

PINPOINT COMMUNICATIONS, INC._PROJECT BUSINESS PLAN - FINANCIAL ANALYSIS

| | | <i>Start Year</i> | | | | | | | | | |
|---------------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| South Stamford-Orleans | | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 |
| Subscribers | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 | 19 |
| Estimated Revenue | | | | | | | | | | | |
| Broadband Revenue | \$ 9,360 | \$ 14,820 | \$ 14,820 | \$ 14,820 | \$ 14,820 | \$ 14,820 | \$ 14,820 | \$ 14,820 | \$ 14,820 | \$ 14,820 | \$ 14,820 |
| Voice Revenue | \$ 720 | \$ 1,140 | \$ 1,140 | \$ 1,140 | \$ 1,140 | \$ 1,140 | \$ 1,140 | \$ 1,140 | \$ 1,140 | \$ 1,140 | \$ 1,140 |
| Other Revenue | \$ 468 | \$ 741 | \$ 741 | \$ 741 | \$ 741 | \$ 741 | \$ 741 | \$ 741 | \$ 741 | \$ 741 | \$ 741 |
| Total Revenue | \$ 10,548 | \$ 16,701 | \$ 16,701 | \$ 16,701 | \$ 16,701 | \$ 16,701 | \$ 16,701 | \$ 16,701 | \$ 16,701 | \$ 16,701 | \$ 16,701 |
| Estimated Expenses | | | | | | | | | | | |
| Network Operating Expense | \$ 360 | \$ 570 | \$ 570 | \$ 570 | \$ 570 | \$ 570 | \$ 570 | \$ 570 | \$ 570 | \$ 570 | \$ 570 |
| Labor Allocation | \$ 105 | \$ 167 | \$ 167 | \$ 167 | \$ 167 | \$ 167 | \$ 167 | \$ 167 | \$ 167 | \$ 167 | \$ 167 |
| SG&A | \$ 11,619 | \$ 15,528 | \$ 15,528 | \$ 15,528 | \$ 15,528 | \$ 15,528 | \$ 15,528 | \$ 15,528 | \$ 15,528 | \$ 15,528 | \$ 15,528 |
| Total Expenses | \$ 12,084 | \$ 16,265 | \$ 16,265 | \$ 16,265 | \$ 16,265 | \$ 16,265 | \$ 16,265 | \$ 16,265 | \$ 16,265 | \$ 16,265 | \$ 16,265 |
| Operating Income | \$ (1,536) | \$ 436 | \$ 436 | \$ 436 | \$ 436 | \$ 436 | \$ 436 | \$ 436 | \$ 436 | \$ 436 | \$ 436 |