

Attachment F – Rate Comparability Details

In the Project Area, Charter will employ our nationwide pricing structure (called Spectrum Pricing & Packaging), which offers standardized pricing for each speed tier of broadband internet service Charter offers new customers across our 41-state service territory. Charter’s pricing strategy ensures that rural customers receive the same pricing as other highly competitive areas in the state and country. Charter’s wireline broadband offerings currently include no data caps, usage-based pricing, early termination or modem fees, long-term contracts, or metered “pay-as-you-go” service.

Current prices for Charter’s Spectrum Internet Assist, Spectrum Internet, Spectrum Internet Ultra and Spectrum Internet Gig service tiers are as follows:

WIRELINE BROADBAND RESIDENTIAL PRICING

Speed Tier ¹	Downstream Mbps	Upstream Mbps	Standard Monthly Rate	Current Promotional Rate ²	Standard Rate after ACP Discount	Service Activation Fee	
						(Self- Installation)	(Professional Installation)
Spectrum Internet Assist ³	50	5	\$24.99	N/A	\$0.00	\$30.00	\$65.00
Spectrum Internet 100 ⁴	100	10	\$59.99	\$29.99	\$29.99	\$30.00	\$65.00
Spectrum Internet	300	10	\$84.99	\$54.99	\$54.99	\$30.00	\$65.00

¹Represented pricing is for residential wireline broadband service only. In addition to wireline broadband services, Charter will also offer video, voice, and mobile services in the grant area. All pricing and speed tiers listed are subject to change. Spectrum Internet Assist customers can add WiFi for \$5.00 per month, and all other customers can add WiFi for \$7.00 per month.

²Our current promotional offer for the Spectrum Internet, Spectrum Internet Ultra and Spectrum Internet Gig tiers also includes Advanced WiFi, an unlimited Mobile line, and enhanced security and privacy for all customer devices. Promotional rates for all tiers generally apply per month for 12 months and are available to qualified residential customers who have not subscribed to any services within the previous 30 days and have no outstanding obligations to Charter. The ACP discount can be applied on promotional and standard rates. Promotional and standard rates and services are subject to all applicable service terms and conditions and subject to change. Standard equipment and installation charges will apply.

³Charter’s Spectrum Internet Assist program provides 50 Mbps broadband to qualified households. To qualify for Spectrum Internet Assist, a household member must currently receive assistance under one of the following programs: National School Lunch Program (NSLP); Community Eligibility Provision (CEP) of the NSLP; Supplemental Security Income (for applicants age 65+ only). Full program details are available at <https://www.spectrum.com/cp/broadband-get-qualified>.

⁴ Available to new customers that qualify for ACP. The Spectrum Internet 100 promotional price (including WiFi) of \$29.99/month shall apply for 2 years; rate will increase \$10/year until reaching standard \$59.99 rate in year 5.

Spectrum Internet Ultra	500	20	\$104.99	\$74.99	\$74.99	\$30.00	\$65.00
Spectrum Internet Gig	1000	1000	\$114.99	\$84.99	\$84.99	\$30.00	\$65.00

In addition to the rates itemized above, Charter may also offer other promotions, including bundled discounts. Charter’s current promotional offerings can be found at <https://www.spectrum.com/internet>.⁵ Charter’s terms of service apply to all tiers of service.

Future-Proofing:

Charter’s network is future-proofed to meet growing customer needs for years to come. Recognizing the importance of fast, reliable service for all customers, Charter’s network is already capable of achieving up to 100 Gbps symmetrical speeds for large businesses, schools, libraries, hospitals, and other important community institutions through customized dedicated builds by our Spectrum Enterprise business organization. The present application and proposed budget do not include the costs of such customized builds. But Charter’s network presence in the project area would better position the company to make such offers available.

i. Low-Cost Programs

As described below, Charter has engaged in several initiatives and established numerous business practices that benefit consumers in need and demonstrate our commitment to the community. Charter has established several programs to provide low-cost internet service, particularly for students and remote learning, and has assisted customers struggling to pay their bills for service. Charter has supported communities by providing good paying jobs and long-term careers, and strengthening local organizations.

If awarded this grant, Charter agrees to commit to Participate in the Federal Communications Commission’s (FCC) Affordable Connectivity Program (ACP); or otherwise provide access to a broad-based affordability program to low-income consumers in the proposed service area of the broadband project that provides benefits to households commensurate with those provided under the ACP. Charter will participate in or provide access to these programs through the life of the ACP.

- **Affordable Connectivity Program:** To further assist in closing the Digital Divide, Charter is participating in the \$14.2 billion federal Affordable Connectivity Program (“ACP”) to help connect eligible households with high-speed internet. Broadband internet access is more important than ever. The ACP offers a tremendous opportunity to help low-income families stay connected, providing eligible households a discount of up to \$30 per month and up to \$75 per month for households on Tribal lands. The ACP credit is currently available to offset the cost of any of our broadband products for qualifying customers. Charter also offers Spectrum Internet 100, a high-speed, low-cost broadband service with 100 Mbps download speeds available to households qualifying for ACP. Eligible new households can get Spectrum Internet 100 for just \$29.99 per month, which includes a modem at no additional charge. The Spectrum Internet 100 promotional price (including WiFi) of \$29.99/month shall apply for 2 years; rate will increase

⁵ All promotional offers are subject to change and may not be available in all areas or to all customers.

\$10/year until reaching standard \$59.99 rate in year 5. Because ACP provides qualifying households up to a \$30 monthly credit (\$75 on qualifying Tribal lands) toward broadband service, eligible customers can receive Spectrum Internet 100 at no monthly cost. ACP offer details and additional information can be found at: <https://www.spectrum.com/cp/broadband-get-qualified>

- **Spectrum Internet Assist:** Charter also offers a low-cost broadband service to low-income students and seniors through our Spectrum Internet Assist (SIA) program. SIA provides high-speed broadband at a rate of \$24.99 per month (plus \$5 per month for Wi-Fi service) to qualifying households. SIA is available to qualifying households of which at least one member is a recipient of assistance under one of the following programs: National School Lunch Program (NSLP); Community Eligibility Provision (CEP) of the NSLP; Supplemental Security Income (for applicants age 65+ only). Full program details are available at <https://www.spectrum.com/cp/broadband-get-qualified>.

As to pricing, Charter cannot reliably predict – over the roughly seven-year time frame consisting of the Commission’s evaluation period, the 18-month construction period, and the five-year commitment thereafter – market factors such as inflation, labor prices, equipment costs, legal and regulatory costs, technology changes, consumer preferences, and other important factors. Our product mix may also change. For example, just two years ago our lowest-speed standard offering was 200 Mbps, but we increased speeds to 300 Mbps in 2022. We plan to continue upgrading speeds and network capacity for all our customers in the future, such that comparing prices over time may be difficult.

Charter plans to meet the rate comparability and stability objectives of the CPF-1 program by:

- (a) Customers in the Project Area paying the same non-promotional rates that customers in Nebraska (outside the Project Area) pay, and
- (b) Providing this good-faith estimate⁶ that our broadband prices (for the same speed tiers, if available) will not increase more than 5% on an annualized basis averaged over the five years following completion of the Project. (Note: we may not change prices on a regular, annual schedule, such that specific price increases may differ from our annualized, average estimates).

For information on Spectrum’s Terms of Service, please visit:
<https://www.spectrum.com/policies/terms-of-service>

⁶ This is a good-faith estimate and may change, and we will, of course comply with the Commission’s requirements to provide actual pricing data on an annual basis.