,027	33,419	24,967	2,236	23,595	25,174	(31,963)	(2,189)	7	77,315	(7,907)	(13,922)	(17,878)	(17,878)	(17,878)	(17,878)	(17,878)	
Net increase/Decrease in cash and cash equivalents	-	2,074	(4,148)	-	-	-	0	-	-	2,074	-	0	0	(0)	(0)	-	-	-	-	(0)	
Cash and cash equivalents at beginning of period	-	-	2,074	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	-	-	-	0	(0)	(0)	(0)	(0)	(0)	(0)	
Cash and cash equivalents at end of period	-	2,074	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	(2,074)	-	0	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	

Note: Revenue includes grant revenue