## <u>Attachment F – Rate Comparability</u>

Upon completion, residents in the proposed Project Area will have access to Charter's Spectrum Internet Gig service (up to 1000/1000 Mbps). With Spectrum Internet, customers can simultaneously stream videos, download music, and more without sacrificing performance. Charter provides free modems and the fastest, most powerful in-home WiFi to do more on more devices.

Charter employs a nationwide pricing structure (called Spectrum Pricing & Packaging), which offers standardized pricing for each tier of broadband internet service Charter offers new residential and small business customers across our entire 41-state service territory. Charter's pricing strategy ensures that rural customers receive the same pricing as highly competitive areas in the state. Charter's wireline broadband offerings currently include no long-term contracts, data caps, usage-based pricing, or early termination or modem fees.

Estimated prices for Charter's residential Spectrum Internet Assist, Spectrum Internet, Spectrum Internet Ultra, and Spectrum Internet Gig service tiers that Charter expects to offer upon project completion are as follows:

## WIRELINE BROADBAND RESIDENTIAL PRICING<sup>1</sup>

Speed Tier <sup>2</sup>	Downstream Mbps	Upstream Mbps	Standard Monthly Rate	Current Promotional Rate <sup>3</sup>	Standard Rate after ACP Discount	Service Activation Fee	
						(Self- Installation)	(Professional Installation)
Spectrum Internet Assist <sup>4</sup>	30	4	\$19.99	N/A	\$0.00	\$24.99	\$59.99
Spectrum Internet 100 <sup>5</sup>	100	10	\$59.99	\$29.99	\$0.00 <sup>6</sup>	\$24.99	\$59.99
Spectrum Internet	300	10	\$79.99	\$49.99	\$19.99	\$24.99	\$59.99
Spectrum Internet Ultra	500	20	\$99.99	\$69.99	\$39.99	\$24.99	\$59.99
Spectrum Internet Gig	1000	1000	\$119.99	\$89.99	\$59.99	\$24.99	\$59.99

<sup>&</sup>lt;sup>1</sup> All rates, speeds and terms of service stated herein are subject to change.

<sup>&</sup>lt;sup>2</sup> Represented pricing is for wireline broadband service only. In addition to wireline broadband services, Charter will also offer video, voice, and mobile services in the grant area. All pricing and speed tiers listed herein are subject to change. Customers can also add WiFi for \$5.00 per month to (Spectrum Internet Assist, Spectrum Internet & Spectrum Internet Ultra).

<sup>&</sup>lt;sup>4</sup>Charter's Spectrum Internet Assist ("SIA") program provides 30 Mbps broadband to qualified low-income students and seniors. It is available to qualifying households of which at least one member receives benefits from (1) the National School Lunch Program ("NSLP"); (2) the Community Eligibility Provision of the NSLP; (3) Supplemental Security Income; (4) Medicaid; (5) Supplemental Nutrition Assistance Program; (6) Section 8 Federal Public Housing Authority; (7) Veterans and Survivor's Pension; or (8) the free and reduced-price school lunch program or the school breakfast program, including through the USDA Community Eligibility Provision. Additional eligibility criteria include receipt of a Federal Pell Grant during the current award year, or eligibility for Spectrum's low-income Federal Lifeline program. Full program details are available at <a href="https://www.spectrum.com/cp/broadband-get-qualified">https://www.spectrum.com/cp/broadband-get-qualified</a>.

<sup>&</sup>lt;sup>5</sup> Available to customers that qualify for ACP. The Spectrum Internet 100 promotion price (including WiFi) of \$29.99/month shall apply for 2 years; standard rates apply after this promotional period.

<sup>&</sup>lt;sup>6</sup> Rate reflected applies for the Spectrum Internet 100 promotional period. Thereafter, the Spectrum Internet 100 standard rate less the ACP discount would be \$29.99/month.

In addition to the rates itemized above, Charter may also offer other promotions, including bundled discounts. Charter's current promotional offerings can be found at <a href="https://www.spectrum.com/">https://www.spectrum.com/</a> internet. Charter's terms of service apply to all tiers of service.

Charter's network is future-proofed to meet growing customer needs for years to come. Recognizing the importance of fast, reliable service for all customers, Charter's network is already capable of achieving up to 100 Gbps symmetrical speeds for large businesses, schools, libraries, hospitals, and other important community institutions through customized dedicated builds by our Spectrum Enterprise business organization. The present application and proposed budget do not include the costs of such customized builds. But Charter's network presence in the project area would better position the company to make such offers available.

As to pricing, Charter cannot reliably predict – over the roughly seven-year time frame consisting of the Commission's evaluation period, the 18-month construction period, and the five-year commitment thereafter – market factors such as inflation, labor prices, equipment costs, legal and regulatory costs, technology changes, consumer preferences, and other important factors. Our product mix may also change. For example, just two years ago our lowest-speed standard offering was 200 Mbps, but we increased speeds to 300 Mbps in 2022. We plan to continue evolving speeds and network capacity for all our customers in the future, such that comparing prices over time may be difficult.

Charter plans to meet the rate comparability and stability objectives of the CPF-1 program by:

- A. Customers in the Project Area paying the same non-promotional rates that customers in Nebraska (outside the Project Area) pay, and
- B. Providing this good faith estimate that our non-promotional rates for broadband services (for the same speed tiers, if available at time of Project completion) will not increase more than 5% on an annualized basis averaged over the five years following completion of the Project. (Note: we may not change prices on a regular, annual schedule, such that specific price increases may differ from our annualized, average estimates).

For information on Spectrum's Terms of Service, please visit: https://www.spectrum.com/policies/terms-of-service

<sup>&</sup>lt;sup>7</sup> All promotional offers are subject to change and may not be available in all areas or to all customers.