

PINPOINT COMMUNICATIONS, INC._ATTACHMENT G_2
BUSINESS PLAN - FINANCIAL ANALYSIS

		<i>Start Year</i>									
Edison	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	
Subscribers	24	60	64	64	64	64	64	64	64	64	
Estimated Revenue											
Broadband Revenue	\$ 7,020	\$ 31,590	\$ 49,140	\$ 49,920	\$ 49,920	\$ 49,920	\$ 49,920	\$ 49,920	\$ 49,920	\$ 49,920	\$ 49,920
Voice Revenue	\$ 540	\$ 2,430	\$ 3,780	\$ 3,840	\$ 3,840	\$ 3,840	\$ 3,840	\$ 3,840	\$ 3,840	\$ 3,840	\$ 3,840
Other Revenue	\$ 351	\$ 1,580	\$ 2,457	\$ 2,496	\$ 2,496	\$ 2,496	\$ 2,496	\$ 2,496	\$ 2,496	\$ 2,496	\$ 2,496
Total Revenue	\$ 7,911	\$ 35,600	\$ 55,377	\$ 56,256	\$ 56,256	\$ 56,256	\$ 56,256	\$ 56,256	\$ 56,256	\$ 56,256	
Estimated Expenses											
Network Operating Expense	\$ 594	\$ 2,673	\$ 4,158	\$ 4,224	\$ 4,224	\$ 4,224	\$ 4,224	\$ 4,224	\$ 4,224	\$ 4,224	\$ 4,224
Labor Allocation	\$ 3,956	\$ 17,800	\$ 27,689	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128	\$ 28,128
SG&A	\$ 5,774	\$ 9,303	\$ 9,839	\$ 9,863	\$ 9,863	\$ 9,863	\$ 9,863	\$ 9,863	\$ 9,863	\$ 9,863	\$ 9,863
Total Expenses	\$ 10,324	\$ 29,776	\$ 41,685	\$ 42,215	\$ 42,215	\$ 42,215	\$ 42,215	\$ 42,215	\$ 42,215	\$ 42,215	
Operating Income	\$ (2,413)	\$ 5,823	\$ 13,692	\$ 14,041	\$ 14,041	\$ 14,041	\$ 14,041	\$ 14,041	\$ 14,041	\$ 14,041	