



**CAPEX SUMMARY**

IL category	Description	Unit	Unit cost	Units	Ext. Cost	Match
Design Engineering	Permitting and Drafting	Labor per foot	\$ 0.60	26,904.40	\$ 16,142.64	\$ 6,457.06
<b>Construction</b>						
Construction crews	Contracted teams	Labor per foot	\$ 16.03	26,904.40	\$ 431,277.47	\$ 172,510.99
Construction	Construction Foreman				\$ 431,277.47	\$ 172,510.99
<b>EML</b>						
Underground			\$ 1.09	26,904.40	\$ 29,325.79	
EML	Conduit	Material per foot	\$ 1.09	26,904.40	\$ 29,325.79	\$ 11,730.32
<b>Fiber/Copper</b>						
EML - Underground	HEAVY DUTY OSP TONABLE 48 COUNT	Material per foot	\$ 0.50	9,622.87	\$ 4,772.94	\$ 1,909.18
EML - Underground	HEAVY DUTY OSP TONABLE 96 COUNT	Material per foot	\$ 0.69	6,233.26	\$ 4,294.72	\$ 1,717.89
EML	Fiber/Copper		\$ 0.57	15,856.13	\$ 9,067.66	\$ 3,627.06
EML	Optical Equipment + Cabinet	Per cabinet	\$ 25,790.26	-	\$ -	\$ -
EML	Slackloops	Average cost per foot	\$ 0.56	900.00	\$ 504.30	\$ 201.72
EML	Connectorized drop hubs	Average cost per foot	\$ 0.30	13,000.00	\$ 3,866.51	\$ 1,546.61
EML	Vaults	Average cost per	\$ 265.00	18.00	\$ 4,770.00	\$ 1,908.00
EML	Terminals	Average cost per	\$ -	9.00	\$ -	\$ -
EML	Splitters - Medium	Cost per unit	\$ 332.59	8.00	\$ 2,660.72	\$ 1,064.29
<b>Total EML</b>					\$ 50,194.99	\$ 20,077.99
Other construction material					\$ -	\$ -
<b>Total capex excluding install</b>					\$ 497,615.10	\$ 199,046.04
Customer Premise Equipment	See customer prem	Per take rate install	\$ 352.95	62	\$ 21,783.02	\$ 8,713.21
Install vehicles					\$ -	\$ -
<b>Totals</b>					\$ 519,398.12	\$ 207,759.25 40.0%
Locations at 100%				65	65	
Locations at take rate				46	46	
Take rate				70%	70%	
Project cost per location (excluding CPE & install)					\$ 7,655.62	
Project cost per foot (excluding CPE and install)					\$ 18.50	
Fiber feet				29,756.13		
Fiber miles				5.64		





Pro Forma Financial Statements: Includes Income Statement, Balance Sheet, and Statement of Cash Flows for next 10 years.

**WITH GRANT**

Pro Forma Income Statement Summary										
Year	1	2	3	4	5	6	7	8	9	10
Monthly incremental % complete	100%	0%	0%	0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Cumulative complete by year	100%	100%	100%	100%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Total subscribers	18	44	62	62	62	62	62	62	62	62
Grant revenue	170,824	36,935	-	-	-	-	-	-	-	-
RDOF grant revenue	-	-	-	-	-	-	-	-	-	-
Subscriber fee revenue	5,206	31,339	54,129	60,780	60,780	60,780	60,780	60,780	60,780	60,780
<b>Total revenue</b>	<b>176,030</b>	<b>68,274</b>	<b>54,129</b>	<b>60,780</b>	<b>60,780</b>	<b>60,780</b>	<b>60,780</b>	<b>60,780</b>	<b>60,780</b>	<b>60,780</b>
Cost of goods sold	12,112	16,170	16,079	15,873	15,873	15,873	15,873	15,873	15,873	15,873
<b>Gross profit</b>	<b>163,918</b>	<b>52,105</b>	<b>38,050</b>	<b>44,907</b>	<b>44,907</b>	<b>44,907</b>	<b>44,907</b>	<b>44,907</b>	<b>44,907</b>	<b>44,907</b>
Total operating expense	1,872	11,051	19,008	21,330	21,330	21,330	21,330	21,330	21,330	21,330
<b>Operating income</b>	<b>162,046</b>	<b>41,054</b>	<b>19,043</b>	<b>23,578</b>	<b>23,578</b>	<b>23,578</b>	<b>23,578</b>	<b>23,578</b>	<b>23,578</b>	<b>23,578</b>
Total other expense (income)	23,930	53,523	56,232	56,385	53,261	50,552	49,762	49,762	49,762	49,762
<b>Net income</b>	<b>138,117</b>	<b>(12,470)</b>	<b>(37,189)</b>	<b>(32,808)</b>	<b>(29,683)</b>	<b>(26,974)</b>	<b>(26,184)</b>	<b>(26,184)</b>	<b>(26,184)</b>	<b>(26,184)</b>

1

Pro Forma Income Statement													
Year:	1	1	1	1	1	1	1	1	1	1	1	1	1
Month:	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	
<b>Revenue</b>													
Grant revenue	\$ 207,759.25	-	-	-	-	-	69,253	-	-	101,571	-	-	170,824
Subscriber fee revenue													36,935
50/50	\$ 49.99	-	-	-	-	-	76	112	147	183	219	255	992
100/100	\$ 79.99	-	-	-	-	-	57	115	172	229	287	344	1,204
500/500	\$ 89.99	-	-	-	-	-	64	129	193	258	322	387	1,354
1000/1000	\$ 109.99	-	-	-	-	-	79	158	236	315	394	473	1,655
Subscriber fee revenue							276	513	749	986	1,222	1,459	5,206
<b>Total revenue</b>							<b>69,530</b>	<b>513</b>	<b>749</b>	<b>102,557</b>	<b>1,222</b>	<b>1,459</b>	<b>176,030</b>
<b>Cost of goods sold</b>													
Bandwidth Expense	\$ 1,300.00	-	-	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	11,700
Utilities	\$ -	-	-	-	-	-	42	33	33	33	33	33	205
Data Center	\$ 22.73	-	-	23	23	23	23	23	23	23	23	23	205
Fuel Expenses	\$ 11.51	-	-	-	-	-	-	-	-	-	-	-	207
Cost of goods sold				1,323	1,323	1,323	1,365	1,356	1,356	1,356	1,356	1,356	12,112
<b>Gross profit</b>				<b>(1,323)</b>	<b>(1,323)</b>	<b>(1,323)</b>	<b>68,165</b>	<b>(843)</b>	<b>(606)</b>	<b>101,201</b>	<b>(133)</b>	<b>103</b>	<b>163,918</b>
<b>Gross margin</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>98.0%</b>	<b>(164.3%)</b>	<b>(80.9%)</b>	<b>98.7%</b>	<b>(10.9%)</b>	<b>7.1%</b>	<b>93.1%</b>
<b>Operating expenses</b>													
Sales and marketing	\$ 4.33	-	-	-	-	-	16	28	41	53	66	78	282
Technical operations expense	\$ 12.28	-	-	-	-	-	45	80	115	151	186	221	798
Customer support expense	\$ 6.15	-	-	-	-	-	23	40	58	76	93	111	400
G&A expense	\$ 6.04	-	-	-	-	-	22	39	57	74	91	109	392
Total operating expense							106	188	271	353	436	518	1,872
<b>Operating income</b>				<b>(1,323)</b>	<b>(1,323)</b>	<b>(1,323)</b>	<b>68,059</b>	<b>(1,031)</b>	<b>(877)</b>	<b>100,848</b>	<b>(569)</b>	<b>(415)</b>	<b>162,046</b>
<b>Operating margin</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>97.9%</b>	<b>(201.0%)</b>	<b>(117.0%)</b>	<b>98.3%</b>	<b>(46.6%)</b>	<b>(28.5%)</b>	<b>92.1%</b>
<b>Other expense (income)</b>													
Depreciation & Amortization	34	67	101	135	788	1,472	2,132	2,814	3,526	4,208	4,295	4,323	23,894
Interest expense	-	12	24	-	-	-	-	-	-	-	-	-	35
Total other expense (income)	34	79	124	135	788	1,472	2,132	2,814	3,526	4,208	4,295	4,323	23,930
<b>Net income</b>	<b>(34)</b>	<b>(79)</b>	<b>(124)</b>	<b>(1,457)</b>	<b>(2,111)</b>	<b>(2,795)</b>	<b>65,927</b>	<b>(3,845)</b>	<b>(4,403)</b>	<b>96,640</b>	<b>(4,864)</b>	<b>(4,739)</b>	<b>138,117</b>
<b>Net margin</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>94.8%</b>	<b>n/m</b>	<b>n/m</b>	<b>94.2%</b>	<b>(398.0%)</b>	<b>(324.8%)</b>	<b>78.5%</b>

Note: Revenue includes grant revenue



Pro Forma Financial Statements: Includes Income Statement, Balance Sheet, and Statement of Cash Flows for next 10 years.

**WITH GRANT**

Pro Forma Balance Sheet Summary										
Year	1	2	3	4	5	6	7	8	9	10
Cash	0	0	(0)	0	(0)	(0)	(0)	(0)	(0)	(0)
Other current assets	2,505	2,486	1,234	1,234	1,234	1,234	1,234	1,234	1,234	1,234
PPE	480,074	435,657	385,748	329,363	276,102	225,550	175,789	126,027	76,266	26,504
Current liabilities	3,370	4,692	5,575	5,575	5,575	5,575	5,575	5,575	5,575	5,575
Debt	-	-	-	-	-	-	-	-	-	-
Retained earnings and equity	(34)	7,970	3,822	5,345	115,111	197,126	270,817	348,262	429,144	510,944

1

Pro Forma Balance Sheet													1	2	3	4	5	6	7	8	9	10
Year:	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
Month:	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24										
<b>Assets</b>																						
<b>Current assets</b>																						
Cash	-	8,083	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(0)	0	0	0	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
Accounts receivable	7.31	-	-	-	-	67	125	183	240	298	355	355	355	874	1,234	1,234	1,234	1,234	1,234	1,234	1,234	
Inventory	117.7	-	-	-	32,093	33,551	33,383	34,242	35,700	34,242	5,067	2,149	2,149	1,612	-	-	-	-	-	-	-	
<b>Total current assets</b>	<b>117.7</b>	<b>8,083</b>	<b>(8,083)</b>	<b>(8,083)</b>	<b>24,009</b>	<b>25,468</b>	<b>25,367</b>	<b>26,284</b>	<b>27,800</b>	<b>34,482</b>	<b>5,364</b>	<b>2,505</b>	<b>2,505</b>	<b>2,486</b>	<b>1,234</b>	<b>1,234</b>	<b>1,234</b>	<b>1,234</b>	<b>1,234</b>	<b>1,234</b>	<b>1,234</b>	
<b>Property, plant &amp; equipment</b>																						
Fiber network	4,036	8,071	12,107	16,143	94,605	176,633	251,529	329,991	412,020	490,482	497,615	497,615	497,615	497,615	497,615	497,615	497,615	497,615	497,615	497,615	497,615	
Construction equipment and vehicles	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Installed equipment (CPE)	-	-	-	-	-	1,294	2,306	3,318	4,330	5,341	6,353	6,353	6,353	15,459	21,783	21,783	21,783	21,783	21,783	21,783	21,783	
Accumulated depreciation	(34)	(101)	(202)	(336)	(1,125)	(2,597)	(4,729)	(7,543)	(11,058)	(15,276)	(19,571)	(23,894)	(23,894)	(77,418)	(133,650)	(190,035)	(243,286)	(293,848)	(343,609)	(393,371)	(443,132)	
<b>Total property, plant &amp; equipment</b>	<b>4,002</b>	<b>7,970</b>	<b>11,905</b>	<b>15,806</b>	<b>93,480</b>	<b>174,037</b>	<b>248,095</b>	<b>324,755</b>	<b>404,269</b>	<b>479,536</b>	<b>493,365</b>	<b>480,074</b>	<b>480,074</b>	<b>435,657</b>	<b>385,748</b>	<b>329,363</b>	<b>276,102</b>	<b>225,550</b>	<b>175,789</b>	<b>126,027</b>	<b>76,266</b>	
<b>Total assets</b>	<b>4,002</b>	<b>16,054</b>	<b>3,822</b>	<b>7,723</b>	<b>117,490</b>	<b>199,505</b>	<b>273,462</b>	<b>351,038</b>	<b>432,069</b>	<b>514,018</b>	<b>488,750</b>	<b>482,578</b>	<b>482,578</b>	<b>438,143</b>	<b>386,983</b>	<b>330,597</b>	<b>277,337</b>	<b>226,785</b>	<b>177,023</b>	<b>127,262</b>	<b>77,500</b>	
<b>Liabilities and equity</b>																						
<b>Current Liabilities</b>																						
Accounts Payable	53.95	-	-	2,379	2,379	2,379	2,645	2,776	2,925	3,073	3,222	3,370	3,370	4,692	5,575	5,575	5,575	5,575	5,575	5,575	5,575	
Payroll related liabilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Total current liabilities</b>	<b>53.95</b>	<b>-</b>	<b>-</b>	<b>2,379</b>	<b>2,379</b>	<b>2,379</b>	<b>2,645</b>	<b>2,776</b>	<b>2,925</b>	<b>3,073</b>	<b>3,222</b>	<b>3,370</b>	<b>3,370</b>	<b>4,692</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	
<b>Long-Term Liabilities</b>																						
Debt	4,036	8,083	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Total Long-Term Liabilities</b>	<b>4,036</b>	<b>8,083</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>Total liabilities</b>	<b>4,036</b>	<b>8,083</b>	<b>-</b>	<b>2,379</b>	<b>2,379</b>	<b>2,379</b>	<b>2,645</b>	<b>2,776</b>	<b>2,925</b>	<b>3,073</b>	<b>3,222</b>	<b>3,370</b>	<b>3,370</b>	<b>4,692</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	<b>5,575</b>	
<b>Equity</b>																						
Required initial investment from Grantee	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Additional investment outside of Grant proposal	-	-	4,059	7,039	118,916	203,727	211,490	292,780	378,065	363,225	342,673	341,091	341,091	307,804	292,950	269,372	245,794	222,216	198,639	175,061	151,483	
Retained Earnings	-	-	-	-	-	-	-	-	-	-	-	-	-	138,117	125,647	88,458	55,650	25,967	(1,007)	(27,191)	(53,375)	
<b>Net Income</b>	<b>(34)</b>	<b>(113)</b>	<b>(237)</b>	<b>(1,694)</b>	<b>(3,805)</b>	<b>(6,600)</b>	<b>59,327</b>	<b>55,482</b>	<b>51,079</b>	<b>147,720</b>	<b>142,855</b>	<b>138,117</b>	<b>138,117</b>	<b>(12,470)</b>	<b>(37,189)</b>	<b>(32,808)</b>	<b>(29,683)</b>	<b>(26,974)</b>	<b>(26,184)</b>	<b>(26,184)</b>	<b>(26,184)</b>	
<b>Total Retained Earnings</b>	<b>(34)</b>	<b>7,970</b>	<b>3,822</b>	<b>5,345</b>	<b>115,111</b>	<b>197,126</b>	<b>270,817</b>	<b>348,262</b>	<b>429,144</b>	<b>510,944</b>	<b>485,528</b>	<b>479,208</b>	<b>479,208</b>	<b>433,451</b>	<b>381,407</b>	<b>325,022</b>	<b>271,761</b>	<b>221,209</b>	<b>171,448</b>	<b>121,686</b>	<b>71,925</b>	
<b>Total equity</b>	<b>(34)</b>	<b>7,970</b>	<b>3,822</b>	<b>5,345</b>	<b>115,111</b>	<b>197,126</b>	<b>270,817</b>	<b>348,262</b>	<b>429,144</b>	<b>510,944</b>	<b>485,528</b>	<b>479,208</b>	<b>479,208</b>	<b>433,451</b>	<b>381,407</b>	<b>325,022</b>	<b>271,761</b>	<b>221,209</b>	<b>171,448</b>	<b>121,686</b>	<b>71,925</b>	
<b>Total liabilities and equity</b>	<b>4,002</b>	<b>16,054</b>	<b>3,822</b>	<b>7,723</b>	<b>117,490</b>	<b>199,505</b>	<b>273,462</b>	<b>351,038</b>	<b>432,069</b>	<b>514,018</b>	<b>488,750</b>	<b>482,578</b>	<b>482,578</b>	<b>438,143</b>	<b>386,983</b>	<b>330,597</b>	<b>277,337</b>	<b>226,785</b>	<b>177,023</b>	<b>127,262</b>	<b>77,500</b>	

Note: Revenue includes grant revenue



Pro Forma Financial Statements: Includes Income Statement, Balance Sheet, and Statement of Cash Flows for next 10 years.

**WITH GRANT**

Pro Forma Statement of Cash Flows Summary												
Year	1	2	3	4	5	6	7	8	9	10		
Net cash from operating activities	\$ 162,877	\$ 42,394	\$ 21,178	\$ 23,578	\$ 23,578	\$ 23,578	\$ 23,578	\$ 23,578	\$ 23,578	\$ 23,578		
Net cash used in investing activities	\$ (503,968)	\$ (9,106)	\$ (6,324)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
Net cash used in financing activities	\$ 341,091	\$ (33,288)	\$ (14,854)	\$ (23,578)	\$ (23,578)	\$ (23,578)	\$ (23,578)	\$ (23,578)	\$ (23,578)	\$ (23,578)		
Cash and cash equivalents at end of period	\$ 0	\$ 0	\$ (0)	\$ 0	\$ (0)	\$ (0)	\$ (0)	\$ (0)	\$ (0)	\$ (0)		

Pro Forma Statement of Cash Flows													1	2	3	4	5	6	7	8	9	10
Year:	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1		
Month:	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24										
Cash flows from operating activities																						
Net Earnings	(34)	(79)	(124)	(1,457)	(2,111)	(2,795)	65,927	(3,845)	(4,403)	96,640	(4,864)	(4,739)	138,117	(12,470)	(37,189)	(32,808)	(29,683)	(26,974)	(26,184)	(26,184)	(26,184)	
Adjustments to net earnings																						
Add depreciation	34	67	101	135	788	1,472	2,132	2,814	3,526	4,208	4,295	4,323	23,894	53,523	56,232	56,385	53,261	50,552	49,762	49,762	49,762	
Decrease/(Increase) in trade and other receivables	-	-	-	-	-	-	(67)	(58)	(58)	(58)	(58)	(58)	(355)	(518)	(360)	-	-	-	-	-	-	
Decrease/(Increase) in inventory	-	-	-	-	(32,093)	(1,459)	169	(859)	(1,459)	1,459	29,175	2,918	(2,149)	537	1,612	-	-	-	-	-	-	
Increase/(Decrease) in trade payable	-	-	-	2,379	-	-	266	132	148	148	148	148	3,370	1,321	883	-	-	-	-	-	-	
Increase/(Decrease) in other payables	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Net cash from operating activities	-	(12)	(24)	1,056	(33,415)	(2,781)	68,426	(1,816)	(2,245)	102,398	28,697	2,593	162,877	42,394	21,178	23,578	23,578	23,578	23,578	23,578	23,578	
Cash flows from investing activities																						
PPE capital expenditure	(4,036)	(4,036)	(4,036)	(4,036)	(78,462)	(82,029)	(76,190)	(79,474)	(83,040)	(79,474)	(8,145)	(1,012)	(503,968)	(9,106)	(6,324)	-	-	-	-	-	-	
Net cash used in investing activities	(4,036)	(4,036)	(4,036)	(4,036)	(78,462)	(82,029)	(76,190)	(79,474)	(83,040)	(79,474)	(8,145)	(1,012)	(503,968)	(9,106)	(6,324)	-	-	-	-	-	-	
Cash flows from financing activities																						
APIC - Required initial investment from Grantee	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
APIC - Additional investment outside of Grant proposal	-	8,083	(4,024)	2,980	111,877	84,810	7,764	81,290	85,285	(14,841)	(20,552)	(1,581)	341,091	(33,288)	(14,854)	(23,578)	(23,578)	(23,578)	(23,578)	(23,578)	(23,578)	
Increase/(Decrease) to Long-term Liabilities	4,036	4,047	(8,083)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Net cash used in financing activities	4,036	12,131	(12,107)	2,980	111,877	84,810	7,764	81,290	85,285	(14,841)	(20,552)	(1,581)	341,091	(33,288)	(14,854)	(23,578)	(23,578)	(23,578)	(23,578)	(23,578)	(23,578)	
Net Increase/Decrease in cash and cash equivalents	-	8,083	(16,166)	-	-	-	-	-	-	8,083	0	(0)	0	0	(0)	(0)	(0)	(0)	(0)	(0)	(0)	
Cash and cash equivalents at beginning of period	-	-	8,083	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(0)	0	0	0	0	0	0	0	0	0	0	
Cash and cash equivalents at end of period	-	8,083	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(8,083)	(0)	0	0	0	0	(0)	(0)	(0)	(0)	(0)	(0)	

Note: Revenue includes grant revenue