

**PINPOINT COMMUNICATIONS, INC._SOUTH STAMFORD-ORLEANS_ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS**

		<i>Start Year</i>									
South Stamford-Orleans		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Subscribers	45	50	50	50	50	50	50	50	50	50	50
Estimated Revenue											
Broadband Revenue	\$ 14,625	\$ 38,675	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000	\$ 39,000
Voice Revenue	\$ 1,125	\$ 2,975	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000	\$ 3,000
Other Revenue	\$ 731	\$ 1,934	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950	\$ 1,950
Total Revenue	\$ 16,481	\$ 43,584	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950	\$ 43,950
Estimated Expenses											
Network Operating Expense	\$ 1,238	\$ 3,273	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300	\$ 3,300
Labor Allocation	\$ 824	\$ 2,179	\$ 2,198	\$ 2,198	\$ 2,198	\$ 2,198	\$ 2,198	\$ 2,198	\$ 2,198	\$ 2,198	\$ 2,198
SG&A	\$ 26,958	\$ 36,528	\$ 36,538	\$ 36,538	\$ 36,538	\$ 36,538	\$ 36,538	\$ 36,538	\$ 36,538	\$ 36,538	\$ 36,538
Total Expenses	\$ 29,019	\$ 41,980	\$ 42,036	\$ 42,036	\$ 42,036	\$ 42,036	\$ 42,036	\$ 42,036	\$ 42,036	\$ 42,036	\$ 42,036
Operating Income	\$ (12,538)	\$ 1,604	\$ 1,914	\$ 1,914	\$ 1,914	\$ 1,914	\$ 1,914	\$ 1,914	\$ 1,914	\$ 1,914	\$ 1,914